# **Recipe Unlimited Corporation**

Consolidated Financial Statements

For the 52 weeks ended December 30, 2018 and 53 weeks ended December 31, 2017



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#### INDEPENDENT AUDITORS' REPORT

To the Shareholders of Recipe Unlimited Corporation

### **Opinion**

We have audited the accompanying consolidated financial statements of Recipe Unlimited Corporation (the "Entity"), which comprise the consolidated balance sheets as at December 30, 2018 and December 31, 2017, the consolidated statements of earnings, comprehensive income, total equity and cash flows for the 52 and 53 weeks then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies (hereinafter referred to as the "financial statements").

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated balance sheets of Recipe Unlimited Corporation as at December 30, 2018 and December 31, 2017, and its consolidated statements of earnings, comprehensive income, total equity and its consolidated cash flows for the 52 and 53 weeks then ended in accordance with International Financial Reporting Standards.

# **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "Auditors' Responsibilities for the Audit of the Financial Statements" section of our auditors' report.

We are independent of Recipe Unlimited Corporation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other Information

Management is responsible for the other information. Other information comprises:

 the information included in Management's Discussion and Analysis filed with the relevant Canadian Securities Commissions.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit and remain alert for indications that the other information appears to be materially misstated.



We obtained the information included in Management's Discussion and Analysis filed with the relevant Canadian Securities Commission as at the date of this auditors' report. If, based on the work we have performed on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact in the auditors' report.

We have nothing to report in this regard.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing Recipe Unlimited Corporation's financial reporting process.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

#### We also:

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause Recipe Unlimited Corporation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
- Provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group Entity to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

Chartered Professional Accountants, Licensed Public Accountants

The engagement partner on the audit resulting in this auditors' report is Elliot Marer.

Vaughan, Canada March 6, 2019

LPMG LLP

# For the 52 weeks ended December 30, 2018 and 53 weeks ended December 31, 2017

(in thousands of Canadian dollars, except where otherwise indicated)		December 30, 2018		December 31, 2017
Sales (note 6) Franchise revenues (note 7)	\$	1,006,672 185,260	\$	667,224 165,515
Total gross revenue	\$	1,191,932	\$	832,739
Cost of inventories sold Selling, general and administrative expenses (note 8) Impairment of assets (notes 14 and 15) Restructuring and other (note 9)	_	(419,671) (624,938) (8,107) (12,280)	_	(300,105) (392,708) (6,856) (4,376)
Operating income	\$	126,936	\$	128,694
Net interest expense and other financing charges (note 10) Share of (loss) gain from investment in joint ventures	<u>-</u>	(11,914) (586)	_	(12,453) 322
Earnings before change in fair value and income taxes	\$	114,436	\$	116,563
Change in fair value of non-controlling interest liability Change in fair value of Exchangable Keg Partnership units	_	(3,500) (6,368)	_	<u>-</u>
Earnings before income taxes	\$	104,568	\$	116,563
Income taxes (note 11)				
Current Deferred (expense) recovery	_	(14,409) (16,368)	_	(11,153) 4,398
Net earnings	\$_	73,791	\$	109,808
Net earnings attributable to	=		-	
Shareholders of the Company Non-controlling interest	\$	73,788	\$_	109,726 82
	\$=	73,791	\$_	109,808
Net earnings per share attributable to the Common Shareholders of the Company (note 23) (in dollars)				
Basic earnings per share	\$ \$	1.20	\$	1.84 1.77
Diluted earnings per share	Þ	1.16	\$	1.//

# **Recipe Unlimited Corporation**

Consolidated Statements of Comprehensive Income

# For the 52 weeks ended December 30, 2018 and 53 weeks ended December 31, 2017

(in thousands of Canadian dollars)	 December 30, 2018	_	December 31, 2017
Net earnings	\$ 73,791	\$_	109,808
Items that will not be reclassified to profit or loss:			
Net defined benefit plan actuarial gain (loss), net of income taxes (note 20) Cumulative translation adjustment Other comprehensive income (loss), net of income taxes	 477 497 974	_	(1,533) - (1,533)
Total comprehensive income	\$ 74,765	\$_	108,275

(in thousands of Canadian dollars, except where otherwise indicated)

	Attributable to the Common Shareholders of the Company							
	Number of shares (in thousands)	Share Capital (note 22)	Merger reserve	Contributed surplus		mulated other prehensive loss	Deficit	Total equity
Balance at December 31, 2017	58,572 \$	690,968 \$	- \$	11,957	\$	(5,323)	(90,182) \$	607,420
Net earnings Other comprehensive income	-	-	-	-		- 974	73,788	73,788 974
The Keg merger (note 28)	-	-	(216,728)	-		1,793	(35,117)	(250,052)
Dividends	-	-	_	-		-	(26,601)	(26,601)
Share re-purchase (note 22)	(635)	(16,207)	-	-		-	-	(16,207)
Issuance of common stock (note 22)	3,801	94,728	-	-				94,728
Stock options exercised (note 22)	17	173	-	(4,341)		-	-	(4,168)
Stock-based compensation (note 21)	-	-	-	5,930		-	-	5,930
-	3,183	78,694	(216,728)	1,589		2,767	12,070	(121,608)
Balance at December 30, 2018	61,755 \$	769,662 \$	(216,728) \$	13,546	\$	(2,556)	(78,112) \$	485,812

	Attributable to the Common Shareholders of the Company							
	Number of shares (in thousands)	Share Capital (note 22)	Merger reserve	Contributed surplus		cumulated other aprehensive loss	Deficit	Total equity
Balance at December 25, 2016	59,982 \$	723,724 \$	- \$	9,764	\$	(3,790)	(175,756) \$	553,942
Net earnings and comprehensive income	-	-	-	-			109,726	109,726
Other comprehensive income	-	-	-	-		(1,533)	-	(1,533)
Dividends	-	-	-	-		-	(24,152)	(24,152)
Share re-purchase (note 22)	(1,468)	(33,857)	-	-		-	-	(33,857)
Issuance of common stock (note 22)	30	750	-			-		750
Stock options exercised (note 22)	28	351	-	(111)		-	-	240
Stock-based compensation (note 21)	-	-	-	2,304		-	-	2,304
	(1,410)	(32,756)	-	2,193		(1,533)	85,574	53,478
Balance at December 31, 2017	58,572 \$	690,968 \$	- \$	11,957	\$	(5,323)	(90,182) \$	607,420

(in thousands of Canadian dollars)	_	As at December 30, 2018	As at December 31, 2017
Assets			
Current Assets Cash	\$	49,272 \$	41,971
Accounts receivable (note 27)	Ψ	104,939	60,991
Inventories (note 12)		36,586	26,321
Prepaid expenses and other assets		9,395	8,573
Total Current Assets	\$	200,192 \$	137,856
Long-term receivables (note 13)		33,544	40,033
Property, plant and equipment (note 14)		399,990	336,210
<b>Investment in the Keg Limited Partnership</b> (note 28)		122,125	-
Brands and other assets (note 15)		616,183	614,968
Goodwill (note 16)		196,638	191,111
Deferred tax asset (note 11)		22,411	23,361
Total Assets	\$_	1,591,083 \$	1,343,539
Liabilities Current Liabilities Accounts payable and accrued liabilities Provisions (note 17) Gift card liability Income taxes payable	\$	134,930 \$ 9,679 153,832 5,697	86,131 6,959 57,495 4,107
Current portion of long-term debt (note 18)	<u> </u>	157,192	2,916
Total Current Liabilities	\$	461,330 \$	157,608
Long-term debt (note 18)		258,390	401,700
Note payable to the Keg Royalties Income Fund (note 28)		57,000	-
Provisions (note 17)		13,796	8,171
Other long-term liabilities (note 19)		87,667	67,842
Deferred gain on sale of the Keg Rights (note 28)		134,257	-
Deferred tax liability (note 11)		92,831	100,798
Total Liabilities	\$	1,105,271 \$	736,119
Shareholders' Equity Common share capital (note 22) Contributed surplus Merger reserve (note 28) Accumulated other comprensive loss Deficit	\$	769,662 \$ 13,546 (216,728) (2,556) (78,112)	690,968 11,957 - (5,323) (90,182)
Total Shareholders' Equity	<b>\$</b> _	485,812 \$	607,420
Total Liabilities and Equity	\$ _	1,591,083 \$	1,343,539

**Commitments, contingencies and guarantees** (note 26)

**Subsequent events** (note 30)

# For the 52 weeks ended December 30, 2018 and 53 weeks ended December 31, 2017

(in thousands of Canadian dollars)		December 30, 2018	December 31, 2017
Cash from (used in)	_		
Operating Activities			
Net earnings	\$	73,791 \$	109,808
Depreciation and amortization		59,733	51,056
Amortization of deferred gain		(1,357)	-
Change in fair value of Exchangable Keg Partnership units		6,368	-
Net gain on disposal of property, plant and equipment		(3,243)	(2,305)
Net gain on sale of other assets		(207)	-
Losses on early buyout/cancellation of equipment rental contracts		1,250	233
Impairment of assets, net of reversals		8,107	6,856
Net interest expense and other financing charges (note 10)		11,914	12,453
Stock based compensation		5,930	2,304
Income taxes paid		(10,745)	(10,762)
Change in restructuring provision		9,466	410
Change in deferred tax (note 11)		17,121	(4,956)
Change in onerous contract provision		(1,785)	(626)
Change in fair value of non-controlling interest liability		3,500	(020)
Other non-cash items		(439)	1,050
Net change in non-cash operating working capital (note 25)		17,630	14,405
	-		
Cash flows from operating activities	-	197,034	179,925
Investing Activities			
Business acquisitions, net of cash assumed (note 5 and 28)		(80,563)	(18,815)
Purchase of property, plant and equipment		(42,386)	(57,471)
Proceeds on disposal of property, plant and equipment		10,649	2,465
Proceeds on sale of JV restaurants		2,176	-
Proceeds on early buyout of equipment rental contracts		493	676
Investment in joint ventures (note 15)		-	(13,831)
Share of gain from investment in joint ventures		586	(322)
Additions to other assets		(132)	-
Change in long-term receivables	_	(320)	(819)
Cash flows used in investing activities	_	(109,497)	(88,116)
Financing Activities			
Issuance of long-term credit facility, net of financing costs (note 18)		104,000	59,025
Repayment of long-term credit facility (note 18)		(116,000)	(72,000)
Issuance of subordinated voting common shares (note 22)		(4,168)	240
Share re-purchase (note 22)		(16,207)	(33,857)
Change in finance leases (note 18)		(1,479)	3,803
Interest paid		(19,006)	(9,661)
Dividends paid subordinate and multiple voting common shares	_	(26,601)	(24,152)
Cash flows used in financing activities		(79,461)	(76,602)
Change in cash during the year	_	8,076	15,207
Foreign currency translation adjustment		(775)	-
Cash - Beginning of year		41,971	26,764
Cash - End of year	\$	49,272 \$	41,971
•	-		

# 1 Nature and description of the reporting entity

Recipe Unlimited Corporation (formerly Cara Operations Limited) is a Canadian Company incorporated under the Ontario Business Corporations Act and is a Canadian full service restaurant operator and franchisor.

The Company's subordinate voting shares are listed on the Toronto Stock Exchange under the stock symbol "RECP". As part of the Company's initial public offering ("IPO") during fiscal 2015, the Company issued multiple voting shares to Fairfax Financial Holdings Limited and its affiliates ("Fairfax") and to the Phelan family through Cara Holdings Limited and its affiliates ("Cara Holdings", and together with Fairfax, the "Principal Shareholders"). As at December 30, 2018, the Principal Shareholders hold 67.4% of the total issued and outstanding shares and have 97.7% of the voting control attached to all the shares.

The Company's registered office is located at 199 Four Valley Drive, Vaughan, Canada L4K 0B8. Recipe Unlimited Corporation and its controlled subsidiaries are together referred to in these consolidated financial statements as "Recipe" or "the Company".

#### 2 Basis of Presentation

#### Statement of compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") and using the accounting policies described herein.

The consolidated financial statements were authorized for issue by the Board of Directors ("Board") on March 6, 2019.

# **Basis of preparation**

The consolidated financial statements were prepared on a historical cost basis, except for initial recording of net assets acquired on business combinations, certain financial instruments, liabilities associated with certain stock-based compensation, defined benefit plan assets and certain investments in the Keg Limited Partnership units, which are stated at fair value. Liabilities associated with employee benefits are stated at actuarially determined present values.

#### Fiscal year

The fiscal year of the Company ends on the last Sunday of December for the current year. As a result, the Company's fiscal year is usually 52 weeks in duration but includes a 53<sup>rd</sup> week every five to six years. The year ended December 30, 2018 contained 52 weeks and the year ended December 31, 2017 contained 53 weeks. The Company's next fiscal year end will be December 29, 2019 and will contain 52 weeks.

# Critical accounting judgements and estimates

The preparation of the consolidated financial statements requires management to make various judgements, estimates and assumptions in applying the Company's accounting policies that affect the reported amounts and disclosures made in the consolidated financial statements and accompanying notes.

These judgements and estimates are based on management's historical experience, knowledge of current events and conditions and other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

Within the context of these financial statements, a judgement is a decision made by management in respect of the application of an accounting policy, a recognized or unrecognized financial statement amount, and/or note disclosure, following an analysis of relevant information that may include estimates and assumptions.

Estimates and assumptions are used mainly in determining the measurement of balances recognized or disclosed in the consolidated financial statements and are based on a set of underlying data that may include management's historical experience, knowledge of current events and conditions and other factors that are believed to be reasonable under the circumstances. Estimates and assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

The following are the accounting policies that are subject to judgements and estimates.

#### Business combinations

Accounting for business combinations requires judgments and estimates to be made in order to determine the fair values of the consideration transferred, assets acquired and the liabilities assumed. The Company uses all available information, including external valuations and appraisals where appropriate, to determine these fair values. Changes in estimates of fair value due to additional information related to facts and circumstances that existed at the acquisition date would impact the amount of goodwill recognized. If necessary, the Company has up to one year from the acquisition date to finalize the determinations of fair value for business combinations.

#### Accounting for joint ventures and associates

Joint ventures represent separately incorporated entities for which joint control exists. This requires judgement to determine if in fact joint control exists in each circumstance. Entities are considered to be under joint control when the Company has the ability to exercise significant influence but not control. Management has assessed the nature of its joint venture agreements with the respective other joint venture parties and using judgement determined where joint control does in fact exist. While the Company will also have a franchise agreement with certain joint venture restaurants, the rights included in these franchise agreements are considered to be protective in nature and, therefore, do not allow for any additional substantive control over the other party.

Accounts receivable, long-term franchise receivables and amounts due from related party joint ventures

In accordance with IFRS 9, Management applies the 'expected credit loss' ("ECL") model to assess for impairment on its accounts receivables, long-term franchise receivables and amounts due from related party joint ventures at each at each balance sheet date. The ECL models require assumptions and estimations on changes in credit risks, forecasts of future economic conditions and historical information to ascertain the credit risk of the financial asset.

#### **Recipe Unlimited Corporation**

Notes to the Consolidated Financial Statements

#### For the 52 weeks ended December 30, 2018 and 53 weeks ended December 31, 2017

# Depreciation and amortization

The Company's property and equipment and definite life intangible assets are depreciated and amortized on a straight-line basis. Management uses judgment in determining the estimated useful lives of the assets and residual values. Changes to these estimates may affect the carrying value of these assets, net earnings, and comprehensive income in future periods.

#### Valuation of investments

For equity investments in other companies where the underlying investment shares are not traded publicly, in order to determine the value of the commons shares, estimates are required to determine the fair value of the underlying investment shares. Accordingly, those amounts are subject to measurement uncertainty and judgement.

#### Impairment of non-financial assets

Management is required to use judgement in determining the grouping of assets to identify their cash generating units ("CGUs") for the purposes of testing fixed assets for impairment. Judgement is further required to determine appropriate groupings of CGUs, for the level at which goodwill and intangible assets are tested for impairment. In addition, judgement is used to determine whether a triggering event has occurred requiring an impairment test to be completed for fixed assets and definite life intangible assets.

In determining the recoverable amount of a CGU, various estimates are employed. The Company determines the recoverable amount of fixed assets as the higher of fair value less costs to sell or its value in use. The Company determines fair value less costs to sell using estimates such as projected future sales, earnings, capital investments and discount rates for trademarks, and determines the recoverable amount of goodwill based on value in use. Projected future sales and earnings are consistent with strategic plans provided to the Company's Board. Discount rates are based on an estimate of the Company's weighted average cost of capital taking into account external industry information reflecting the risk associated with the specific cash flows.

#### Leases

In classifying a lease as either financial or operating, management has to make certain assumptions in estimating the present value of future lease payments and the estimated useful lives of the related assets. These assumptions include the allocation of value between land and building, and discount rates.

#### Income and other taxes

The calculation of current and deferred income taxes requires management to make certain judgements regarding the tax rules in jurisdictions where the Company performs activities. Application of judgements is required regarding classification of transactions and in assessing probable outcomes of claimed deductions including expectations of future operating results, the timing and reversal of temporary differences, the likelihood of utilizing deferred tax assets and possible audits of income tax and other tax filings by the tax authorities.

#### **Recipe Unlimited Corporation**

Notes to the Consolidated Financial Statements

#### For the 52 weeks ended December 30, 2018 and 53 weeks ended December 31, 2017

# Employee future benefits

Accounting for the costs of defined benefit pension plans is based on using a number of assumptions including estimates of rates of compensation increase, retirement ages of plan members and mortality assumptions. The discount rate used to value the accrued pension benefit obligation is based on high quality corporate bonds in the same currency in which the benefits are expected to be paid and with terms to maturities that on average match the terms of the defined benefit obligations. Other key assumptions for pension obligations are based on actuarial determined data and current market conditions.

#### Gift cards

Management is required to make certain assumptions on the likelihood of gift card redemptions based on historical redemption patterns. The impact of these assumptions results in the reduction to the costs of administering and fulfilling the liability associated with the gift card program when it can be determined that the likelihood of the gift card being redeemed, or a portion thereof, is remote based on several facts including historical redemption patterns and any changes to the gift card program.

#### **Provisions**

Management reviews provisions at each balance sheet date utilizing judgements to determine the probability that an outflow of economic benefit will result from the legal or constructive obligation and an estimate of the associated obligation. Due to the judgemental nature of these items, future settlements may differ from amounts recognized.

#### Stock-based compensation

The accounting for equity-settled stock-based compensation requires management to make an estimate of the fair value of the stock options when granted based on the enterprise value and share price of the Company at the time of the grant as well as estimates around volatility, risk free interest rates and forfeitures of vested and unvested options.

#### **Comparative information**

Certain of the Company's prior year information was reclassified to conform with the current year's presentation and changes in accounting standards.

# 3 Significant accounting policies

The significant accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements.

#### **Basis of consolidation**

The consolidated financial statements include the accounts of the Company and other entities that the Company controls. Control exists when the Company is exposed to or has the rights to variable returns from its involvement in the entity and has the ability to direct the activities that significantly affect the entities' returns through its power over the entity. The Company reassesses control on an ongoing basis.

Transactions and balances between the Company and its consolidated entities have been eliminated on consolidation.

Non-controlling interests

Non-controlling interests represent equity interests in subsidiaries owned by outside parties. The share of net assets of subsidiaries attributable to non-controlling interests is presented as a component of equity. Their share of net earnings and comprehensive earnings are recognized directly in equity. Changes in the parent company's ownership interest in subsidiaries that do not result in a loss of control are accounted for as equity transactions. Therefore, no goodwill is recognized as a result of such transactions. When the Company ceases to have control or significant influence, any retained interest in the entity is adjusted to its fair value, with the change in the carrying amount recognized in net earnings. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognized in other comprehensive income are reclassified to profit or loss where appropriate.

If the Company was to purchase the remaining non-controlling interest from outside parties, the non-controlling interest on the consolidated balance sheet would be eliminated, and any difference between the consideration paid and the carrying amount of the non-controlling interest would be recorded directly to equity.

Certain non-controlling interests are measured at fair value given the outside party has certain put rights that require the Company to purchase the remaining non-controlling interest when specific criteria or events occur.

Investments in joint ventures and associates

Investments over which the Company has joint control, and meets the definition of a joint venture under IFRS 11, *Joint Arrangements*, are accounted for using the equity method.

Investments over which the Company exercises significant influence, and which are neither subsidiaries nor joint ventures, are associates. Investments in associates are accounted for using the equity method.

The equity method involves the recording of the initial investment at cost and the subsequent adjusting of the carrying value of the investment for the proportionate share of the income or loss and any other changes in the associates' or joint ventures' net assets.

The Company's proportionate share of the associate's or joint ventures' income or loss is based on its most recent financial statements. If the Company's share of the associate's or joint venture's losses equals or exceeds its investment in the associate or joint venture, recognition of further losses is discontinued. The Company's investment in the associate or joint venture for purposes of loss recognition is comprised of the investment balance plus the unsecured portion of any related party note receivable. After the Company's interest is reduced to zero, additional losses will be provided for and a liability recognized, only to the extent that the Company has incurred legal or constructive obligations or made payments on behalf of the associate or joint venture. If the associate subsequently reports income, the Company resumes recognizing its share of that income only after the Company's share of the income equals the share of losses not recognized. At each balance sheet date, the Company assesses its investments for indicators of impairment.

# Foreign currency translation

Functional and presentation currency

The consolidated financial statements are presented in Canadian dollars which is the Company's functional currency.

Foreign currency transactions

Foreign currency transactions are translated into the functional currency of the Company and its subsidiaries using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the consolidated statement of earnings. Nonmonetary items carried at cost are translated using the exchange rate at the date of the transaction. Nonmonetary items carried at fair value are translated at the date the fair value is determined.

### Revenue recognition

In May 2014, the IASB issued IFRS 15, "Revenue from Contracts with Customers" ("IFRS 15"). IFRS 15 replaced IAS 11, "Construction Contracts", IAS 18 "Revenue", IFRIC 13, "Customer Loyalty Programmes", IFRIC 15, "Agreements for the Construction of Real Estate", IFRIC 18, "Transfer of Assets from Customers", and SIC 31, "Revenue – Barter Transactions Involving Advertising Services". On April 12, 2016, the IASB issued "Clarifications to IFRS 15, Revenue from Contracts with Customers", which is effective at the same time as IFRS 15. The standard contains a single model that applies to contracts with customers and two approaches for recognizing revenue. The model features a contract-based five-step analysis of transactions to determine whether, how much and when revenue is recognized. New estimates and judgmental thresholds have been introduced, which may affect the amount and/or timing of revenue recognized. The clarifications to IFRS 15 provide additional guidance with respect to the five-step analysis, transition, and the application of the Standard to licenses of intellectual property. The new standard is effective for annual periods beginning on or after January 1, 2018, but earlier application is permitted either following a full retrospective approach or a retrospective approach. The retrospective approach allows the standard to be applied to existing contracts beginning with the initial period of adoption and restatements to the comparative periods are not required. The

Company has adopted IFRS 15 and the clarifications in its financial statements for the annual period beginning on January 1, 2018. The Company has determined that the new standard has changed the presentation of advertising fund payments received from franchisees to Recipe and the related transfers from Recipe to the advertising funds. Under the new standard, advertising fund payments from franchisees and advertising fund transfers from Recipe are reported separately on a gross basis (notes 7 and 8). The Company has applied this change retrospectively, and therefore, prior year comparative amounts have been restated to reflect this revenue change. There was no impact to the opening balance sheet as at December 26, 2016. Below is the revised Revenue recognition policy as a result of the new standard adopted.

Gross revenues include revenue from the Company's food service activities. These activities consist primarily of food and beverage sales at restaurants operated by the Company, food product sales related to the sale of manufactured products to grocery retailers and certain franchisees, franchise revenues earned as part of the license agreements between the Company and its franchisees, and advertising fund payments received from franchisees, including payments from Recipe corporate restaurants. Under IFRS 15, revenue is recognized when a customer obtains control of the goods or services. Determining the timing of the transfer of control, at a point in time or over time, requires judgement.

# Corporate sales

Corporate sales are made up of the direct sale of prepared food and beverage to customers at company-owned restaurants, its catering division, and revenue from processing off-premise phone, web and mobile orders for franchised restaurants.

#### Food product sales

The Company recognizes revenue from product sales at the fair value of the consideration received or receivable and an estimate of sales incentives provided to customers. Revenue is recognized when the customer takes ownership of the product, title has transferred, all the risks and rewards of ownership have transferred to the customer, recovery of the consideration is probable, the Company has satisfied its performance obligations under the arrangement, and has no ongoing involvement with the sold product. The value of sales incentives provided to customers are estimated using historical trends and are recognized at the time of sale as a reduction of revenue. Sales incentives include rebates and promotional programs provided to the Company's customers. These rebates are based on achievement of specified volume or growth in volume levels and other agreed promotional activities. In subsequent periods, the Company monitors the performance of customers against agreed upon obligations related to sales incentive programs and makes any adjustments to both revenue and sales incentive accruals as required.

#### Franchise revenues

The Company grants license agreements to independent operators ("franchisees"). As part of the license agreements, the franchisees pay initial and renewal franchise fees, conversion fees for established locations, royalties based on franchisee sales, and other payments, which may include payments for equipment usage and property rents. Franchise fees and conversion fees, if applicable, are substantially collected at the time the license agreement is entered into.

Royalties, based on a percentage of sales, are recognized as revenue and are recorded when earned. Most rental agreements are based on fixed payments including the recovery of operating costs, while other rental agreements are contingent on certain sales levels. Rental revenue from fixed rental leases are recognized on a

straight-line basis over the term of the related lease while variable rental agreements based on a percentage of sales are accrued based on the actual sales of the restaurant.

#### Finance costs

Finance costs are primarily comprised of interest expense on long-term debt including the recognition of transaction costs over the expected life of the underlying borrowing using the effective interest rate at the initial recognition of the debt. All finance costs are recognized in the consolidated statements of earnings on an accrual basis (using the effective interest method), net of amounts capitalized as part of the costs of purchasing qualifying property, plant and equipment.

Finance costs directly attributable to the acquisition, construction or development of an asset that takes a substantial period of time (greater than six months), to prepare for their intended use, are recognized as part of the cost of that asset. All other finance costs are recognized in the consolidated statements of earnings in the period in which they are incurred. The Company capitalizes finance costs at the weighted average interest rate of borrowings outstanding for the period.

#### **Income taxes**

Income tax provision comprises of current and deferred income tax. Current income tax and deferred income tax are recognized in the consolidated statements of earnings except to the extent that it relates to a business combination, or items recognized directly in equity or in other comprehensive income.

Current income taxes is the expected tax payable or receivable on the Company's taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred income tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred income tax is not recognized for the following temporary differences; the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable earnings or loss, and taxable temporary differences relating to investments in subsidiaries to the extent that it is probable that they will not reverse in the foreseeable future. In addition, deferred income tax is not recognized for taxable temporary differences arising on the initial recognition of goodwill. Deferred income tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantially enacted by the reporting date. Deferred income tax assets and liabilities are offset if there is a legally enforceable right to offset current income tax assets and liabilities, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current income tax liabilities and assets on a net basis or their income tax assets and liabilities will be realized simultaneously.

A deferred income tax asset is recognized for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable income will be available against which they can be utilized. Deferred income tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related income tax benefit will be realized or increased to the extent that it is probable that the related income tax benefit will be realized.

#### **Recipe Unlimited Corporation**

Notes to the Consolidated Financial Statements

# For the 52 weeks ended December 30, 2018 and 53 weeks ended December 31, 2017

#### **Financial Instruments**

In July 2014, the IASB issued the complete IFRS 9, "Financial Instruments" ("IFRS 9") which has replaced IAS 39, "Financial Instruments: Recognition and Measurement". IFRS 9 introduces new requirements for the classification and measurement of financial assets. The mandatory effective date of IFRS 9 is for annual periods beginning on or after January 1, 2018 and must be applied retrospectively with some exemptions. The restatement of prior periods is not required and is only permitted if information is available without the use of hindsight. The Company adopted IFRS 9 on January 1, 2018.

#### 1. Classification and measurement of financial assets and financial liabilities

IFRS 9 largely retains the existing requirements in IAS 39 for the classification and measurement of financial liabilities. However, it eliminates the previous IAS 39 categories for financial assets of held to maturity, loans and receivables and available for sale.

The adoption of IFRS 9 has not had a significant effect on the Company's accounting policies related to financial liabilities.

Under IFRS 9, on initial recognition, a financial asset is classified as measured at: amortized cost; fair value through OCI ("FVOCI") – debt investment; FVOCI – equity investment; or fair value through profit and loss ("FVTPL"). For the Company, FVTPL is equivalent to fair value through statement of earnings. The classification of financial assets under IFRS 9 is generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics.

The following table and the accompanying notes below explain the original measurement categories under IAS 39 and the new measurement categories under IFRS 9 for each class of the Company's financial assets as at January 1, 2018.

Financial assets	Notes	IAS 39 Classification	IFRS 9 Classification
Cash		Fair value through statement of earnings	Amortized cost
Accounts receivables		Loans and receivables	Amortized cost
Long-term receivables – franchise receivable and promissory notes		Loans and receivables	Amortized cost
Long-term receivables  – due from related parties	(a)	Loans and receivables	Amortized cost
Long-term receivables  -due from related party receivables	(b)	Fair value through statement of earnings	Fair value through statement of earnings

- (a) Some due from related party receivables relate to joint venture term loans and demand loans which bear interest and are reviewed and renewed on an annual basis. These are classified as amortized cost under IFRS 9.
- (b) Some due from related party receivables relate to joint venture loans for business purposes of which collection of the loan principal is contingent on the financial performance of the joint venture. These receivables are classified at fair value through statement of earnings under IFRS 9.

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as FVTPL;

- Its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding; and
- It is held within a business model whose objective is to hold assets to collect contractual cash flows.

A financial asset, unless it is a trade receivable without a significant financing component that is initially measured at the transaction price, is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition.

The following accounting policies apply to the subsequent measurement of financial assets of the Company.

Financial assets at FVTPL	These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognized in the statement of earnings.
Financial assets at amortized cost	These assets are subsequently measured at amortized cost using the effective interest method. The amortized cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognized in the statement of earnings. Any gain or loss on de-recognition is recognized in the statement of earnings.

The effect of adopting IFRS 9 on the carrying amounts of financial assets at January 1, 2018 relates solely to the new impairment requirements, as described further below.

#### 2. Impairment of financial assets

IFRS 9 replaces IAS 39's "incurred loss" impairment model with a revised forward-looking 'expected credit loss' ("ECL") model. The new impairment model applies to financial assets measured at amortized cost, but not to investments in equity instruments. Under IFRS 9, credit losses are recognized earlier than under IAS 39.

The financial assets at amortized cost consist of cash, accounts receivable, long term receivables and some due from related parties' balances.

Under IFRS 9, loss allowances are measured on either of the following bases:

- 12-month ECLs: these are ECLs that result from possible default events within the 12 months after the reporting date; and
- Lifetime ECLs: these are ECLs that result from all possible default events over the expected life of a financial instrument.

The Company applies the ECL model to assess for impairment on its financial assets at each balance sheet date. This impacts long term receivables, including promissory notes, franchise receivables, due from related parties' balances and trade accounts receivables.

For trade receivables, the standard provides a simplified impairment model for trade receivables without significant financing components such as the Company's trade receivables. In this model, only life-time ECL's are recognized.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Company's historical experience and informed credit assessment and including forward-looking information.

#### **Recipe Unlimited Corporation**

Notes to the Consolidated Financial Statements

#### For the 52 weeks ended December 30, 2018 and 53 weeks ended December 31, 2017

The Company assumes that the credit risk on a financial asset has increased significantly if it is more than 30 days past due.

Credit-impaired financial assets

At each reporting date, the Company assesses whether financial assets carried at amortized cost are credit impaired. A financial asset is credit impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Presentation of impairment

Loss allowances for financial assets measured at amortized cost are deducted from the gross carrying amount of the assets.

#### **Inventories**

Inventories consist of food and beverage items for use at the Company's corporately-owned locations, catering division and food and packaging materials used in St-Hubert's food processing and distribution division. Inventories are stated at the lower of cost and estimated net realizable value. Costs consist of the cost to purchase and other costs incurred in bringing the inventory to its present location reduced by vendor allowances. The cost of inventories is determined using the first-in, first-out method. The cost of inventory for products being manufactured by the Company includes direct product costs, direct labour and an allocation of variable and fixed manufacturing overheads, including depreciation. When circumstances that previously caused inventories to have a write-down below cost no longer exist, or when there is clear evidence of an increase in net realizable value, the amount of a write-down previously recorded is reversed through cost of inventories sold.

#### Property, plant and equipment

Recognition and measurement

Land other than through a finance lease is carried at cost and is not amortized.

Property, plant and equipment are stated at cost less accumulated depreciation and net accumulated impairment losses (refer to impairment of long-lived assets policy below). Cost includes expenditures directly attributable to the acquisition of the asset, including the costs of dismantling and removing the items and restoring the site on which they are located, and finance costs on qualifying assets less tenant inducements received from landlords.

Construction-in-progress assets are capitalized during construction and depreciation commences when the asset is available for use.

When significant component parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Gains or losses on disposal of an item of property, plant and equipment, are determined by comparing the proceeds from disposal with the net carrying amount of property, plant and equipment, and are recognized within selling, general and administrative expenses in the consolidated statements of earnings.

#### Subsequent costs

The cost of replacing a part of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Company and its cost can be measured reliably. The carrying amount, if any, of the replaced part is derecognized and recorded within selling, general and administrative expenses in the consolidated statements of earnings. The costs of repairs and maintenance of property, plant and equipment are recognized in the consolidated statements of earnings as incurred.

#### Depreciation and Amortization

Depreciation is calculated based upon the depreciable amount, which is the cost of an asset less its residual value.

Depreciation commences when assets are available for use and is recognized on a straight-line basis to amortize the cost of these assets over their estimated useful lives, since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset. Estimated useful lives range from 2 to 12 years for equipment. Buildings are depreciated over 20 to 40 years and leasehold improvements are depreciated over the shorter of their estimated useful lives or the term of the lease, including expected renewal terms to a maximum of 15 years. Assets held under finance leases are depreciated on a straight-line basis over their estimated useful life on the same basis as owned assets, or where shorter, over the term of the respective lease. Land finance leases are depreciated on a straight-line basis over the term of the respective lease. Depreciation methods, useful lives and residual values are reviewed at each financial year end and adjusted if appropriate on a prospective basis. Depreciation expense is recognized in selling, general and administrative expenses in the consolidated statements of earnings. Depreciation expense related to assets used to manufacture and process food are recognized in the cost of inventory and cost of inventory sold upon the sale of inventory.

#### **Business Combinations and Goodwill**

Business combinations are accounted for using the acquisition method at the acquisition date, which is the date that control is transferred to the Company.

Goodwill arising in a business combination is recognized as an asset at the date that control is acquired. Goodwill represents the excess of the purchase price of a business acquired over the fair value of the underlying net assets acquired at the date of acquisition. Goodwill is allocated at the date of the acquisition to a group of CGUs that are expected to benefit from the synergies of the business combination, but no higher than an operating segment. Goodwill is not amortized and is tested at the brand level for impairment at least annually and whenever there is an indication that the asset may be impaired. Refer to the impairment of long-lived assets policy below.

#### Brands and other assets

Brands and other assets including re-acquired franchise rights are recorded at their fair value at the date of acquisition. The Company assesses each intangible asset and other assets for legal, regulatory, contractual, competitive or other factors to determine if the useful life is definite. Brands are measured at cost less net accumulated impairment losses and are not amortized as they are considered to have an indefinite useful life. Indefinite life intangible assets are tested for impairment at least annually and whenever there is an indication that the asset may be impaired. Re-acquired franchise rights and other assets are amortized on a straight-line basis over their estimated useful lives, averaging approximately five years and are tested for impairment whenever there is an indication that the asset may be impaired. Refer to the impairment of long-lived assets policy below.

#### Other Intangible Assets

The Company has certain definite life intangible assets, primarily related to customer relationships, which are measured at fair value on the date of acquisition. These assets are subsequently measured at cost less accumulated amortization and less any net accumulated impairment losses. Amortization is recognized in selling, general and administrative expenses on a straight-line basis over their estimated useful lives as follows:

Customer Relationships

20 to 33 years

Customer relationships are tested for impairment whenever events or circumstances exist that suggest the carrying value is greater than the recoverable amount.

#### Leases

The Company enters into leases of property and certain restaurant assets. Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards incidental to ownership of an asset. All other leases are classified as operating leases and the rents are straight-lined and expensed in the consolidated statements of earnings.

Lessor

Where the Company is the lessor of property leases, rental revenue from fixed rental leases are recognized on a straight-line basis over the term of the related lease while variable rental agreements based on a percentage of sales are recognized in income as realized.

The Company has rental agreements with franchisees related to the use of certain restaurant assets. The accounting for these rental agreements varies depending on the term of the rental agreement and the rental payments received by the Company. If the term of the rental agreement is such that the franchisee will utilize the assets for substantially all of their useful life, or the rental payments received over the term of the rental agreement will reimburse the Company for substantially all of the fair value of the assets, it is accounted for as a finance lease. Accordingly, the corresponding property, plant and equipment are treated as disposals in the consolidated financial statements. Long-term receivables are included in the consolidated balance sheet for the future rental payments to be received, and the present value of the unearned rental income, including tenant inducements received from landlords are included in other long-term liabilities. These amounts are reduced over the course of the rental agreement as payments are received. If the criteria for this accounting treatment

are not met, the lease is treated as an operating lease and rental payments are recorded in selling, general and administrative expenses, calculated on a straight line basis, and recognized by the Company in the consolidated statements of earnings (see note 13).

#### Lessee

When the Company is a lessee, fixed rent payable under an operating lease is recognized on a straight-line basis taking into consideration any rent holidays and/or rent escalations over the term of the relevant lease with the variable portion based on percentage of sales recognized as incurred. Incentives related to leasehold improvements provided by landlords are recorded in property, plant and equipment and are amortized over a period consistent with the associated leasehold improvements, being the shorter of the estimated useful lives of the assets or the term of the lease, including expected renewal terms to a maximum of 15 years.

Assets held under finance leases are recognized as assets of the Company at their fair value, or if lower, at the present value of the minimum lease payments, each determined at the inception of the lease. The corresponding liability is included in the consolidated balance sheets as a finance lease obligation included as part of long-term debt. Lease payments are apportioned between finance costs and a reduction of the lease obligations so as to achieve a constant rate of interest on the remaining balance of the liability. Finance costs, as well as depreciation expense on the underlying leased asset, are recorded in the consolidated statements of earnings (see note 18).

#### Impairment of long-lived assets

For the purpose of reviewing definite life non-financial assets for impairment, asset groups are reviewed at their lowest level for which identifiable cash inflows are largely independent of cash inflows of other assets or groups of assets. The Company has determined that its CGUs comprise of individual restaurants. For customer relationships, the Company has determined that its CGUs comprise of type of customer, being sales to franchise customers and retail grocery chains. For indefinite life intangible brand assets, the Company allocates the brand assets to the group of CGU's, being banners that are considered to generate independent cash inflows from other assets. Goodwill is assessed for impairment based on the group of CGUs expected to benefit from the synergies of the business combination, and the lowest level at which management monitors the goodwill and cannot be at a higher level than an operating segment.

At each balance sheet date, the Company reviews the carrying amounts of its non-financial assets, including property, plant and equipment, goodwill, brands and other assets for any indication of impairment or a reversal of previously recorded impairment other than for goodwill as impairment for goodwill is not permitted to be reversed. In addition, goodwill and indefinite life brands are tested for impairment at least annually. If any such indication of impairment exists, the recoverable amount of the CGU is estimated in order to determine the extent of the impairment loss, if any.

An impairment loss is recognized if the net carrying amount of the CGU exceeds its recoverable amount. Impairment losses are recognized in the consolidated statements of earnings in the period in which they occur. When impairment subsequently reverses, the carrying amount of the asset is increased to the extent that the carrying value of the underlying assets does not exceed the carrying amount that would have been determined, net of depreciation, if no impairment had been recognized. Impairment reversals are recognized in consolidated statements of earnings in the period which they occur.

Any potential brand impairment is identified by comparing the recoverable amount of the groups of CGUs that includes the indefinite life asset to its carrying amount. If the recoverable amount, calculated as the higher of the fair value less costs to sell and the value in use, is less than its carrying value, an impairment loss is recognized in the consolidated statements of earnings in the period in which they occur.

Any potential goodwill impairment is identified by comparing the recoverable amount of the CGU grouping to which the goodwill is allocated to its carrying value. If the recoverable amount, calculated as the higher of the fair value less costs to sell and the value in use, is less than its carrying amount, an impairment loss is recognized in the consolidated statements of earnings in the period in which it occurs. Impairment losses on goodwill are not subsequently reversed if conditions change.

#### Gift cards

The Company's various branded restaurants, in addition to third party companies, sell gift cards to be redeemed at the Company's corporate and franchised restaurants for food and beverages only. Proceeds received from the sale of gift cards are treated as gift card liability in current liabilities until redeemed by the gift cardholder as a method of payment for food and beverage purchases.

Based on historical redemption patterns, the Company estimates the portion of gift cards that have a remote likelihood of being redeemed and recognizes the amount as a reduction in gift card expenses on the operational statements of the marketing funds that the Company administers on behalf of franchisees.

Due to the inherent nature of gift cards, it is not possible for the Company to determine what portion of the unearned revenue related to gift cards will be redeemed in the next 12 months and, therefore, the entire accrual balance is considered to be a current liability.

#### **Provisions**

Provisions are recognized when there is a legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and that obligation can be measured reliably. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects the risk specific to the liability. Provisions are reviewed on a regular basis and adjusted to reflect management's best estimates. Due to the judgemental nature of these items, future settlements may differ from amounts recognized.

# **Employee future benefits**

The cost of the Company's defined benefit pension plans are accrued as earned by the employees, based on actuarial valuations. The cost of defined benefit pension plans are determined using the projected unit credit benefit method pro-rated on service and management's best estimate, rates of compensation increase and retirement ages of plan members. Assets are recorded at fair value. The discount rate used to value the accrued benefit plan obligations are based on high quality corporate bonds in the same currency in which the benefits are expected to be paid and with terms to maturities that on average match the terms of the defined benefit obligations. An interest amount on plan assets is calculated by applying a prescribed discount rate used to value the accrued benefit obligations. Past service costs from plan amendments are recognized in operating income in the year that they arise.

For the plans that resulted in a net defined benefit asset, the recognized asset is limited to the total of any unrecognized past service costs and the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. In order to calculate the present value of economic benefits, consideration is given to any minimum funding requirements that apply to the plan. An economic benefit is available to the plan if it is realizable during the life of the plan, or on settlement of the plan liabilities.

At each balance sheet date, plan assets are measured at fair value and defined benefit plan obligations are measured using assumptions which approximate their values at the reporting date, with the resulting actuarial gains and losses from both of these measurements, net of taxes, are recognized in other comprehensive income.

#### Multi-employer plan

The Company participates in a multi-employer defined benefit pension plan which is accounted for as a defined contribution plan. The Company does not administer this plan as the administration and investment of the assets are controlled by the plan's board of trustees consisting of union and employer representatives. The Company's responsibility to make contributions to the plan is established pursuant to collective bargaining agreements. The contributions made by the Company to the multi-employer plan are expensed when due.

#### **Defined Contribution Plans**

The Company's obligations for contributions to the employee defined contribution pension plan are recognized in the consolidated statement of earnings in the periods during which services are rendered by employees.

### **Short-term employee benefits**

Short-term employee benefits include wages, salaries, compensated absences and bonuses. Short-term employee benefit obligations are measured on an undiscounted basis and are recognized in operating income as the related service is provided or capitalized if the service rendered is in connection with the creation of a tangible asset. A liability is recognized for the amount expected to be paid under short-term cash bonus plans if the Company has a present legal or constructive obligation to pay this amount as a result of past services provided by the employee and the obligation can be estimated reliably.

#### Long-term incentive plans

The Company has equity-settled stock-based compensation plans for some of its employees.

The fair value of the option is expensed over the vesting period and is recognized in selling, general and administrative expenses, with a corresponding increase in contributed surplus over the period, at the end of which, the employees become unconditionally entitled to shares. Fair value of the option is measured based on the enterprise value of the Company at the time of the grant using a Black-Scholes model. The amount expensed is adjusted for changes to estimated forfeitures if subsequent information indicates that actual forfeitures differ significantly from the original estimate.

Upon exercise of the share options, the amount expensed to contributed surplus throughout the vesting period is moved to share capital, along with the consideration received for the options.

#### Accounting standards implemented in 2018

#### Classification and Measurement of Share-based Payment Transactions (Amendments to IFRS 2)

On June 20, 2016, the IASB issued amendments to IFRS 2 Share-based Payment Transactions, clarifying how to account for certain types of share-based payment transactions. The amendments apply for annual periods beginning on or after January 1, 2018. The amendments provide requirements on the accounting for the effects of vesting and non-vesting conditions on the measurement of cash-settled share-based payments, share-based payment transactions with a net settlement feature for withholding tax obligations and a modification to the terms and conditions of a share-based payment that changes the classification of the transaction from cash-settled to equity-settled. The Company has adopted the amendments to IFRS 2 in its financial statements for the annual period beginning on January 1, 2018. Cash settled awards do not have any vesting or non-vesting conditions, therefore, the adoption of the amendment did not have a material impact on the consolidated financial statements.

#### **Foreign Currency Transactions**

On December 8, 2016, the IASB issued IFRIC Interpretation 22 Foreign Currency Transactions and Advance Consideration. The Interpretation clarifies that the date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income (or part of it) is the date on which an entity initially recognizes the non-monetary asset or non-monetary liability arising from the payment or receipt of advance consideration. The Company has adopted the amendments of IFRIC 22 for annual periods beginning on January 1, 2018. There was no material impact on the consolidated financial statements.

#### Other Standards

On December 8, 2016 the IASB issued narrow-scope amendments to two standards as part of its annual improvements process (Annual Improvements to IFRS Standards (2014-2016) cycle). There was clarification that the election to measure an associate or joint venture at fair value under IAS 28 "Investments in Associates and Joint Ventures" for investments held directly, or indirectly, through a venture capital or other qualifying entity can be made on an investment-by-investment basis which the Company adopted in its financial statements for the annual period beginning on January 1, 2018. The amendments did not have a material impact on the consolidated financial statements.

#### 4 Future accounting standards

#### Leases

In January 2016, the IASB issued IFRS 16 Leases with a mandatory effective date of January 1, 2019. The new standard will replace IAS 17 Leases and will carry forward the accounting requirements for lessors. This standard introduces a single lessee accounting model and requires a lessee to recognize assets and liabilities for all leases. A lessee is required to recognize a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. This standard substantially carries forward the lessor accounting requirements of IAS 17, while requiring enhanced disclosures to be provided by lessors. The Company has developed a comprehensive work plan which includes the review of all the Company's leases and sublease arrangements and adjustments to the Company's database systems to quantify the impact of this standard.

As the Company is a lessee with numerous leases and corresponding subleases to franchisees, this standard is expected to have a significant impact on the leased and subleased assets and their related liabilities which will increase operating income and decrease net earnings as at the date of application of IFRS 16.

The Company intends to adopt IFRS 16 in its financial statements for the annual period beginning on December 31, 2018. Based on the Company's preliminary assessment, when IFRS 16 is applied for the first time for the year ending December 29, 2019, total assets as at December 31, 2018 will increase by approximately \$700.0 to \$800.0 million with a corresponding increase to total liabilities and shareholder's equity of approximately \$700.0 to \$800.0 million. Net earnings for the year ended December 30, 2018 would have decreased by approximately \$1.0 to \$3.0 million with the corresponding adjustment in opening deficit.

The actual impacts of the initial application of IFRS may vary from the estimates provided for the following reasons:

- The Company has not finalized the assessment and testing of applicable internal controls over financial reporting; and
- The new accounting policies and critical accounting estimates and judgements are subject to change until the Company issues its first quarter report to shareholders for the 13 weeks ending March 31, 2019.

#### Transfer of assets between an investor and its associate or joint venture

On September 11, 2014 the IASB issued Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28). The amendments address an acknowledged inconsistency between the requirements in IFRS 10 and those in IAS 28 (2011), in dealing with the sale or contribution of assets between an investor and its associate or joint venture (JV). Specifically, under the existing consolidation standard the parent recognizes the full gain on the loss of control, whereas under the existing guidance on associates and JVs the parent recognizes the gain only to the extent of unrelated investors' interests in the associate or JV. The main consequence of the amendments is that a full gain/loss is recognized when the assets transferred meet the definition of a 'business' under IFRS 3 Business Combinations. A partial gain/loss is recognized when the assets transferred do not meet the definition of a business, even if these assets are housed in a subsidiary. The Company did not adopt these amendments in its financial statements for the annual period beginning January 1, 2018, as the effective date for these amendments has been deferred indefinitely.

# Long-term interest in associates and joint ventures

In October 2017, the IASB issued narrow-scope amendments to IAS 28 Investments in Associates and Joint Ventures, clarifying that long-term interests in associates and joint ventures, to which the equity method is not applied, are in the scope of both IFRS 9 Financial Instruments (including its impairment requirements) and IAS 28. The amendments are effective for annual periods beginning on or after January 1, 2019. The Company intends to adopt the amendments to IAS 28 in its financial statements for the annual period beginning on December 31, 2018. The Company does not expect the amendments to have a material impact on its financial statements.

#### **IFRIC 23 Uncertainty over Income Tax Treatments**

On June 7, 2017, the IASB issued IFRIC Interpretation 23 Uncertainty over Income Tax Treatments. The Interpretation provides guidance on the accounting for current and deferred tax liabilities and assets in circumstances in which there is uncertainty over income tax treatments. The Interpretation requires an entity to contemplate whether uncertain tax treatments should be considered separately, or together as a group, based on which approach provides better predictions of the resolution, reflect an uncertainty in the amount of income tax payable (recoverable) if it is probable that it will pay (or recover) an amount for the uncertainty, and measure a tax uncertainty based on the most likely amount or expected value depending on whichever method better predicts the amount payable (recoverable). The Company intends to adopt the Interpretation in its financial statements for the annual period beginning on December 31, 2018. The Company does not expect the amendments to have a material impact on its financial statements.

### Annual Improvements to IFRS Standards (2015-2017) Cycle

On December 12, 2017 the IASB issued narrow-scope amendments to three standards as part of its annual improvements process. The amendments are effective on or after January 1, 2019, with early application permitted. Each of the amendments has its own specific transition requirements.

- IFRS 3 Business Combinations and IFRS 11 Joint Arrangements to clarify how a company accounts for increasing its interest in a joint operation that meets the definition of a business;
- IAS 12 Income Taxes to clarify that all income tax consequences of dividends are recognized consistently with the transactions that generated the distributable profits i.e. in profit or loss, OCI, or equity; and
- IAS 23 Borrowing Costs to clarify that specific borrowings i.e. funds borrowed specifically to finance the construction of a qualifying asset should be transferred to the general borrowings pool once the construction of the qualifying asset has been completed.

The Company intends to adopt these amendments in its financial statements for the annual period beginning on December 31, 2018. The Company does not expect the amendments to have a material impact on its financial statements.

#### Plan Amendment, Curtailment or Settlement (Amendments to IAS 19)

On February 7, 2018, the IASB issued Plan Amendment, Curtailment or Settlement (Amendments to IAS 19). The amendments apply for plan amendments, curtailments or settlements that occur on or after January 1, 2019, or the date on which they are first applied (earlier application is permitted). The amendments to IAS 19 clarify that:

- on amendment, curtailment or settlement of a defined benefit plan, a company now uses updated actuarial assumptions to determine its current service cost and net interest for the period; and
- the effect of the asset ceiling is disregarded when calculating the gain or loss on any settlement of the plan.

The Company intends to adopt the amendments to IAS 19 in its financial statements for the annual period beginning on December 31, 2018. The Company does not expect the amendments to have a material impact on its financial statements.

#### **Recipe Unlimited Corporation**

Notes to the Consolidated Financial Statements

# For the 52 weeks ended December 30, 2018 and 53 weeks ended December 31, 2017

# 5 Acquisitions and Buyouts

The Company has accounted for all acquisitions using the acquisition method, with the results of the businesses acquired included in the consolidated financial statements from the date of acquisition.

#### The Keg merger – see note 28 Related Parties

#### **Marigolds and Onions**

On December 11, 2018 (the "M&O Acquisition Date"), the Company completed the 100% acquisition equity interest of Marigolds and Onions Ltd., an event catering company based in Ontario, for approximately \$6.8 million, of which \$4.0 million was settled by drawing on the Company's existing credit facility on the date of acquisition. The remaining balance of \$2.8 million will be paid in December 2019 and December 2020 if certain targets and conditions are met.

The assets and liabilities and results of Marigolds and Onions are included in the Company's consolidated financial statements from the M&O Acquisition Date. Marigolds and Onions contributed total gross revenue of \$0.4 million and net income of \$nil during the period ended December 30, 2018.

If the acquisition had occurred on January 1, 2018, management estimates that the Company's consolidated gross revenue for the period would have been \$1,202.3 million and the Company's consolidated net earnings would have been \$74.2 million. In determining these amounts, management has assumed that the fair value adjustments, determined provisionally, that arose on the M&O Acquisition Date would have been the same if the acquisition had occurred on January 1, 2018.

The preliminary determination of the identifiable assets acquired and liabilities assumed at fair value, in connection with the acquisition of Marigolds and Onions is summarized in the table below:

	De	cember 11, 2018
Consideration		
Cash paid to vendor	\$	4,053
Contingent future consideration		2,778
Total consideration	\$	6,831
Fair Value of Net Assets Acquired		
Assets		
Cash	\$	268
Accounts receivable		665
Inventories		116
Prepaid expenses and other assets		464
Income taxes receivable		13
Total Current Assets	\$	1,526
Property, plant and equipment		494
Intangibles - customer lists		2,000
Total Assets	\$	4,020
Liabilities		
Accounts payable and accrued liabilities	\$	1,286
Deferred tax liability		530
Total liabilities	\$	1,816
Total net assets acquired	\$	2,204
Goodwill		4,627
Total	\$	6,831

#### Pickle Barrel

On December 1, 2017 (the "Pickle Barrel" Acquisition Date"), the Company completed the acquisition of Pickle Barrel Restaurants Inc. for \$21.5 million comprised of \$17.4 million in cash, the assumption of \$3.4 million debt, and through the issuance of \$0.8 million in Recipe subordinate voting shares to the vendor. The cash portion of the transaction was settled by drawing on the Company's existing credit facility. As at December 30, 2018, there were no changes to the preliminary determination of the identifiable assets acquired and liabilities assumed at fair value in connection with the acquisition of Pickle Barrel disclosed in the December 31, 2017 financial statements. The Company has completed the fair value determination of the identifiable assets acquired and liabilities assumed in connection with the acquisition of Pickle Barrel.

	:	December 1, 2017
Consideration		
Cash paid to vendor	\$	17,434
Payment of Pickle Barrel long-term debt		3,354
Total cash paid for shares	\$	20,788
Cara subordinated voting shares issued		750
Total consideration	\$	21,538
Fair Value of Net Assets Acquired		
Assets		
Cash	\$	697
Accounts receivable		360
Inventories		679
Prepaid expenses and other assets		385
Total Current Assets		2,121
Property, plant and equipment		9,614
Investment in associates and joint ventures		1,275
Brands and other assets		11,433
Deferred income tax asset		362
Total Assets	\$	24,805
Liabilities		
Accounts payable and accrued liabilities	\$	3,461
Income taxes payable		35
Provisions		387
Total liabilities	\$	3,883
Total net assets acquired	\$	20,922
Goodwill		616
Total	\$	21,538

# Re-acquired franchise locations

In the normal course of business, the Company may acquire or re-acquire franchise restaurants and convert them into corporate restaurants. During the year ended December 30, 2018, 15 franchise locations (December 31, 2017 - 5) were re-acquired by the Company, resulting in goodwill of \$0.9 million (December 31, 2017 - \$0.3 million). The Company also increased its ownership interest in 4 joint venture locations during the year with the results of the businesses acquired included in the consolidated financial statements from the date of transition. In addition, during the year ended December 30, 2018, the Company sold 12 corporate restaurants (December 31, 2017 – 14) to franchisees and sold its ownership interest in 10 joint venture restaurants to franchisees (December 31, 2017 – nil) (see notes 14 and 28).

(in thousands of Canadian dollars)

	_	December 30, 2018	_	December 31, 2017
Consideration	_		_	
Cash	\$	5,025	\$	244
Accounts receivable		-		570
Long-term receivables	_	3,602		
<b>Total Consideration</b>	\$_	8,627	\$	814
Net assets acquired				
Inventories	\$	449	\$	30
Property, plant and equipment		5,559		69
Brands and other assets	_	1,789		390
Total Assets		7,797		489
Liabilities				
Accounts payable and accrued liabilities	_	70		
Total liabilities		70		-
Goodwill	_	900		325
Total	\$	8,627	\$	814

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#### 6 Sales

Sales are made up of the direct sale of prepared food and beverage to customers at company-owned restaurants and from its catering division, sales of St-Hubert and The Keg branded and other private label products produced and shipped from the Company's manufacturing plant and distribution centers to retail grocery customers and to its network of St-Hubert restaurants, and revenue from processing off-premise phone, web and mobile orders for franchised locations.

(in thousands of Canadian dollars)	52 weeks ended December 30, 2018	53 weeks ended December 31, 2017
Sales at corporate restaurants	\$ 712,736 \$	406,119
Food processing and distribution sales	276,792	248,153
Call centre service charge revenues	11,761	12,345
Catering sales	5,383	607
	\$ 1,006,672 \$	667,224

#### 7 Franchise revenues

The Company grants license agreements to independent operators ("franchisees"). As part of the license agreements, the franchisees pay franchise fees, conversion fees for established locations, and other payments, which may include payments for royalties, equipment and rents.

(in thousands of Canadian dollars)	52 weeks ended December 30, 2018		53 weeks ended December 31, 2017
Royalty revenue	\$ 108,027	\$	93,002
Marketing fund contributions	63,253		58,882
Franchise fees on new and renewal licenses	2,676		1,485
Income on finance leases	1,597		1,800
Other rental income	9,286		9,289
Amortization of unearned conversion fees income	421	_	1,057
	\$ 185,260	\$	165,515

# 8 Selling, general and administrative expenses

Included in operating income are the following selling, general and administrative expenses.

	52 weeks ended	53 weeks ended
(in thousands of Canadian dollars)	<b>December 30, 2018</b>	<b>December 31, 2017</b>
Corporate restaurant expenses	\$ 422,430 \$	255,636
Franchise assistance and bad debt	8,233	8,659
Advertising fund transfers Franchisor over-contribution to	63,253	58,882
advertising funds	1,189	2,153
The Keg royalty expense Depreciation of property, plant and	21,294	-
equipment (note 14)	50,832	40,566
Amortization of other assets (note 15)	5,548	7,137
Other	52,159	19,675
	\$ 624,938 \$	392,708

For the year ended December 30, 2018, \$3.4 million (December 31, 2017 - \$3.4 million) of depreciation related to property, plant and equipment has been included in cost of inventories sold as part of food processing and distribution.

# **Employee costs**

Included in selling, general and administrative expenses are the following employee costs:

	52 weeks ended			53 weeks ended	
(in thousands of Canadian dollars)	De	cember 30, 2018		<b>December 31, 2017</b>	
Short-term employee benefits	\$	359,670	\$	233,462	
Post-employment benefits (note 20)		1,421		1,400	
Long-term incentive plans (note 21)		5,930		2,304	
	\$	367,021	\$	237,166	

# 9 Restructuring and other

Restructuring costs consist of plans to consolidate and eliminate certain home office and brand operations positions related to Recipe's acquisitions, comprised primarily of severance costs and lease settlement costs. Restructuring costs also consist of closure costs related to repositioning certain brands.

#### Home office and brand reorganization

In conjunction with the Original Joe's investment on November 28, 2016 and Pickle Barrel acquisition on December 1, 2017, the Company approved the restructuring of certain home office and brand operations positions to consolidate with Recipe's existing infrastructure. During the year ended December 30, 2018, the Company recorded an expense of \$1.9 million (December 31, 2017 - \$1.5 million) comprised primarily of office closure costs, severance and other benefits.

During the year ended December 30, 2018, the Company consolidated its home office locations in the greater Toronto area and approved the exit of a long term lease related to its IT data and call centre located in Scarborough. The Company recorded an expense of \$8.1 million related to expected cost to settle and exit the lease.

#### Restaurant operations – repositioning of certain brands

During the year ended December 31, 2017, the Company approved the repositioning of the Milestones brand to a more suburban concept with select urban locations. For the year ended December 30, 2018, the Company recorded an expense of \$0.1 million (December 31, 2017 - \$2.3 million) related to expected lease exit and de-branding costs and employee severance costs.

During the year-ended December 30, 2018, the Company approved a plan to take-back certain underperforming Swiss Chalet restaurants in western Canada with the intention to re-franchise certain locations to stronger franchisee partners and to permanently close locations that do not meet the Company's long-term strategic portfolio of restaurants. Total restructuring costs under this plan were estimated to be approximately \$1.8 million comprised of expected lease exit costs.

# Other

Other costs include lease exit costs related to lease contracts previously entered into that do not fit the overall economic model of the brands and long-term do not fit the strategic direction of the Company. During the year ended December 30, 2018, the Company recorded an expense of \$0.3 million (December 31, 2017 - \$0.6 million) related to expected lease exit costs.

The following table provides a summary of the costs recognized and cash payments made, as well as the corresponding net liability as at December 30, 2018:

	52 weeks ended	53 weeks ended
(in thousands of Canadian dollars)	<b>December 30, 2018</b>	December 31, 2017
Net liability, beginning of period	\$ 2,057	\$ 1,647
Cost recognized		
Employee termination benefits	1,927	1,517
Site closing costs and other	10,353	2,859
Total	12,280	4,376
Cash payments		
Employee termination benefits	1,526	985
Site closing costs and other	1,288	2,981
Total	2,814	3,966
Net liability, end of period	\$ 11,523	\$ 2,057

### Recorded in the consolidated balance sheets as follows:

		As at D	ecember 30, 2018		As at December 31, 2017  Employee Site Closing							
(in thousands of Canadian dollars)	Employee Termination Benefits		Site Closing Costs and Other	Total	Employee Termination Benefits	Site Closing Costs and Other	Total					
Accounts payable and accrued liabilities	\$	1,934 \$	- \$	1,934 \$	1,469 \$	- \$	1,469					
Other long-term liabilities		•	-	•	65	-	65					
Provisions - current		-	2,538	2,538	-	517	517					
Provisions - long-term	_	<u> </u>	7,051	7,051		6	6					
Net liability, end of year	\$_	1,934 \$	9,589 \$	11,523 \$	1,534 \$	523 \$	2,057					

# 10 Net interest expense and other financing charges

(in thousands of Canadian dollars)	_1	52 weeks ended December 30, 2018	-	53 weeks ended December 31, 2017
Interest expense on long-term debt	\$	19,898	\$	11,151
Interest on finance leases		1,906		1,840
Financing costs		671		659
Interest expense - other		1,161		309
Interest income on KRIF Partnership units		(8,998)		-
Interest income		(2,724)		(1,506)
	\$	11,914	\$	12,453

### 11 Income taxes

The Company's income tax expense is comprised of the following:

		52 weeks ended	53 weeks ended
(in thousands of Canadian dollars)	_	December 30, 2018	December 31, 2017
Current income tax expense			
Current period	\$	14,623	\$ 12,223
Adjustments for prior years		(214)	(1,070)
	\$	14,409	\$ 11,153
Deferred income tax (recovery) expense			
Benefit from previously unrecognized tax asset (1)	\$	115	\$ (23,346)
Origination and reversal of temporary differences		15,767	18,489
Adjustments for prior years		486	459
	\$	16,368	\$ (4,398)
Net income tax expense (2)	\$	30,777	\$ 6,755

<sup>&</sup>lt;sup>(1)</sup> During the period ended December 31, 2017, the Company recognized a deferred tax asset of \$24.4M resulting in a credit to the income statement of the same amount. The deferred tax asset was recognized in respect of its income tax losses for which tax benefits had previously not been recognized.

The statutory income tax rate for the period ended December 30, 2018 was 26.68% (December 31, 2017 – 26.66%).

<sup>&</sup>lt;sup>(2)</sup> Net income tax expense (recovery) for the periods ended December 30, 2018 and December 31, 2017 relates to income taxes from operations.

Net income tax expense (recovery) is reconciled from net earnings as follows:

(in thousands of Canadian dollars)		52 weeks ended December 30, 2018	53 weeks ended December 31, 2017
(in thousands of canadam domins)	-		
Net earnings	\$	73,792	\$ 109,808
Income taxes	_	30,777	6,755
Income before income taxes		104,569	116,563
Statutory income tax rate		26.68%	26.66%
Expected income tax expense based on above rates		27,899	31,076
Increase (decrease) resulting from:			
Benefit from previously unrecognized tax asset			
(including unrecognized income tax benefit			
utilized in the current year)		(118)	(23,812)
Adjustments for prior years		272	(380)
Income taxes on non-deductible amounts		2,899	1,003
Income taxed at different rates		-	(1,389)
Losses not recognized		-	-
Other	_	(175)	 257
Expense for income taxes	\$	30,777	\$ 6,755

The effective income tax expense for the year ended December 30, 2018 increased from the prior period as a result of the prior period recognition of a deferred tax asset for which the tax benefit had not previously been recognized.

Recognized deferred tax assets and liabilities

(in thousands of Canadian dollars)	<del>-</del>	As at December 30, 2018	As at December 31, 2017
Opening balance	\$	(77,437) \$	(85,031)
Deferred income tax recovery/(expense)		(16,368)	4,398
Pickle Barrel acquisition		-	362
St-Hubert acquisition		-	1,004
Original Joe's acquisition		(40)	1,272
The Keg acquisition		24,162	-
Marigolds & Onions acquisition		(530)	-
Income taxes recognized in other comprehensive income		(207)	558
	\$	(70,420) \$	(77,437)

During the period ended December 31, 2018, a deferred tax asset of \$24.2 million was recognized in relation to the Keg acquisition (see note 28), largely due to the taxable temporary differences arising from the purchase price equation.

During the period ended December 31, 2017, a deferred tax asset of \$0.4 million was recognized in relation to the Pickle Barrel acquisition (see note 5), due to the taxable temporary differences arising from the purchase price equation.

During the period ended December 31, 2017, a deferred tax asset of \$1.0 million was recognized in relation to the St-Hubert acquisition (see note 5), due to the taxable temporary differences arising from changes to the purchase price equation.

During the period ended December 31, 2017, a deferred tax asset of \$1.3 million was recognized in relation to the Original Joe's acquisition (see note 5), due to the taxable temporary differences arising from changes to the purchase price equation.

Deferred tax assets and liabilities are attributable to the following:

(in thousands of Canadian dollars)	-	As at December 30, 2018	 As at December 31, 2017
Deferred tax assets:			
Other long-term liabilities	\$	22,247	\$ 20,230
Income tax losses (1)		5,926	19,314
Accounts payable and accrued liabilities		9,646	7,188
Other assets	_	(12,496)	2,329
	\$	25,323	\$ 49,061
Deferred tax liabilities:			
Brands and other intangibles	\$	(73,877)	\$ (107,268)
Property, plant and equipment		(18,299)	(14,441)
Long-term receivables		(2,974)	(3,972)
Accounts receivable		(593)	(817)
	\$	(95,743)	\$ (126,498)
Classified in the Consolidated Financial Statements as:			
Deferred tax asset	\$	22,411	\$ 23,361
Deferred tax liability		(92,831)	(100,798)
	\$	(70,420)	\$ (77,437)

 $<sup>^{(1)}</sup>$  The income tax losses of \$22.2 million expire in the years 2027 to 2038.

Unrecognized deferred tax liabilities

Deferred tax is not recognized on the unremitted earnings of subsidiaries and other investments as the Company is in a position to control the reversal of the temporary differences and it is probable that such differences will not reverse in the foreseeable future. Reversing these temporary differences would not result in any significant tax implications.

Unrecognized deferred tax assets

Deferred tax assets have not been recognized on the consolidated balance sheets in respect of the following items:

(in thousands of Canadian dollars)	As a	t December 30, 2018	As at December 31, 2017
Income tax losses Deductible temporary differences	\$	4,117 \$ 5,853	13,812 7,109
beduction temporary uniciences	\$	9,970 \$	20,921

The US income tax losses of \$4.1 million (December 31, 2017 - \$8.0 million) expire in the years 2033 to 2037. Deferred tax assets have not been recognized in respect of these items because it is not probable that future taxable income will be available to the Company to utilize the benefits.

### 12 Inventories

Inventories consist of food and packaging materials used in St-Hubert's and the Keg's food processing and distribution division and food and beverage items for use at the Company's corporately-owned locations and catering divisions. Inventories are stated at the lower of cost and estimated net realizable value of corporate restaurant inventory. Costs consist of the cost to purchase, direct labour, an allocation of variable and fixed manufacturing overheads, and other costs incurred in bringing the inventory to its present location reduced by vendor allowances. The cost of inventories is determined using the first-in, first-out method.

(in thousands of Canadian dollars)	 As at December 30, 2018	=	As at December 31, 2017
Raw materials	\$ 6,678	\$	6,198
Work in progress	843		716
Finished goods	15,661		12,840
Food and beverage supplies	13,404		6,567
	\$ 36,586	\$	26,321

## 13 Long-term receivables

(in thousands of Canadian dollars)	As	at December 30, 2018	•	As at December 31, 2017
Franchise receivable	\$	18,431	\$	24,366
Due from related parties (note 28)		14,448		14,571
Promissory notes		665		1,096
	\$	33,544	\$	40,033

#### Franchise receivable

In prior years, the Company converted certain corporate restaurants to franchise and sold the restaurants to independent operators ("franchisees"). As part of these conversion agreements certain franchisees entered into rental agreements to rent certain restaurant assets from the Company. Franchise receivables of \$18.4 million (December 31, 2017 - \$24.4 million) relates primarily to the long-term obligation of the franchisees to pay the Company over the term of the rental agreement which is equal to the term of the license agreement or the term to the expected buyout date assuming that the franchisee is more likely than not to acquire the rented assets from the Company.

Long-term franchise receivables are reviewed for impairment based on expected losses at each balance sheet date. An impairment loss is recorded when credit risk is assessed to have increased for the long-term franchise receivables. For the 52 weeks ended December 30, 2018, the Company recorded \$nil (December 31, 2017 - \$nil) of impairment losses on long-term franchise receivables.

### **Long-term receivable maturities**

Long-term receivables have maturity dates ranging from 2019 to 2034 and bear an average effective interest rate of 8% - 11%.

# 14 Property, plant and equipment

					As	at De	cember 30, 20	18				
						I	easehold	Ass	ets under	Cor	struction-	
(in thousands of Canadian dollars)	 Land	В	Buildings	E	quipment	im	provements	fin	ance lease	in	progress	Total
Cost												
Balance, beginning of year	\$ 38,816	\$	115,801	\$	214,017	\$	143,250	\$	42,439	\$	6,456	\$ 560,779
Additions	-		29		7,532		98		1,490		33,237	42,386
Additions from The Keg merger												
(note 28)	-		-		17,748		66,321		-		542	84,611
Additions from business												
aquisitions (note 5)	-		-		1,180		4,873		-			6,053
Foreign exchange translation	-		-		1,083		4,398		-		15	5,496
Disposals and adjustments	(2,457)		(1,546)		(31,896)		(19,035)		(1,118)		-	(56,052)
Transfer to/(from)												
construction-in-progress	 -		51		22,170		9,082		-		(31,303)	-
Balance, end of year	\$ 36,359	\$	114,335	\$	231,834	\$	208,987	\$	42,811	\$	8,947	\$ 643,273
Accumulated depreciation and impairment losses												
Balance, beginning of year	\$ -	\$	7,964	\$	134,454	\$	63,372	\$	18,779	\$	-	\$ 224,569
Depreciation expense	-		3,910		26,646		20,598		3,031		-	54,185
Impairment losses	-		-		1,667		10,031		-		-	11,698
Reversal of impairment losses	-		-		(449)		(3,831)		-		-	(4,280)
Foreign exchange translation	-		-		867		3,854		-		-	4,721
Disposals and adjustments			(199)		(30,337)		(15,956)		(1,118)			 (47,610)
Balance, end of year	\$ -	\$	11,675	\$	132,848	\$	78,068	\$	20,692	\$	-	\$ 243,283
Carrying amount as at:												
December 30, 2018	\$ 36,359	\$	102,660	\$	98,986	\$	130,919	\$	22,119	\$	8,947	\$ 399,990

**Recipe Unlimited Corporation**Notes to the Consolidated Financial Statements

# For the 52 weeks ended December 30, 2018 and 53 weeks ended December 31, 2017

	As at December 31, 2017													
•							Leasehold		Assets under		Cor	struction-	Total	
(in thousands of Canadian dollars)		Land	Buildings	uildings	_E	Equipment		improvements		finance lease		-progress		
Cost														
Balance, beginning of year	\$	38,546	<b>\$</b> 1	119,223	\$	199,244	\$	128,436	\$	36,027	\$	5,796	\$ 527,272	
Additions		-		36		2,834		6,560		6,412		41,815	57,657	
Additions from business														
acquisitions (note 5)		-		-		2,099		7,584		-		-	9,683	
Adjustment to purchase														
price (note 5)		-		(3,730)		-		(1,151)		-		-	(4,881)	
Disposals and adjustments		270		139		(11,109)		(18,252)		-			(28,952)	
Transfer to/(from)														
construction-in-progress		-	_	133		20,949		20,073		-		(41,155)		
Balance, end of year	\$	38,816	<b>\$</b> 1	115,801	\$	214,017	\$	143,250	\$	42,439	\$	6,456	\$ 560,779	
Accumulated depreciation														
and impairment losses														
Balance, beginning of year	\$	-	\$	3,946	\$	117,741	\$	61,564	\$	16,128	\$	-	\$ 199,379	
Depreciation expense		-		3,922		25,846		11,500		2,651		-	43,919	
Impairment losses		-		-		780		6,129		-		-	6,909	
Reversal of impairment losses		-		-		(323)		•		-		-	(323)	
Disposals and adjustments		-		96		(9,590)		(15,821)		-		-	(25,315)	
Balance, end of year	\$	-	\$	7,964	\$	134,454	\$	63,372	\$	18,779	\$	-	\$ 224,569	
Carrying amount as at:														
December 31, 2017	\$	38,816	\$1	107,837	\$	79,563	\$	79,878	\$	23,660	\$	6,456	\$ 336,210	

### **Impairment losses**

For the year ended December 30, 2018, the Company recorded \$11.7 million (December 31, 2017 – \$6.9 million) of impairment losses on property, plant and equipment in respect of 12 cash generating units ("CGUs") (December 31, 2017 – 14 CGUs). An impairment loss is recorded when the carrying amount of the restaurant location exceeds its recoverable amount. The recoverable amount is based on the greater of the CGU's fair value less costs to sell ("FVLCS") and its value in use ("VIU"). Approximately 75% (December 31, 2017 – 50%) of impaired CGUs had carrying values greater than their FVLCS. The remaining 25% (December 31, 2017 – 50%) of impaired CGUs had carrying values greater than their VIU.

For the year ended December 30, 2018, the Company recorded \$4.3 million (December 31, 2017 – \$0.3 million) of impairment reversals on property, plant and equipment in respect of 5 CGU (December 31, 2017 – 1 CGU) given that the condition that originally caused the impairment no longer exists. The impairment reversals are recorded where the recoverable amount of the restaurant exceeds its carrying value that was previously impaired and does not exceed the carrying amount that would have been determined, net of depreciation, if no impairment had been recognized. The recoverable amount was based on its VIU.

When determining the VIU of a restaurant location, the Company employs a discounted cash flow model for each CGU. The duration of the cash flow projections for individual CGUs varies based on the remaining useful life of the significant asset within the CGU or the remaining lease term of the location. Sales forecasts for cash flows are based on actual operating results, operating budgets and long-term growth rates that were consistent with strategic plans presented to the Company's Board and ranged between 0% and 3%. The estimate of the VIU of the relevant CGUs was determined using an after-tax discount rate of 9.2% to 18.5% at December 30, 2018 (December 31, 2017 – 8.2% to 12.5%).

# 15 Brands and other assets

		As at December 30, 2018						
(in thousands of Canadian dollars)	_	Brands		Other assets		Investment in joint ventures (note 28)		Total
Cost					-		-	
Balance, beginning of year	\$	526,072	\$	90,222	\$	19,675	\$	635,969
Additions	Ψ	-	Ψ	131	Ψ	-	Ψ	131
Additions from the Keg merger (note 28)		_		4,443		-		4,443
Additions from business				,				
acquisitions (note 5)		-		3,789		-		3,789
Proceeds on disposal		-		-		(2,176)		(2,176)
Gain on disposal		-		-		207		207
Adjustments		_		(249)		-		(249)
Share of gain from investment in								
joint ventures and associates		-		-		929		929
Balance, end of year	\$	526,072	\$	98,336	\$	18,635	\$	643,043
Accumulated amortization								
Balance, beginning of year	\$	-	\$	21,001	\$	-	\$	21,001
Amortization		-		5,548		-		5,548
Adjustments		-		(597)		-		(597)
Impairment losses		-		689		-		689
Other		-		219		-		219
Balance, end of year	\$	-	\$	26,860	\$	-	\$	26,860
Carrying amount, end of period	\$	526,072	\$	71,476	\$	18,635	\$	616,183

		As at December 31, 2017						
(in thousands of Canadian dollars)	_	Brands	<u> </u>	Other assets		Investment in joint ventures (note 28)		Total
Cost								
Balance, beginning of period	\$	514,639	\$	89,585	\$	4,042	\$	608,266
Additions		-		448		13,831		14,279
Additions from business acquisitions (note 5)		11,433		390		1,275		13,098
Adjustment to purchase price (note 5)		-		-		(262)		(262)
Adjustments		-		(201)		-		(201)
Share of loss from investment in joint ventures and associates		_		-		789		789
Balance, end of period	\$	526,072	\$	90,222	\$	19,675	\$	635,969
Accumulated amortization								
Balance, beginning of period	\$	-	\$	13,754	\$	-	\$	13,754
Amortization		-		7,137		-		7,137
Adjustments		-		(160)		-		(160)
Impairment losses		-		270		-		270
Balance, end of period	\$	-	\$	21,001	\$	-	\$	21,001
Carrying amount, end of period	\$	526,072	\$	69,221	\$	19,675	\$	614,968

### Impairment testing of brands and other assets

For the purpose of impairment testing, brands are allocated to the group of CGUs which represent the lowest level within the group at which the brands are monitored for internal management purposes.

The Company performed impairment testing of brands, with an indefinite life in accordance with the Company's accounting policy for the year ended December 30, 2018 and December 31, 2017. During the year ended December 30, 2018, the Company recorded \$nil (December 31, 2017 - \$nil) of impairment losses on indefinite life intangible assets.

The Company determines FVLCS of its brands using the "Relief from Royalty Method", a discounted cash flow model. The process of determining the FVLCS requires management to make estimates and assumptions of a long-term nature including, but not limited to, projected future sales, terminal growth rates, royalty rates and discount rates. Projected future sales are consistent with the most recent strategic plans presented to the Company's Board. For the purposes of the impairment test, the Company has reflected a terminal value growth of 3% after the fifth year in its present value calculations.

The Company has used an after-tax discount rate in the range of 8.7% to 18.5% (December 31, 2017 - 8.2% to 12.5%), which is based on the Company's weighted average cost of capital with appropriate adjustments for

the risks associated with the group of CGUs to which brands with an indefinite life is allocated. Cash flow projections are discounted over a five-year period plus a terminal value.

Definite life intangible assets tested for impairment are reviewed at their lowest level for which identifiable cash inflows are largely independent of cash inflows of other assets or groups of assets. During the year ended December 30, 2018, the Company recorded \$0.7 million (December 31, 2017 - \$0.3 million) of impairment losses in respect of three cash generating units.

An impairment loss and any subsequent reversals, if any, are recognized in the consolidated statements of earnings.

#### 16 Goodwill

(in thousands of Canadian dollars)	-	As at December 30, 2018	_	As at December 31, 2017
Cost				
Balance, beginnning of year	\$	191,111	\$	188,998
Additions (note 5)		5,527		941
Additions resulting from change in preliminary				
purchase equation		-		1,347
Disposals	_	-	_	(175)
Balance, end of year	\$	196,638	\$	191,111

### Impairment testing of goodwill

For the purpose of impairment testing, goodwill is allocated to the group of CGUs, being brands that are considered to represent the lowest level within the group at which the goodwill is monitored for internal management purposes.

During the years ended December 30, 2018 and December 31, 2017, the Company performed annual impairment testing of goodwill, in accordance with the Company's accounting policy.

The Company uses the VIU method for determining the recoverable amount of the group of CGUs to which goodwill is allocated. The values assigned to the key assumptions represent management's assessment of future trends and are based on both external sources and internal sources (historical data). Key assumptions include the Company's weighted average cost of capital, restaurant sales growth, gross margin rates, changes in other operating expenses and capital investment. The Company has projected cash flows based on the most recent strategic plans presented to the Company's Board. For the purposes of the impairment test, the Company has reflected a terminal value growth of 3% after the fifth year in its present value calculations.

The Company has used an after-tax discount rate in the range of 8.7% to 18.5% (December 31, 2017 - of 8.2% to 12.5%), which is based on the Company's weighted average cost of capital with appropriate adjustments for the risks associated with the group of CGUs to which goodwill is allocated. Cash flow projections are discounted over a five-year period plus a terminal value.

#### 17 Provisions

Provisions are recognized when there is a legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and the obligation can be measured reliably. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects the risk specific to the liability. Provisions are reviewed on a regular basis and adjusted to reflect management's best current estimates. Due to the judgemental nature of these items, future settlements may differ from amounts recognized.

	_				As at Decemb	er 30, 2018
(in thousands of Canadian dollar	s) _	Asset retirement obligations	Lease obligations for closed locations	Franchise onerous contracts	Other	Total
Balance, begining of year	\$	5,994 \$	2,156 \$	4,064 \$	2,916 \$	15,130
Additions		73	10,792	-	-	10,865
Accretion		243	-	-	-	243
Payments		(400)	(1,495)	(804)	(87)	(2,786)
Adjustments		(432)	1,701	(981)	(265)	23
Balance, end of year	\$ _	5,478 \$	13,154 \$	2,279 \$	2,564 \$	23,475

	_							As at De	cen	nber 31, 2017
(in thousands of Canadian dollars)	_	Asset retirement obligations		Lease obligations for closed restaurants	_	Franchise onerous contracts		Other		Total
Balance, begining of year Additions Additions from business	\$	6,150 \$ 530	\$	2,715	\$	4,690 904	\$	3,040	\$	16,595 1,434
acquisitions (note 5) Accretion		387 308		-		-		-		387 308
Payments Adjustments	<u> </u>	(5) (1,376)	. –	(3,331) 2,772		(1,104) (426)	· . —	(135) 11	. <u>.</u> _	(4,575) 981
Balance, end of year	\$_	5,994	\$_	2,156	\$_	4,064	\$_	2,916	\$_	15,130

### Recorded in the consolidated balance sheets as follows:

(in thousands of Canadian dollars)	As at	December 30, 2018	_	As at December 31, 2017
Provisions - current	\$	9,679	\$	6,959
Provisions - long-term		13,796		8,171
		23,475	\$ _	15,130

# 18 Long-term debt

(in thousands of Canadian dollars)	-	As at December 30, 2018	-	As at December 31, 2017
Term credit facility - revolving	\$	220,025	\$	229,025
Term credit facility - non-revolving		150,000		150,000
The Keg credit facilities		21,000		-
Finance leases		26,016		27,496
	_	417,041	-	406,521
Less: Financing costs	_	1,459	_	1,905
	\$	415,582	\$	404,616
Recorded in the consolidated balance sheets as f	follows:	157,192	\$	2,916
Long-term portion of long-term debt	_	258,390	_	401,700
	\$	415,582	\$	404,616

The movement in long-term debt from December 31, 2017 to December 30, 2018 is as follows:

(in thousands of Canadian dollars)		Term Credit facility	Keg credit facilities	Finance leases	Total
Balance at December 31, 2017	\$	379,025 \$	-	27,496 \$	406,521
Less Financing costs		(1,905)	<u> </u>	<u> </u>	(1,905)
		377,120	-	27,496	404,616
Changes from financing cash flows					
Issuance of borrowings		104,000	-	-	104,000
Debt assumed on acquisition (note 28)		-	23,774		23,774
Repayment of borrowings		(113,000)	(3,000)	-	(116,000)
Payment of finance lease liabilities		-	-	(4,876)	(4,876)
Balance due to changes from financing	,				
cash flows as at December 30, 2018	\$	368,120 \$	20,774	22,620 \$	411,514
Non-cash movements					
New finance leases		-	-	1,490	1,490
Adjustment to capitalized borrowing					
costs		599	73	-	672
Interest expense		-	-	1,906	1,906
Balance at December 30, 2018	\$	368,719 \$	20,847	26,016 \$	415,582

(in thousands of Canadian dollars)	-	Term Credit facility		Finance leases	Total
Balance at December 25, 2016	\$	392,000	\$	23,693 \$	415,693
Less Financing costs	_	(2,547)	_		(2,547)
		389,453		23,693	413,146
Changes from financing cash flows					
Issuance of borrowings		59,025		-	59,025
Repayment of borrowings		(72,000)		_	(72,000)
Payment of finance lease liabilities		-		(4,448)	(4,448)
Balance due to changes from financing	-				
cash flows as at December 31, 2017	\$	376,478	\$	19,245 \$	395,723
Non-cash movements					
New finance leases		_		6,411	6,411
Adjustment to capitalized borrowing costs		(17)		_	(17)
Interest expense		659		1,840	2,499
Balance at December 31, 2017	\$	377,120	\$	27,496 \$	404,616

### Term credit facility

On September 2, 2016, the Company amended and extended the terms of its existing term credit facility. The fourth amended and restated term credit facility is comprised of a revolving credit facility in the amount of \$400.0 million with an accordion feature of up to \$50.0 million maturing on September 2, 2021 and a non-revolving term credit facility in the amount of \$150.0 million maturing on September 2, 2019. A maximum amount of \$26.3 million per year may be repayable on the term credit facility if certain covenant levels are exceeded by the Company. The Company is evaluating refinancing options available and expects to extend the term or refinance the \$150.0 million non-revolving credit facility in 2019.

The interest rate applied on amounts drawn by the Company under its total credit facilities is the effective bankers acceptance rate or prime rate plus a spread based on the Company's total funded net debt to Earnings Before Interest, Taxes, Depreciation and Amortization ("EBITDA") ratio, as defined in the agreement, measured using EBITDA for the four most recently completed fiscal quarters.

As at December 30, 2018, \$370.0 million (December 31, 2017 - \$379.0 million) was drawn under the amended and extended credit facilities with an effective interest rate of 3.74% representing bankers acceptance rate of 1.50 % plus 2.09% borrowing spread, standby fees and the amortization of deferred financing fees of 0.15%

The Company is required to pay a standby fee of between 0.25% to 0.60% per annum, on the unused portion of the credit facility, for the term of its credit facilities. The standby fee rate is based on the Company's total funded net DEBT to EBITDA ratio. As of December 30, 2018, the standby fee rate was 0.35%.

As at December 30, 2018, the Company was in compliance with all covenants and has not exceeded any covenant levels requiring early repayments.

#### The Keg Credit Facilities

In connection with The Keg merger (note 28), the Company assumed a multi-option credit agreement with a Canadian banking syndicate for the expansion of restaurant operations. The revolving credit and term loan

facilities, with a syndicate of two Canadian banks, are available to finance the construction of certain new corporate restaurants and major renovations in Canada. These facilities are comprised of a \$9.0 million reducing term facility, a \$35.0 million revolving facility for future restaurant expansion which is subject to annual repayment based on 25% of excess operating cash flow, and a revolving demand operating facility of up to \$3.0 million available for general corporate purposes, including working capital, overdrafts and letters of credit.

Excess operating cash flow is defined in the credit agreement as operating cash flow for the financial year plus extraordinary or non-recurring items and any net decrease in working capital less interest paid, debt principal repayments, unfunded capital expenditures, income taxes paid and any net increase in working capital. Operating cash flow is defined as the sum of net income for the financial year, adjusted for gains or losses from dispositions not in the ordinary course of business, extraordinary or non-recurring items and equity income or losses from subsidiaries plus interest expense, income tax expense and depreciation and amortization.

As at December 30, 2018, \$21.0 million of the revolving facility has been drawn and is due on the July 2, 2020 maturity date, and less than \$0.1 million of the revolving demand operating facility has been used to issue letters of credit.

On June 18, 2018, the Company renegotiated the terms of its credit agreement with its existing banking syndicate. The credit facilities now bear interest at a rate between bank prime plus 0.25% to bank prime plus 1.0% based on certain financial criteria. As at December 30, 2018, the Company meets the criteria for interest at bank prime plus 0.25%.

The above credit facilities are secured by a general security agreement and hypothecation over Keg Restaurants Ltd.'s ("KRL's") Canadian and US assets and a pledge of all equity interests in The Keg Rights Limited Partnership (the "Partnership").

#### Finance leases

Included in finance leases are obligations that bear interest at an average rate of 6.7% (December 31, 2017 – 6.8%).

### **Debt repayments**

The five-year schedule of repayment of long-term debt is as follows:

(in thousands of Canadian dollars)	2019	2020	2021	2022	2023	Thereafter
Revolving credit facility	-	_	220,025		-	-
Non-revolving term credit facility	150,000	-	-	-	-	-
Keg credit facilities	4,000	17,000	-	-	-	-
Finance leases	3,192	3,072	3,079	2,943	2,395	11,335
Total (1)	157,192	20,072	223,104	2,943	2,395	11,335

<sup>(1)</sup> The total does not reflect any interest payments.

### 19 Other long-term liabilities

(in thousands of Canadian dollars)	_	As at December 30, 2018	As at December 31, 2017
Accrued pension and other benefit plans (note 20)	\$	22,132	23,653
Non-controlling interest liability		23,011	19,511
Contingent liability (notes 5 and 28)		19,778	-
Deferred income		8,012	10,860
Deferred rental income		7,055	9,375
Accrued rent expense		7,554	5,100
Other long-term liabilities		3,572	2,324
Restructuring		-	65
Deferred share units		1,141	720
	\$	92,255	71,608

#### Recorded in the consolidated balance sheets as follows:

(in thousands of Canadian dollars)	As at December 30, 2018	As at December 31, 2017
Accounts payable and accrued liabilities	\$ 4,588	\$ 3,766
Other long-term liabilities	87,667	67,842
	\$ 92,255	\$ 71,608

### **Deferred rental income**

In prior years, the Company converted certain corporate restaurants to franchise and sold the restaurants to independent operators ("franchisees"). As part of these conversion agreements, certain franchisees entered into rental agreements to rent certain restaurant assets from the Company. The \$7.1 million (December 31, 2017 – \$9.4 million) represents the unearned revenue associated with the rental agreements calculated as the present value of the minimum lease payments using an interest rate implicit in the rental agreement.

#### **Deferred income**

Unearned franchise and conversion fee income

At December 30, 2018, the Company had deferred \$4.0 million (December 31, 2017 - \$5.6 million) of initial franchise fees and conversion fees received from franchisees that will be recognized over the remaining term of the respective franchise agreements.

Sale-leaseback transactions

At December 30, 2018, the Company had deferred \$2.9 million (December 31, 2017 - \$3.5 million) related to gains realized on sale-leaseback transactions.

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### Deferred share units ("DSU")

The non-employee board members receive DSUs as compensation for their participation on the board. These DSUs are settled for cash when members cease to participate on the board of directors. At December 30, 2018, the Company recognized an expense of \$0.5 million (December 31, 2017 - \$0.4 million) and a liability was recorded as part of Other Long-Term Liabilities in the amount of \$1.1 million as at December 30, 2018 (December 31, 2017 - \$0.7 million).

#### 20 Employee future benefits

The Company sponsors a number of pension plans, including a registered funded defined benefit pension plan, a multi-employer pension plan, a defined contribution plan and other supplemental unfunded unsecured arrangements providing pension benefits in excess of statutory limits. The defined benefit plans are non-contributory and these benefits are, in general, based on career average earnings subject to limits.

Recipe's Pension Committee (the "Committee") oversees the Company's pension plans. The Committee is responsible for assisting the Board in fulfilling its general oversight responsibilities for the plans such as administration of the plans, pension investment and compliance with legal and regulatory requirements.

Information on the Company's defined benefit pension plans, in aggregate, is summarized as follows:

(in thousands of Canadian dollars)	_	As at December 30, 2018	As at December 31, 2017
Present value of obligations	\$	(53,040)	\$ (56,759)
Fair value of plan assets		30,908	33,106
Deficit in the plans	\$	(22,132)	\$ (23,653)
(in thousands of Canadian dollars)	_	52 weeks ended December 30, 2018	53 weeks ended December 31, 2017
(in thousands of Canadian dollars)  Experience gains (losses) on plan assets	<b>-</b> \$		\$ 
		December 30, 2018	\$ <b>December 31, 2017</b>
Experience gains (losses) on plan assets		December 30, 2018 (1,608)	\$ December 31, 2017 488

The following are the continuities of the fair value of plan assets and the present value of the defined benefit plan obligation:

(in thousands of Canadian dollar	s) _	Defined benefi plan	Supplemental Executive Retirement Plans (Unfunded)					Total			
		Dec 30, 2018	Dec 31, 2017		Dec 30, 2018		Dec 31, 2017		Dec 30, 2018		Dec 31, 2017
Changes in the fair value	_			_		_		_		_	
of plan assets											
Fair value, beginning of											
period	\$	33,106 \$	32,319 \$	•	-	\$	-	\$	,	\$	32,319
Interest income		1,136	1,275		-		-		1,136		1,275
Return on plan assets (excluding interest income)		(1.608)	488						(1 (00)		488
,		(1,608)			1.564		1 575		(1,608)		
Employer contributions		695	698		1,564		1,575		2,259		2,273
Employee contributions		103	117		-		-		103		117
Administrative expenses		(66)	(25)		-		-		(66)		(25)
Benefits paid	_	(2,458)	(1,766)	_	(1,564)	_	(1,575)	_	(4,022)	_	(3,341)
Fair value, end of period	\$_	30,908 \$	33,106 \$	<b>=</b>	-	\$ =	- 5	\$ =	30,908	\$ =	33,106
Changes in the present value of obligations											
Balance, beginning of period	\$	(38,085) \$	(37,939) \$	\$	(18,674)	\$	(16,815)	\$	(56,759)	\$	(54,754)
Current service cost		(570)	(556)		-		-		(570)		(556)
Employee contributions		(103)	(117)		-		-		(103)		(117)
Interest cost		(1,322)	(1,407)		(599)		(687)		(1,921)		(2,094)
Benefits paid		2,458	1,766		1,564		1,575		4,022		3,341
Actuarial gains (losses) in											
financial assumptions	_	1,594	168		697	_	(2,747)	_	2,291	_	(2,579)
Balance, end of period	\$_	(36,028) \$	(38,085)	\$	(17,012)	\$	(18,674)	\$_	(53,040)	\$	(56,759)

<sup>(1)</sup> Change in the plan program for certain individuals as a result of only participating in the unfunded defined benefit pension plan.

<sup>(2)</sup> Impact from updated mortality table.

The net expense recognized in selling, general and administrative expenses on the consolidated statements of earnings (note 8) for the Company's defined benefit pension plans was as follows:

(in thousands of Canadian dollars)	Defined be	enefit plan	pension		Supplemen Retiren (Uni		Plans		Т	otal	
	52 wks		53 wks		52 wks		53 wks		52 wks		53 wks
	Dec 31, 2018		Dec 31, 2017	_	Dec 31, 2018	_	Dec 31, 2017	_	Dec 31, 2018	_	Dec 31, 2017
Current service cost \$	570	\$	556	\$	-	\$	- 5	\$	570	\$	556
Interest on obligations Interest income on	1,322		1,407		599		687		1,921		2,094
plan assets	(1,136)		(1,275)		-		-		(1,136)		(1,275)
Administrative expenses	66	_	25	_	-	_	-	_	66	_	25
Net benefit plan expense \$	822	\$	713	\$_	599	\$	687	\$	1,421	\$	1,400

The cumulative actuarial losses before tax recognized in other comprehensive income for the Company's defined benefit pension plans are as follows:

(in thousands of Canadian dollar	rs)	Defined be	enefi olan	-		Supplemen Retiren (Uni	nen	t Plans	T	otal	
	_	Dec 30, 2018		Dec 31, 2017	•	Dec 30, 2018		Dec 31, 2017	Dec 30, 2018		Dec 31, 2017
Cumulative amount,	_		-		-		-				
beginning of period	\$	632	\$	(24)	\$	(7,880)	\$	(5,133) \$	(7,248)	\$	(5,157)
Return on plan assets (excluding interest income)		(1,608)		488		-		-	(1,608)		488
Actuarial gains (losses) in											
financial assumptions		1,594		168		697		(2,747)	2,291		(2,579)
Total net actuarial gains (losses) recognized in other comprehensive	_		· -		•		•			_	
income (loss)	_	(14)	_	656		697		(2,747)	683	_	(2,091)
Cumulative amount, end of period	\$_	618	\$	632	\$	(7,183)	\$	(7,880) \$	(6,565)	\$ _	(7,248)

The actual total (loss)/return on plan assets was \$(0.5) million for the period ended December 30, 2018 (December 31, 2017 - \$1.8 million).

The accrued benefit plan obligations and the fair value of the benefit plan assets were determined using a December 31 measurement date for accounting purposes.

The Company's pension funding policy is to contribute amounts sufficient, at minimum, to meet local statutory funding requirements. The most recent actuarial valuation for funding purposes was completed in 2017 and the next required funding valuation will be prepared in 2020 as of December 31, 2019. During 2019, the Company expects to contribute approximately \$0.6 million (2018 - \$1.3 million) to its registered funded defined benefit plan, defined contribution plans and multi-employer plans. The actual amount paid may vary from the estimate based on actuarial valuations being completed, investment performance, volatility in discount rates, regulatory requirements and other factors.

The benefit plan assets are held in trust and at December 31st was invested 100% in a balanced fund.

The Company's defined benefit pension plans are exposed to actuarial risks, such as longevity risk, investment rate risk and market risk.

The principal actuarial assumptions used in calculating the Company's defined benefit plan obligations and net defined benefit plan expense, as at the measurement date of December 31<sup>st</sup>, were as follows:

	Defined benefi	t pension plan	Unfunded defined be	enefit pension plans
	December 30, 2018	December 31, 2017	December 30, 2018	December 31, 2017
Defined benefit plan obligations				
Discount rate	3.85	3.35-3.60	3.85	3.35
Rate of compensation increase	2.0-3.0	2.0-3.0	2.0	2.0
Mortality table	CPM2014BPubl -	CPM2014BPubl -	CPM2014BPubl -	CPM2014BPubl -
	SAF 0.9	SAF 0.8	SAF 0.9	SAF 0.8
Net defined benefit plan expense				
Discount rate	3.35-3.60	3.80-4.10	3.35	3.80
Rate of compensation increase	2.0-3.0	2.0-3.0	2.0	2.0
Mortality table	CPM2014BPubl -	CPM2014BPubl -	CPM2014BPubl -	CPM2014BPubl -
	SAF 0.9	SAF 0.8	SAF 0.9	SAF 0.8

The following table outlines the key actuarial assumption for 2018 and the sensitivity of a 1% change in each of these assumptions on the defined benefit plan obligations and net defined benefit plan expense.

The sensitivity analysis provided in the table is hypothetical and should be used with caution. The sensitivities of each key assumption have been calculated independently of any changes in other key assumptions. Actual experience may result in changes in a number of key assumptions simultaneously. Changes in one factor may result in changes in another, which could amplify or reduce the impact of such assumptions.

	Defined benefi	it pension <b>j</b>	olan	Unfunded defined benefit pension plans					
(in thousands of Canadian dollars)	 Benefit Plan ligations		ined Benefit Expense		d Benefit Plan digations	Net Defined Benef Plan Expense			
Discount rate	3.85%		3.35%		3.85%		3.35%		
Impact of: 1% increase	\$ (4,475)	\$	(310)	\$	(1,262)	\$	115		
1% decrease	\$ 5,564	\$	294	\$	1,445	\$	(139)		

### 21 Long-term incentive plans

Under the various stock option plans, Recipe may grant options to buy up to 15% of its total Subordinate and Multiple Voting Shares outstanding, a total of 9.3 million shares, a guideline the Company has set on the number of stock option grants. As at December 30, 2018, approximately 7.4 million stock options were granted and outstanding.

Stock options outstanding as at December 30, 2018 have a term of up to eight years from the initial grant date. Each stock option is exercisable into one Subordinate Voting Share at the price specified in the terms of the option agreement. There were no accelerated vesting features upon the initial public offering under any of the plans described below.

The following table summarizes the options granted:

					Fo	r the 52 weel	ks ended Decem	ber 30, 2018
	CEO	sto	ck option plan	Employee stoc	k o	ption plan		Total
			Weighted			Weighted		Weighted
	Options	S	average	Options		average	Options	average
	(number	r	exercise	(number		exercise	(number	exercise
	of shares	)	price/share	of shares)	p	rice/share	of shares)	price/share
Outstanding antique December 21 2017	2 440 255	ø	9.74	1 (90 071	Ф	17.07	4 120 426	<b>4</b> 12.12
Outstanding options, December 31, 2017	2,449,355			1,680,071		17.06	4,129,426	\$ 12.12
Granted	450,000		27.24	3,150,000	\$	34.64	3,600,000	\$ 33.71
Exercised	-	\$	-	(16,270)		8.51	(16,270)	
Cancelled	-	\$	-	(215,054)		8.51	(215,054)	
Forfeited		\$		(103,641)	_	25.27	(103,641)	•
Outstanding options, end of period Options exercisable, end of period	2,899,355 2,419,355	\$	11.61 8.51	4,495,106 241,935	\$	29.63 8.51	7,394,461 2,661,290	\$ 22.56 \$ 8.51
				1	For	the 53 week	s ended Deceml	mr 31 2017
	CEO s	toc	k option plan	Employee stock			s ended Decemb	Total
			Weighted		,	Weighted		Weighted
	Options		average	Options		average	Options	average
	(number		exercise	(number		exercise	(number	exercise
	of shares)		price/share	of shares)	pr	ice/share	of shares)	price/share
Outstanding options, December 25, 2016	2,429,355	\$	8.61	1,374,397	\$	14.70	3,803,752	\$ 10.81
Granted	20,000	\$	24.64		\$	24.65		\$ 24.65
Exercised	20,500	\$	24.04	(28,052)		8.51	(28,052)	
Forfeited	- -	\$	-	(159,529)		21.74	(159,529)	
Outstanding options, end of period	2,449,355	\$	8.74		\$	17.06		\$ 12.12
Options exercisable, end of period	2,419,355	Ψ	8.51	241,935	+	8.51		\$ 8.51

### CEO stock option plan

Under the CEO Stock Option Plan ("CEO Plan"), the Company's CEO was granted the right to purchase Subordinate Voting Shares of the Company. The options vest pro-rata each year and expire after eight years. The settlement of the option can only be into the common share equity of the Company.

During the year ended December 30, 2018, 150,000 stock options at an exercise price of \$27.39 were granted under the CEO Plan to the Executive Chair of the Board and the former CEO (December 31, 2017 –20,000 stock options at an exercise price of \$24.64) and 300,000 stock options at an exercise price of \$27.17 were granted to the current CEO. These options vest over five years and expire after ten years.

During the year ended December 30, 2018 and December 31, 2017, no options were exercised.

The Company has accounted for these grants as if they will be equity settled using the grant date fair value in accordance with IFRS 2. The fair value of options granted was determined by applying the Black-Scholes option pricing model using the following assumptions:

Option Grant Date	Number of Options	Exercise Price	Expected Time to Vesting from Option Grant Date	Stock Price Volatility	Risk-Free Interest Rate	Fair	nt Date Value of ption
October 31, 2013	2,419,355	8.51	5 years	35.00%	1.42%	\$	1.68
December 4, 2015	10,000	32.37	5.5 years	26.00%	0.92%	\$	6.80
January 4, 2017	20,000	24.64	5.5 years	26.00%	1.11%	\$	5.85
May 10, 2018	150,000	27.39	7.5 years	26.00%	2.22%	\$	7.25
May 10, 2018	60,000	27.17	7.5 years	26.00%	2.22%	\$	7.32
May 10, 2018	60,000	27.17	7.5 years	26.00%	2.22%	\$	7.32
May 10, 2018	60,000	27.17	7.5 years	26.00%	2.22%	\$	7.32
May 10, 2018	60,000	27.17	7.5 years	26.00%	2.22%	\$	7.32
May 10, 2018	60,000	27.17	7.5 years	26.00%	2.22%	\$	7.32
Total	2,899,355						:

The expected annual volatility is based on industry benchmarks against a common pool of comparable industry stocks, using average 3-year volatility trends as of the grant date. For options granted prior to the IPO, stock price was determined using a standard Enterprise Value calculation with an implied private company illiquidity discount of 20%. The Risk-Free Interest Rate is based on Government of Canada bond yields with maturities that coincide with the exercise period and terms of the grant.

For the year ended December 30, 2018, the Company recognized stock-based compensation costs of \$0.6 million (December 31, 2017 - \$0.1 million) related to the CEO Plan with a corresponding increase to contributed surplus.

### **Employee stock option plan**

Under the Employee Stock Option Plan ("Employee Plan"), the Company granted options in accordance with certain terms of the CFO employment agreement to purchase Subordinate Voting Shares of the Company. During the year ended December 30, 2018 the CFO was granted 150,000 stock options at an exercise price of \$27.39, with a 5 year vesting period and expire after ten years.

Under the Employee Plan, the Company also granted options to various members of the Company's management team to purchase Subordinate Voting Shares of the Company. These options vest over a three year period and may not be exercised until January 1, 2019. The options expire after eight years.

During the year ended December 30, 2018, in connection with his appointment to the board, Mr. David Aisenstat was granted 3,000,000 stock options at an exercise price of \$35.00. These stock options vest upon the achievement of specific Company performance measures within a 5 year period and expire after 8 years.

Other than as noted above, during the year ended December 30, 2018, the Company granted nil stock options (December 31, 2017 - 493,255 stock options were granted with a weighted average exercise price of \$24.65) per Subordinate Voting Share under its existing stock option plans, which only allows for settlement in shares.

Under this plan, the CFO now has 448,377 options at an average exercise price of \$16.08 and the Company's management team now has 4,046,729 at an average exercise price of \$31.13.

During the year ended December 30, 2018, 16,270 stock options with an exercise price of \$8.51 were exercised (December 31, 2017 – 28,052 stock options with an exercise price of \$8.51) and 215,054 options with an exercise price of \$8.51 were cancelled (December 31, 2017 – nil).

During the year ended December 30, 2018, 103,641 stock options with a weighted average exercise price of \$25.27 were forfeited (December 31, 2017 - 159,529 stock options with a weighted average exercise price of \$21.74).

The Company has accounted for these grants as if they will be equity settled using the grant date fair value in accordance with IFRS 2. The fair value of options granted under the Employee Plan was determined by applying the Black-Scholes option pricing model using the following assumptions:

Option Grant Date	Number of Options	Exercise Price	Expected Time to Vesting from Option Grant Date	Stock Price Volatility	Risk-Free Interest Rate	Fair	ant Date Value of Option
October 31, 2013	241,935	8.51	5 years	35.00%	1.42%	\$	1.68
January 1, 2014	217,103	8.51	6.5 years	35.00%	1.99%	\$	1.97
September 8, 2014	215,054	8.51	6.5 years	35.00%	2.02%	\$	5.60
December 4, 2014	492,287	8.51	6.5 years	35.00%	1.90%	\$	9.99
July 6, 2015	40,000	34.10	5.5 years	26.00%	0.76%	\$	7.18
October 1, 2015	20,282	32.87	5.5 years	26.00%	0.81%	\$	7.47
October 14, 2015	15,000	33.91	5.5 years	26.00%	0.77%	\$	7.08
October 31, 2015	16,699	34.51	5.5 years	26.00%	0.88%	\$	8.13
November 11, 2015	5,000	34.90	5.5 years	26.00%	1.00%	\$	7.79
December 4, 2015	215,625	32.37	5.5 years	26.00%	0.92%	\$	6.80
February 1, 2016	8,134	25.35	5.5 years	26.00%	0.67%	\$	4.68
April 4, 2016	3,276	29.37	5.5 years	26.00%	0.70%	\$	6.21
May 1, 2016	1,641	32.52	5.5 years	26.00%	0.87%	\$	7.00
August 15, 2016	1,644	30.19	5.5 years	26.00%	0.58%	\$	5.29
August 22, 2016	1,628	30.22	5.5 years	26.00%	0.64%	\$	6.29
August 29, 2016	46,478	30.02	5.5 years	26.00%	0.68%	\$	6.29
September 2, 2016	12,636	30.14	5.5 years	26.00%	0.69%	\$	6.36
September 6, 2016	1,443	30.15	5.5 years	26.00%	0.66%	\$	6.39
September 12, 2016	1,365	30.09	5.5 years	26.00%	0.71%	\$	6.28
September 26, 2016	1,196	29.69	5.5 years	26.00%	0.58%	\$	5.47
October 3, 2016	577	27.58	5.5 years	26.00%	0.62%	\$	5.30
November 7, 2016	593	26.03	5.5 years	26.00%	0.71%	\$	5.33
January 4, 2017	489,502	24.64	5.5 years	26.00%	1.11%	\$	5.85
February 27, 2017	2,075	25.51	5.5 years	26.00%	1.12%	\$	5.48
May 1, 2017	1,678	25.90	5.5 years	26.00%	1.02%	\$	5.06
May 10, 2018	150,000	27.39	7.5 years	26.00%	2.21%	\$	7.25
May 10, 2018	3,000,000	35.00	7.5 years	26.00%	2.21%	\$	5.15
Less options exercised	(259,376)						
Less forfeitures	(448,369)						
Total	4,495,106						

The expected annual volatility is based on industry benchmarks against a common pool of comparable industry stocks, using average 5-year volatility trends as of the grant date. For options granted prior to the IPO, Stock price was determined using a standard Enterprise Value calculation with an implied private company illiquidity discount of 15-20%. The Risk-Free Interest Rate is based on Government of Canada bond yields with maturities that coincide with the exercise period and terms of the grant.

For the year ended December 30, 2018, the Company recognized stock-based compensation costs of \$3.9 million (December 31, 2017 - \$2.3 million) related to the Employee Plan with a corresponding increase to contributed surplus.

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### **Restricted share units ("RSU")**

During the year ended December 30, 2018, 225,000 RSUs were granted to certain key employees in connection with new long-term employment agreements. These RSUs vest over 3 or 4 years and will be settled for subordinate voting shares. For the year ended December 30, 2018, the Company recognized an expense of \$1.2 million (December 31, 2017 - \$nil).

During the year ended December 30, 2018, 31,470 RSUs were granted to certain members of the senior management team as part of a new long term incentive program. These RSUs vest over 3 years and will be settled for subordinate voting shares if certain performance targets are met. For the year ended December 30, 2018, the Company recognized an expense of \$0.2 million (December 31, 2017 - \$nil).

### 22 Share capital

The Company's authorized share capital consists of an unlimited number of two classes of issued and outstanding shares: Subordinate Voting Shares and Multiple Voting Shares, and together with the Subordinate Voting Shares (the "Shares"). The Multiple Voting Shares are held by the Principal Shareholders, either directly or indirectly. Multiple Voting Shares may only be issued to the Principal Shareholders. The Subordinate Voting Shares and the Multiple Voting Shares are substantially identical with the exception of the voting, pre-emptive and conversion rights attached to the Multiple Voting Shares. Each Subordinate Voting Share is entitled to one vote and each Multiple Voting Share is entitled to 25 votes on all matters. The Multiple Voting Shares are convertible into Subordinate Voting Shares on a one-for-one basis at any time at the option of the holders thereof and automatically in certain other circumstances. The holders of Subordinate Voting Shares benefit from "coattail" provisions that give them certain rights in the event of a take-over bid for the Multiple Voting Shares.

Holders of Multiple Voting Shares and Subordinate Voting Shares will be entitled to receive dividends out of the assets of the Company legally available for the payment of dividends at such times and in such amount and form as the Board may determine. The Company will pay dividends thereon on a pari passu basis, if, as and when declared by the Board.

On December 1, 2017 the Company issued 30,290 subordinate voting shares in connection with the Pickle Barrel transaction.

On February 22, 2018 the Company issued 3,801,284 subordinate voting shares in connection with the Keg merger (note 28).

On June 20, 2018, the Company announced its notice of intention to make a normal course issuer bid ("NCIB") for its Subordinate Voting Shares. The Company may purchase up to 1,907,816 Subordinate Voting Shares during the period from June 22, 2018 to June 21, 2019. Purchases of the Subordinate Voting Shares are made at market prices and any Subordinate Voting Shares purchased through the NCIB will be cancelled. As at December 30, 2018, the Company purchased and cancelled 634,850 Subordinate Voting Shares for \$16.2 million (December 31, 2017 - 1,468,006 Subordinate Voting Shares for \$33.9 million).

During the year ended December 30, 2018, the Company paid \$26.6 million (December 31, 2017 - \$24.2 million) of dividends on Subordinate Voting Shares and Multiple Voting Shares.

As at December 30, 2018, there were 34,396,284 Multiple Voting Shares and 27,359,310 Subordinate Voting Shares issued and outstanding.

See note 30 "Subsequent Events" for changes to share capital subsequent to year end. The following table provides a summary of changes to the Company's share capital:

	Number of O	Common Shares (in	thousands)		ollars)		
	Multiple voting common shares	Subordinate voting common shares	Total Common Shares	-	Multiple voting common shares	Subordinate voting common shares	Total Share Capital
Balance at December 26, 2016 Shares issued under stock	34,396	25,586	59,982	\$	192,548 \$	531,176 \$	723,724
option plan (note 21)	-	28	28		-	351	351
Share re-purchase	-	(1,468)	(1,468)		-	(33,857)	(33,857)
Shares is sued as part of							
Pickle Barrel transaction		30	30	_	-	750	750
Balance at December 31, 2017	34,396	24,176	58,572		192,548	498,420	690,968
Shares issued under stock							
option plan (note 21)	-	17	17		-	173	173
Share re-purchase	-	(635)	(635)		-	(16,207)	(16,207)
Shares issued as part of the							
Keg transaction		3,801	3,801	_	-	94,728	94,728
Balance at December 30, 2018	34,396	27,359	61,755		192,548	577,114	769,662

# 23 Earnings per share

Basic earnings per share amounts are calculated by dividing the net earnings attributable to common shareholders of the Company by the weighted average number of shares issued during the period. Diluted earnings per share amounts are calculated by dividing the net earnings attributable to common shareholders of the Company by the weighted average number of shares issued during the period.

The following table sets forth the calculation of basic and diluted earnings per share ("EPS") attributable to Common Shareholders:

		52 weel	52 weeks ended December 30, 2018			53 weeks	s ended Dece	embe	er 31, 2017
	_	Net earnings	Weighted		_	Net earnings	Weighted	i	
		attributable to	average			attributable to	average	e	
		shareholders of	number of			shareholders of	number o	f	
		the Company	shares	EPS	_	the Company	shares	s	EPS
	_				_			_	
Basic	\$	73,788	61,710 \$	1.20	\$	109,726	59,569	\$	1.84
Diluted	\$	73,788	63,829 \$	1.16	\$	109,726	62,099	\$	1.77

The weighted average number of shares used in the calculation of basic and diluted earnings per share ("EPS"):

		December 31, 2017
Common shares	61,709,689	59,569,272
Effect of stock options issued (1)	2,119,416	2,529,806
	63,829,105	62,099,078

<sup>(1) 3,996,761</sup> shares have been excluded from December 30, 2018 because they are anti-dilutive (December 31, 2017 - 580,744 shares)

### 24 Capital management

Capital is defined as total long-term debt and shareholders' equity. The objectives of the Company when managing capital are to safeguard the Company's ability to continue as a going concern while maintaining adequate financial flexibility to invest in new business opportunities that will provide attractive returns to shareholders. The primary activities engaged by the Company to generate attractive returns include the construction and related leasehold improvements of new and existing restaurants, the development of new business concepts, the acquisition of restaurant concepts complementary to the Company's existing portfolio of restaurant brands, the investment in information technology to increase scale and support the expansion of the Company's multi-branded restaurant network, the investment in maintenance of capital equipment used in the Company's food processing and distribution business and investment in technologies and research and development to improve food manufacturing.

The Company's main sources of capital are cash flows generated from operations, a revolving line of credit, long-term debt and the issue of share capital. These sources are used to fund the Company's debt service requirements, capital expenditures, working capital needs, and dividend distributions to shareholders.

The Company monitors its anticipated capital expenditures to ensure that acceptable returns will be generated from the invested funds and will increase or decrease the program accordingly. Capital expenditures may also be adjusted in light of changes in economic conditions, the objectives of its shareholders, the cash requirements of the business and the condition of capital markets.

The following table provides a summary of certain information with respect to the Company's capital structure and financial position:

(in thousands of Canadian dollars)	-	As at December 30, 2018	As at December 31, 2017
Current portion of long-term debt (note 18)		157,192	2,916
Long-term debt (note 18)		258,390	401,700
Letters of credit (note 26)		615	635
Total	_	416,197	405,251
Shareholders' equity attributable to			
shareholders of the Company		485,812	607,420
Total capital under management	\$	902,009	\$ 1,012,671

The Company's term credit facility contains common restrictive and financial covenants, including maintenance of certain leverage ratios and a fixed charge coverage ratio, which are calculated quarterly on a rolling four-quarter basis. As at December 30, 2018 and December 31, 2017, the Company was in compliance with all covenants.

#### 25 Cash flows

The changes in non-cash working capital components, net of the effects of acquisitions and discontinued operations, are as follows:

(in thousands of Canadian dollars)	_	52 weeks December 30, 2018	 53 weeks December 31, 2017
Accounts receivable	\$	(33,813)	\$ 22,445
Inventories		(3,728)	2,225
Income taxes payable		1,603	(550)
Prepaid expenses and other assets		1,727	(2,251)
Accounts payable and accrued liabilities		15,973	(10,698)
Gift card liability		17,288	(5,394)
Income taxes paid		10,745	10,762
Change in interest payable		7,835	 (2,134)
Net change in non-cash operating working capital	\$	17,630	\$ 14,405

### 26 Commitments, contingencies and guarantees

The Company is involved in and potentially subject to various claims by third parties arising out of the normal course and conduct of its business including, but not limited to, labour and employment, regulatory, franchisee related and environmental claims. In addition, the Company is involved in and potentially subject to regular audits from federal and provincial tax authorities relating to income, commodity and capital taxes and as a result of these audits may receive assessments and reassessments.

Although such matters cannot be predicted with certainty, management currently considers the Company's exposure to such claims and litigation, to the extent not covered by the Company's insurance policies or otherwise provided for, not to be material to these consolidated financial statements.

The Company has outstanding letters of credit amounting to \$0.6 million (December 31, 2017 - \$0.6 million) primarily for various utility companies that provide services to corporate owned or franchised locations and support for certain franchisees' external financing used to fund their initial franchise fees and conversion fees, if applicable, payable to the Company. The probability of the letters of credit being drawn as a result of default by a franchisee is low.

## Obligations under operating leases

The Company has an obligation for certain leases primarily related to franchisees. In the event of default by franchisees, the Company retains ultimate responsibility to the landlord for payment of amounts under these lease agreements. The future minimum lease payments of continuing operations related to these operating leases, in addition to operating leases for corporate operating locations, are set out below. Included in the gross amount are the minimum obligations under real estate leases (excluding those based on sales) that are subleased to franchisees in the normal course of business. The Company has a number of options available to it to mitigate this liability and historically has not incurred any significant incremental liabilities pertaining to such leases.

(in thousands of Canadian dollars)	_	Gross operating lease payments (1)	· <u>-</u>	Expected sub- lease income	Net operating lease payments
Payments due by period ending					
2019	\$	142,636	\$	90,630	\$ 52,006
2020		134,427		84,835	49,592
2021		122,109		76,666	45,443
2022		105,504		66,466	39,038
2023		84,175		52,862	31,313
Thereafter		285,001	_	163,459	121,542
	\$	873,852	\$	534,918	\$ 338,934

<sup>(1)</sup>Minimum lease payments exclusive of taxes, insurance and other occupancy charges.

### Obligations under financing leases

The Company has financing lease obligations for land and buildings. The leases have an average remaining term of approximately 6.3 years (December 31, 2017 - 7.3 years).

(in thousands of Canadian dollars)	Finance lease payments (1)	 Expected sub- lease income	_	Net finance lease payments
Payments due by period ending				
2019	\$ 4,932	\$ 3,156	\$	1,776
2020	4,584	2,708		1,876
2021	4,369	2,542		1,827
2022	4,010	2,140		1,870
2023	3,254	1,657		1,597
Thereafter	 14,509	 7,339	_	7,170
	\$ 35,658	\$ 19,542	\$	16,116

 $<sup>^{(1)}</sup>$ Minimum lease payments exclusive of taxes, insurance and other occupancy charges.

### **Indemnification provisions**

In addition to the above guarantees, the Company has also provided and the Company receives customary indemnifications in the normal course of business and in connection with business dispositions and acquisitions. These indemnifications include items relating to taxation, litigation or claims that may be suffered by a counterparty as a consequence of the transaction. Until such times as events take place and/or claims are made under these provisions, it is not possible to reasonably determine the amount of liability under these arrangements. Historically, the Company has not made significant payments relating to these types of indemnifications.

#### 27 Financial instruments and risk management

#### Market risk

Market risk is the loss that may arise from changes in factors such as interest rate, commodity prices and the impact these factors may have on other counterparties.

Interest rate risk

The Company is exposed to interest rate risk from the issuance of variable rate long-term debt. To manage the exposure, the Company closely monitors market conditions for potential changes in interest rates and may enter into interest rate derivatives from time to time.

Commodity price risk

The Company is exposed to increases in the prices of commodities in operating its corporate restaurants and food manufacturing and distribution division. To manage this exposure, the Company uses purchase arrangements for a portion of its needs for certain consumer products that may be commodities based.

#### Liquidity and capital availability risk

Liquidity risk is the risk that the Company cannot meet a demand for cash or fund its obligations as they come due. Liquidity risk also includes the risk of not being able to liquidate assets in a timely manner at a reasonable price.

Should the Company's financial performance and condition deteriorate, the Company's ability to obtain funding from external sources may be restricted. In addition, credit and capital markets are subject to inherent global risks that may negatively affect the Company's access and ability to fund its long-term debt as it matures. The Company mitigates these risks by maintaining appropriate availability under the credit facilities and varying maturity dates of long-term obligations and by actively monitoring market conditions.

#### Credit risk

Credit risk refers to the risk of losses due to failure of the Company's customers or other counterparties to meet their payment obligations.

In the normal course of business, the Company is exposed to credit risk from its customers, primarily franchisees, joint ventures, and retail customers of the Company's food manufacturing operations. The Company performs ongoing credit evaluations of new and existing customers', primarily franchisees, financial condition and reviews the collectability of its trade and long-term accounts receivable in order to mitigate any possible credit losses.

The following is an aging of the Company's accounts receivable, net of the allowance, as at December 30, 2018 and December 31, 2017:

(in thousands of Canadian dollars)			De	ceml	er 30, 2018
	Current	> 30 days past due	> 60 days past due		Total
Accounts receivable (net of allowance)	\$ 91,866	\$ 7,869	\$ 5,204	\$	104,939
Balances at December 31, 2017	\$ 49,363	\$ 6,976	\$ 4,652	\$	60,991

There are no significant impaired receivables that have not been provided for in the allowance. As at December 30, 2018, the Company believes that the \$15.9 million (December 31, 2017 - \$11.9 million) allowance sufficiently covers any credit risk related to the receivable balances past due. The remaining amounts past due were not classified as impaired as the past due status was reasonably expected to remedied.

#### Fair value of financial instruments

The fair value of derivative financial instruments is the estimated amount that the Company would receive or pay to terminate the instrument at the reporting date. The fair values have been determined by reference to prices provided by counterparties. The fair values of all derivative financial instruments are recorded in other long-term liabilities on the consolidated balance sheets.

The different levels used to determine fair values have been defined as follows:

- Level 1 inputs use quoted prices (unadjusted) in active markets for identical financial assets or financial liabilities that the Company has the ability to access.
- Level 2 inputs other than quoted prices included in Level 1 that are observable for the financial asset or
  financial liability, either directly or indirectly. Level 2 inputs include quoted prices for similar financial
  assets and financial liabilities in active markets, and inputs other than quoted prices that are observable for
  the financial assets or financial liabilities.
- Level 3 inputs are unobservable inputs for the financial asset or financial liability and include situations where there is little, if any, market activity for the financial asset or financial liability.

#### **Recipe Unlimited Corporation**

Notes to the Consolidated Financial Statements

### For the 52 weeks ended December 30, 2018 and 53 weeks ended December 31, 2017

The following describes the fair value determinations of financial instruments:

Long-term debt

Fair value (Level 2) is based on the Company's current incremental borrowing rate for similar types of borrowing arrangements. The carrying amount of the debt associated with the Company's current financing would approximate its fair value as at December 30, 2018.

Other financial instruments

Other financial instruments of the Company consist of cash, accounts receivable, franchise receivables, due from related parties, and accounts payable and accrued liabilities. The carrying amount for these financial instruments approximates fair value due to the short term maturity of these instruments and/or the use of at market interest rates.

#### 28 Related parties

#### **Shareholders**

As at December 30, 2018, the Principal Shareholders hold 67.4% of the total issued and outstanding shares and have 97.7% of the voting control attached to all the shares. Cara Holdings holds 23.5% of the total issued and outstanding shares, representing 40.8% voting control. Fairfax holds 43.9% of the total issued and outstanding shares, representing 56.9% voting control. See note 30 "Subsequent Events" for changes to share capital subsequent to year end.

During the year ended December 30, 2017, the Company paid a dividend of \$0.4272 per share (December 31, 2017 - \$0.40676) of Subordinate and Multiple Voting Shares of which Fairfax received \$11.6 million (December 31, 2017 - \$9.5 million) and Cara Holdings received \$6.2 million (December 31, 2017 - \$5.9 million).

Fairfax and the Company are parties to a Shared Services and Purchasing Agreement. Under this agreement, Fairfax is authorized to enter into negotiations on behalf of the Company (and Fairfax associated restaurant companies) to source shared services and purchasing arrangements for any aspect of Recipe's operations, including food and beverages, information technology, payment processing, marketing and advertising or other logistics. There were no transactions under this agreement for the years ended December 30, 2018 and December 31, 2017.

The Company's policy is to conduct all transactions and settle all balances with related parties on market terms and conditions.

During the year ended December 30, 2018, 3,400,000 million subordinate voting shares were issued at the exchange amount to Fairfax as part of the merger with The Keg on February 22, 2018.

The Company has elected not to account for the merger as a business combination under IFRS 3 Business Combinations, as the transaction represents a combination of entities under common control of Fairfax. Accordingly, the combination will be recorded on a book value basis.

### **Recipe Unlimited Corporation**

Notes to the Consolidated Financial Statements

For the 52 weeks ended December 30, 2018 and 53 weeks ended December 31, 2017

#### **Insurance Provider**

Some of Recipe's insurance policies are held by a company that is a subsidiary of Fairfax. The transaction is on market terms and conditions. As at December 30, 2018, no payments were outstanding.

## The Keg

On February 22, 2018 (the "Keg Acquisition Date"), the Company completed the merger with the Keg Restaurants Limited (the "The Keg") for approximately \$200.0 million comprised of \$105.0 million in cash and 3,801,284 Recipe subordinate voting shares at the exchange amount. In addition, Recipe may be required to pay up to an additional \$30.0 million of cash consideration upon the achievement of certain financial milestones. The cash portion of the purchase price was settled by drawing on its existing credit facility.

The Company has elected not to account for the merger as a business combination under IFRS 3 Business Combinations, as the transaction represents a combination of entities under common control of Fairfax. Accordingly, the combination was recorded on a book value basis with the following balances as at February 22, 2018:

		February 22, 2018
Consideration		
Cash paid to vendor	\$	105,000
Cara subordinated voting shares issued		94,728
Contingent liability		17,000
Total consideration	\$	216,728
Assets		
Cash	\$	33,247
Accounts receivable		9,912
Inventories		5,973
Prepaid expenses and other assets		2,085
Total Current Assets	•	51,217
Long-term receivables		750
Property, plant and equipment		84,611
Investment in The Keg Rights Ltd. Partnership		128,494
Brands and other assets		4,443
Deferred income tax asset		24,668
Total Assets	\$	294,183
Liabilities		
Accounts payable and accrued liabilities	\$	31,274
Gift cards liability		79,049
Current portion of long-term debt		4,000
Total current liabilities	\$	114,323
Other long-term liabilities		795
Long-term debt		19,775
Note payable to The Keg Royalties Income Fund		57,000
Deferred gain on sale of Keg Rights		135,614
Total liabilities	\$	327,507
Equity	\$	(33,324)
Total liabilities and equity	\$	294,183

A merger reserve equal to total consideration of \$216.7 million has been recorded on the balance sheet. The results from The Keg are included in the statement of earnings from The Keg acquisition date.

### **Investment in The Keg Limited Partnership**

The Company's equity investment in the Partnership is represented by the investment in The Keg GP Ltd ("KGP"). The value of the equity investment in the Partnership is nominal as substantially all of the cash flows from the Partnership are attributable to the Class C and Class A, B and D Partnership units ("Exchangeable Partnership units").

(in thousands of Canadian dollars)	# of units	Fair Value
Class A Partnership units	905,944 \$	14,640
Class B Partnership units	176,700	2,856
Class C Partnership units	2,947,424	47,630
Exchangeable unit investment in the Partnership	4,030,068 \$	65,126
Class C unit investment in the Partnership	5,700,000	57,000
	9,730,068 \$	122,126

#### **Exchangeable Unit Investment in the Partnership**

The Exchangeable unit investment in the Partnership is comprised of the Exchangeable Partnership units held by the Company, and measured at fair value through profit or loss. The closing market price of a Fund unit as at December 30, 2018 was \$16.16.

The Class A Partnership units represent The Keg's initial 10% effective ownership of The Keg Royalties Income Fund ("the Fund") at the date of The Keg Initial Public Offering ("The Keg IPO"). The Class B and Class D Partnership units were received by The Keg subsequent to The Keg IPO date in return for adding net sales to the Royalty Pool on an annual basis. The royalty payments from KRL to the Partnership is four percent of system sales for such period reported by The Keg restaurants that are in the Partnership.

Pursuant to the declaration of trust, the holder (other than the Fund or its subsidiaries) of the Exchangeable Partnership units is entitled to vote in all votes of Fund unitholders as if they were holders of the number of Fund units they would receive if the Exchangeable Partnership units were exchanged into Fund units as of the record date of such votes, and will be treated in all respects as a Fund unitholder for the purpose of any such votes.

(a) The Class A units are entitled to a preferential proportionate distribution equal to the distribution on the Class C units, multiplied by the number of Class A units divided by the number of LP Partnership units ("LP units") issued and outstanding. The Keg Holdings Trust ("KHT") holds all of the 8,153,500 LP units issued and outstanding at December 30, 2018. In addition, the Class A units receive a residual distribution proportionately with the Class B units, Class D units, LP units and GP units relative to the aggregate number of each class issued and outstanding (or in the case of the Class B units and Class D units, the number issued and outstanding multiplied by the Class B and Class D current distribution entitlement, respectively). Class A units are exchangeable for Fund units on the basis of one Class A unit for one Fund unit and represent The Keg's initial 10% effective ownership of the Fund prior to the entitlement of Class B and Class D units.

- (b) The Class B units were issued to The Keg in return for adding net sales from new Keg restaurants to the Royalty Pool and are entitled to a preferential proportionate distribution and a residual distribution based on the incremental royalty paid to the Partnership. The distribution entitlements of the Class B units were adjusted annually on January 1 until the January 1, 2008 roll-in when the Class B Termination Date was reached and the last of the Class B units became entitled. Class B units held by the Company are exchangeable for Fund units on the basis of one Class B unit for one Fund unit. Class B units held by the Company receive a distribution entitlement.
- (c) The Class D units were issued to the Company in return for adding net sales from new Keg restaurants to the Royalty Pool on an annual basis and are entitled to a preferential proportionate distribution and a residual distribution based on the incremental royalty paid to the Partnership. The distribution entitlements of the Class D units are adjusted annually on January 1. Class D units held by the Company are exchangeable for Fund units on the basis of one Class D unit for one Fund unit and the same distribution entitlement as the Class B units. Class D units are issued subsequent to the Class B Termination Date and are identical to Class B units except that the Trustees of KHT can require the Company to surrender any or all of the issued Class D units for a price that is equal to the one originally used in the formula to calculate the number of units issued.

Distributions on Exchangeable Partnership units are recorded as interest income on Partnership units in the consolidated statement of earnings.

### **Class C Unit Investment in the Partnership**

The Class C unit investment in the Partnership is comprised of 5,700,000 Class C Partnership units held by the Company. The Class C Partnership units were issued to The Keg as one of a series of transactions that occurred in conjunction with The Keg IPO of the Fund on May 31, 2002.

The Company has the option at any time to transfer its 5,700,000 Class C Partnership units to KHT, a subsidiary of Fund, in consideration for the assumption by KHT of an amount of the note payable equal to \$10.00 for each Class C unit transferred. If the Company transferred all 5,700,000 Class C Partnership units, the entire \$57.0 million note payable to the Fund would be extinguished (note 18). The Class C units are entitled to preferential monthly distributions equal to \$0.0625 per Class C unit issued and outstanding and these distributions are recorded as interest income on Partnership units in the consolidated statement of earnings.

#### **Deferred Gain on Sale of The Keg Rights**

The deferred gain on sale of The Keg Rights relates to the sale by The Keg of its trademarks and other related intellectual property (collectively, the "Keg Rights") to the Partnership in connection with The Keg IPO. The deferred gain is adjusted to reflect changes in KRL's ownership interest in the Keg Rights resulting from the entitlement of Exchangeable Partnership units received as consideration for the addition of net new sales to the Royalty Pool on an annual basis.

Annually, on January 1st, the Royalty Pool is adjusted to include the gross sales from new Keg restaurants that have opened on or before October 2nd of the prior year, less gross sales from any Keg restaurants that have permanently closed during the preceding calendar year. In return for adding these net sales to the Royalty Pool, KRL receives the right to indirectly acquire additional Fund units (the "Additional Entitlement"). The Additional Entitlement is determined based on 92.5% of the net royalty revenue added to the Royalty Pool,

divided by the yield of the Fund units, divided by the weighted average unit price of the Fund units. KRL receives 80% of the estimated Additional Entitlement initially, with the balance received on December 31st of each year when the actual full year performance of the new restaurants is known with certainty.

The gain on the sale of The Keg Rights is deferred and amortized on a straight-line basis over the 99-year term of the Licence and Royalty Agreement ending on May 30, 2101.

#### Other

As at December 30, 2018, long-term receivables include a non-interest bearing employee demand note in the amount \$0.8 million (December 31, 2017 - \$nil).

As at December 30, 2018, the Company has a \$3.0 million royalty fee payable, including GST, to the Fund (December 31, 2017 - \$nil) and a \$0.4 million interest payable amount due to the Fund on the Keg Loan (December 31, 2017 - \$nil) included in accounts payable and accrued liabilities.

As at December 30, 2018, the Company has \$1.2 million in distributions receivable from the Partnership (December 31, 2017 - \$nil) related to its ownership of the Class C and Exchangeable Partnership units. These amounts were received from the Partnership when due, subsequent to the above periods.

The Company performs accounting services for a company owned by a director. For the 52 weeks ended December 30, 2018, KRL earned \$0.4 million for these services (53 weeks ended December 31, 2017 – \$nil), which has been recognized by the Company as other income, net of the costs to provide these services.

The Company incurs royalty expense with respect to the licence and royalty agreement between the Company and the Partnership. As a result of the common directors on the board of the Company and on the board of The Keg GP, the general partner of the Partnership, the royalty expense is treated as a related party transaction. The Company incurred royalty expense of \$21.3 million for the 52 weeks ended December 30, 2018 (53 weeks ended December 31, 2017 – \$nil).

The Company also records investment income on its investment in Exchangeable and Class C units of the Partnership, which is presented as interest income on Partnership units in the condensed consolidated interim statements of earnings and comprehensive income. During the 52 weeks ended December 30, 2018, the Company recorded investment income of \$9.0 million related to these units (53 weeks ended December 31, 2017 – \$nil).

### Investment in Original Joe's joint venture companies

The Company has joint venture arrangements with certain Original Joe's franchises. The Company has an equity investment in these restaurants at varying ownership interests as well as term loans and demand loans related to new restaurant construction, renovation and working capital. As at December 30, 2018 there was a due from related party balance of \$9.9 million (December 31, 2017 - \$12.2 million) which consists of term loans and demand loans secured by restaurant assets of the joint venture company which has been recorded at fair value and will be accreted up to the recoverable value over the remaining term of the loans. The term loans bear interest at rates ranging from 7.75% to 9.76% and all mature September 21, 2019. The term loans are reviewed and renewed on an annual basis. The expected current portion of these loans is \$1.0 million (December 31, 2017 - \$2.2 million). The demand loans bear interest at 5% and have no specific terms of

repayment. During the year ended December 30, 2018, the Company sold its ownership interest in 10 joint venture restaurants to a third party franchisee and received \$6.2 million in cash of which \$4.8 million was applied to settle the outstanding term loans and demand loans. Pooling arrangements between the joint venture companies to share costs and repay the loans exist such that restaurants within a certain restaurant pool of common ownership agree that available cash from restaurants can be used to apply against balances outstanding among the group. For the year ended December 30, 2018, the Company charged interest in the amount of \$1.0 million (53 weeks ended December 31, 2017 - \$0.8 million) on the term loans and demand loans.

The Company charges Original Joe's joint venture franchises a royalty and marketing fee of 5% and 2%, respectively, on net sales. At December 30, 2018 the accounts receivable balance included \$0.3 million (December 31, 2017 - \$0.4 million) due from related parties in relation to these royalty and marketing payments. These transactions are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties in accordance with the franchise agreement.

The Company's investment in joint ventures and associates are increased by the proportionate share of income earned. For the 52 weeks ended December 30, 2018, a \$0.6 million increase (53 weeks ended December 31, 2017 - \$0.4 million decrease) to the investment balance was recorded in relation to the Company's proportionate share of income or loss for the period and included in share of income from investment in associates and joint ventures on the statement of earnings.

#### **Investment in Burger's Priest joint venture**

On June 1, 2017, the Company completed the investment in a joint venture in New & Old Kings and Priests Restaurants Inc. ("Burger's Priest") for cash consideration of \$14.7 million. Burger's Priest owns and operates 14 fast casual restaurants in Ontario and Alberta. The Company has a 79.4% ownership interest in the joint venture with the remaining 20.6% owned by a third party who has an earn-out agreement that can grow their ownership interest to 50% if certain earnings targets are met. The transaction is considered a joint venture arrangement as both parties have joint control and all relevant activities require the unanimous consent from both parties. The Company has accounted for the investment by using the equity method.

The Company's investment is increased by the proportionate share of income earned. For the 52 weeks ended December 30, 2018, a \$0.3 million increase to the investment balance (53 weeks ended December 31, 2017 - \$0.4 million) was recorded in relation to the Company's proportionate share of income for the period and included in share of income from investment in associates and joint ventures on the statement of earnings.

### **Investment in restaurant joint venture**

The Company has an investment in a joint venture to build two 1909 Taverne Moderne restaurants with a third party. As at December 30, 2018, the Company has invested \$4.5 million, recorded in long-term receivables. The loan receivable is unsecured, non-interest bearing and does not have defined repayment terms. The Company and the third party each have a 50% ownership interest in the joint venture. The transaction is considered a joint venture arrangement as both parties have joint control and all relevant activities require the unanimous consent from both parties. The Company has accounted for the investment by using the equity method.

The Company's investment is increased by the proportionate share of income earned. For the 52 weeks ended December 30, 2018, a \$1.5 million decrease to the long term receivable balance (53 weeks ended December 31, 2017 - \$0.5 million) was recorded in relation to the Company's proportionate share of loss for the period and included in share of loss from investment in associates and joint ventures on the statement of earnings.

### **Investment in Rose Reisman Catering joint venture**

In connection with the acquisition of Pickle Barrel on December 1, 2017, the Company has a 50% ownership interest in Rose Reisman Catering. The investment is considered a joint venture arrangement as both parties have joint control and all relevant activities require the unanimous consent from both parties. The Company has accounted for the investment by using the equity method.

The Company's investment is increased by the proportionate share of income earned. For the 52 weeks ended December 30, 2018, there was no change to the investment balance (53 weeks ended December 31, 2017 - \$nil) in relation to the Company's proportionate share of income for the period.

All entities above are related by virtue of being under joint control with, or significant influence by, the Company.

### Transactions with key management personnel

Key management personnel

Key management personnel are those persons having authority and responsibility for planning, directing, and controlling the activities of the Company and/or its subsidiary, directly or indirectly, including any external director of the Company and/or its subsidiary. Key management personnel may also participate in the Company's stock-based compensation plans and the Company's defined contribution savings plan.

Remuneration of key management personnel of the Company is comprised of the following expenses:

	52 weeks ended	53 weeks ended		
(in thousands of Canadian dollars)	December 30, 2018	December 31, 2017		
Short-term employee benefits	\$ 5,432 \$	4,437		
Long-term incentive plans	2,871	1,478		
Termination benefits	164	-		
Total compensation	\$ 8,467 \$	5,915		

There were no additional related party transactions between the Company and its key management personnel, or their related parties, including other entities over which they have control.

#### Post-employment benefit plans

The Company supports a number of defined benefit plans and a defined contribution plan as described in note 20. In 2018, the Company's contributions to these plans were \$2.3 million (December 31, 2017 - \$2.3 million). Contributions made by the Company to its post-employment benefit plans are disclosed in note 20.

The Company does not receive any reimbursement of expenses incurred by the Company to provide services to these plans.

### Significant subsidiaries

Subsidiaries are entities controlled by the Company. The financial statements of subsidiaries are included in the consolidated financial statements. Intercompany balances and transactions are eliminated in preparing the consolidated financial statements.

#### 29 Segmented information

Recipe divides its operations into the following four business segments: corporate restaurants, franchise restaurants, retail and catering, and central operations.

The Corporate restaurant segment includes the operations of the company-owned restaurants, the proportionate results from the Company's joint venture restaurants from the Original Joe's investment, the Burger's Priest investment, and 1909 Taverne Moderne joint venture, which generate revenues from the direct sale of prepared food and beverages to consumers.

Franchised restaurants represent the operations of its franchised restaurant network operating under the Company's several brand names from which the Company earns royalties calculated at an agreed upon percentage of franchise and joint venture restaurant sales. Recipe provides financial assistance to certain franchisees and the franchise royalty income reported is net of any assistance being provided.

Retail and catering represent sales of St-Hubert, Swiss Chalet, and Keg branded products; and other private label products produced and shipped from the Company's manufacturing plant and distribution centers to retail grocery customers and to its network of St-Hubert restaurants. Catering represents sales and operating expenses related to the Company's catering divisions which operate under the names of Pickle Barrel, Rose Reisman, and Marigolds and Onions.

Central operations includes sales from call centre services which earn fees from off-premise phone, mobile and web orders processed for corporate and franchised restaurants; income generated from the lease of buildings and certain equipment to franchisees; and the collection of new franchise and franchise renewal fees. Central operations also includes corporate (non-restaurant) expenses which include head office people and non-people overhead expenses, finance and IT support, occupancy costs, and general and administrative support services offset by vendor purchase allowances. The Company has determined that the allocation of corporate (non-restaurant) revenues and expenses which include finance and IT support, occupancy costs, and general and administrative support services would not reflect how the Company manages the business and has not allocated these revenues and expenses to a specific segment.

The CEO, the Executive Chair of the Board, and the CFO are the chief operating decision makers and they regularly review the operations and performance by segment. The CEO, the Executive Chair of the Board and CFO review operating income as a key measure of performance for each segment and to make decisions about the allocation of resources. The accounting policies of the reportable operating segments are the same as those described in the Company's summary of significant accounting policies. Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

# For the 52 weeks ended December 30, 2018 and 53 weeks ended December 31, 2017

		52 weeks		53 weeks
	_	December 30,		December 31,
(in thousands of Canadian dollars)	_	2018		2017
Gross revenue				400 400
Sales	\$	749,247	\$	439,100
Proportionate share of equity accounted joint venture sales		(36,511)		(32,374)
Sales at corporate restaurants	_	712,736	•	406,726
Care at corporate resummand		712,750		100,720
Franchise revenues		107,569		93,090
Proportionate share of equity accounted joint venture		1.0		(00)
royalty revenue	_	100 025		(88)
Royalty revenue		108,025		93,002
Retail & Catering		282,175		248,760
Central		30,705		24,313
Non-allocated revenue	_	58,291		59,850
	\$_	1,191,932	\$	832,739
Otime to				
Operating income	Φ	45.004	Φ	27.740
Corporate	\$	47,024	\$	27,740
Franchise		99,336		84,431
Retail & Catering		11,885		4,763
Central		1,587		23,015
Proportionate share equity accounted joint venture		4 =04		(4.404)
results included in corporate and franchise segment		1,781		(1,101)
Non-allocated costs		(34,677)		(10,154)
	<b>\$</b> _	126,936	\$	128,694
Depreciation and amortization				
Corporate	\$	33,480	\$	14,763
Franchise		•		-
Retail & Catering		7,572		10,571
Central	_	18,681		25,722
	\$_	59,733	\$	51,056
Control and Phone				
Capital expenditures	ø	21 224	¢	40.220
Corporate	\$	21,234	\$	40,229
Franchise		- 5 21 4		2 501
Retail & Catering		5,314		3,521
Central	_	15,838		13,907
	_	42,386	\$	57,657

#### **Recipe Unlimited Corporation**

Notes to the Consolidated Financial Statements

For the 52 weeks ended December 30, 2018 and 53 weeks ended December 31, 2017

### 30 Subsequent Events

On March 6, 2019, the Company's Board of Directors declared a dividend of \$0.1121 per share of subordinate and multiple voting common stock, a 5% increase over the 2018 quarterly dividend rate. Payment of the dividend will be made on April 15, 2019 to shareholders of record at the close of business on March 29, 2019. With the Company's strong balance sheet and growing cash flows, management will continue to pursue strategic acquisitions and will explore alternatives to return more capital to its shareholders including continuation of its NCIB and increases to the Company's dividend rate.

Subsequent to year end, the Company has repurchased 134,885 Recipe subordinate voting shares for \$3.6 million under the NCIB.

On January 1, 2019, an estimated \$12.6 million in annual net sales were added to the KRIF Royalty Pool and the total number of restaurants in the Royalty Pool increased to 105. As a result of the contribution of the additional net sales to the KRIF Royalty Pool, KRL will receive 294,741 additional Exchangeable Keg Partnership Units, being 1.87% of the KRIF units on a fully diluted basis.

On January 1, 2019, KRL received 80% of this entitlement, representing the equivalent of 235,793 KRIF units, being 1.50% of the KRIF units on a fully diluted basis. KRL will also receive a proportionate increase in monthly distributions from the Keg Partnership. Including the initial 235,793 portion of the KRIF Fund units described above, KRL will have the right to exchange its units in the capital of the Partnership for 4,318,857 KRIF units, representing 27.56% of the KRIF units on a fully diluted basis. The balance of the additional entitlement will be adjusted on December 31, 2019, to be effective January 1, 2019, once the actual performance of new restaurants has been confirmed. If the Company were to receive 100% of the estimated Additional Entitlement for 2019, it would have the right to exchange its Partnership units for 4,377,805 Fund units, representing 27.83% of the KRIF units on a fully diluted basis.