## **Recipe Unlimited Corporation**

Condensed Consolidated Interim Financial Statements (unaudited)
For the 13 and 39 weeks ended September 29, 2019 and September 30, 2018

## Note to Reader:

The Condensed Consolidated Interim Financial Statements have been refiled as of November 18, 2019 to reflect a title change on page 2 from "Condensed Consolidated Interim Statements of Earnings and Comprehensive Income" to "Condensed Consolidated Interim Statements of Total Equity".

		For the 13 y	veek	s ended	For the 39 weeks ended					
(in thousands of Canadian dollars, except where otherwise indicated)	Sep	otember 29, 2019	Se	ptember 30, 2018	Sep	otember 29, 2019	September 30, 2018			
Sales (note 6)		262,703 46,256	\$	260,933 49,128	\$	786,739 138,724	\$	726,603 137,116		
Total gross revenue	\$	308,959	\$	310,061	\$	925,463	\$	863,719		
Cost of inventories sold  Selling, general and administrative		(111,829)		(111,022)		(331,763)		(301,958)		
Expenses (note 8)  Impairment, net of reversals, of restaurant assets and lease receivable (notes 13, 14)		(168,474)		(160,634)		(497,016)		(456,348)		
and 15)		(5,695)		_		(9,656)		(1,267)		
Restructuring and other (note 9)  Operating income	<u>s</u>	(2,595) <b>20,366</b>	<u> </u>	(2,616) <b>35,789</b>	\$	(3,070) <b>83,958</b>	\$	(3,361) <b>100,785</b>		
Net interest expense and other financing charges (note 10)		(4,886)		(2,819)	•	(16,857)	•	(9,122)		
ventures		(527)		(921)		(1,218)		(482)		
Earnings before change in fair value and income taxes	\$	14,953	\$	32,049	\$	65,883	\$	91,181		
Change in fair value of non-controlling interest liability		_		(1,000)		_		(2,000)		
Change in fair value of Exchangeable Keg Partnership units		(3,066)		363		855				
Earnings before income taxes		11,887	\$	31,412	\$	66,738	\$	89,181		
Current income tax expense (note 11) Deferred income tax recovery (expense)		(5,465)		(3,069)		(18,887)		(8,617)		
(note 11)		308		(4,535)		(2,067)		(15,753)		
Net earnings	\$	6,730	\$	23,808	\$	45,784	\$	64,811		
Net earnings attributable to Shareholders of the Company		6,844		23,617		46,162		64,766		
Non-controlling interest	\$	(114) <b>6,730</b>	\$	191 23,808	\$	(378) <b>45,784</b>	\$	45 <b>64,811</b>		
Statement of comprehensive income			<u> </u>		<u> </u>		<u> </u>			
Net earnings Other comprehensive income (loss)		6,730 200		23,808 (272)		45,784 (443)		64,811 339		
Total comprehensive income	\$	6,930	\$		\$	45,341	\$	65,150		
Net earnings per share attributable to the Common Shareholders of the Company (note 23) (in dollars)										
Basic earnings per share		0.11	\$	0.38	\$	0.75	\$	1.05		
Diluted earnings per share	\$	0.11	\$	0.37	\$	0.73	\$	1.01		

# Condensed Consolidated Interim Statements of Total Equity For the 13 and 39 weeks ended September 29, 2019 and September 30, 2018

	A	Attributable to the Common Shareholders of the Company										
(in thousands of Canadian dollars, except where otherwise indicated)	Number of shares (in thousands)	Share capital (note 22)	Merger reserve		ntributed urplus		ccumulated other nprehensive loss	Deficit	Total equity			
Balance at December 30, 2018	61,755	\$769,662	\$(216,728)	\$	13,546	\$	(2,556)	\$ (78,112)	\$ 485,812			
Net earnings	_	_	_		_		_	46,162	46,162			
Other comprehensive income	_	_	_		_		(443)	_	(443)			
IFRS 16 transition adjustment (note 3)	_	_	_		_		_	(2,107)	(2,107)			
Dividends	_	_	_		_		_	(20,609)	(20,609)			
Share re-purchase (note 22)	(5,952)	(160,707)	_		_		_	_	(160,707)			
Stock options exercised (note 22)	535	7,421	_		(2,636)		_	_	4,785			
Stock-based compensation (note 21)					5,132				5,132			
	(5,417)	(153,286)			2,496		(443)	23,446	(127,787)			
Balance at September 29, 2019	56,338	\$616,376	\$(216,728)	\$	16,042	\$	(2,999)	\$ (54,666)	\$ 358,025			

	A	Attributable to the Common Shareholders of the Company										
(in thousands of Canadian dollars, except where otherwise indicated)	Number of shares (in thousands)	Share capital (note 22)	Merger reserve	Contributed surplus	Accumulated other comprehensive loss	Deficit	Total equity					
Balance at December 31, 2017	58,572	\$690,968	\$ —	\$ 11,957	\$ (5,326)	\$ (90,179)	\$ 607,420					
Net earnings and comprehensive income	_	_	_	_	_	64,766	64,766					
Other comprehensive income	_	_	_	_	339	_	339					
The Keg merger (note 27)	_	_	(216,728)	_	1,793	(35,117)	(250,052)					
Dividends	_	_	_	_	_	(19,978)	(19,978)					
Share re-purchase	(66)	(1,700)	_	_	_	_	(1,700)					
Issuance of common stock (note 22)	3,801	94,728					94,728					
Stock options exercised (note 22)	17	173	_	(4,341)	_	_	(4,168)					
Stock-based compensation (note 21)				3,837			3,837					
	3,752	93,201	(216,728)	(504)	2,132	9,671	(112,228)					
Balance at September 30, 2018	62,324	\$784,169	\$(216,728)	<b>\$</b> 11,453	\$ (3,194)	\$ (80,508)	\$ 495,192					

(in thousands of Canadian dollars)	As at September 29, 2019		De	As at ecember 30, 2018	As at September 30, 2018		
Assets							
Current Assets							
Cash	\$	33,920	\$	49,272	\$	35,709	
Accounts receivable (note 26)		71,260		103,514		67,903	
Inventories (note 12)		42,338		36,586		39,556	
Prepaid expenses and other assets		6,179		9,395		8,858	
Current portion of long-term receivables (note 13)		80,987		4,900		2,625	
Total Current Assets		234,684	\$	203,667	\$	154,651	
Long-term receivables (notes 3 and 13)		433,022		30,069		29,127	
Property, plant and equipment (notes 3 and 14)		622,504		399,990		413,023	
Investment in the Keg Limited Partnership (note 27)		128,175		122,125		128,493	
Brands and other assets (note 15)		612,735		616,183		615,942	
Goodwill (note 16)		202,697		196,638		192,011	
Deferred tax asset (note 11)		26,183		22,411		29,666	
Total Assets		2,260,000	\$	1,591,083	\$	1,562,913	
Liabilities							
Current Liabilities							
Accounts payable and accrued liabilities	\$	125,361	\$	134,930	\$	107,603	
Provisions (note 17)		3,439		9,679		7,362	
Gift card liability		94,299		153,832		94,155	
Income taxes payable		10,646		5,697		3,364	
Current portion of long-term debt (note 18)		4,000		154,000		154,000	
Current portion of lease liability (notes 3 and 19)		121,090		3,192		3,144	
Total Current Liabilities	<del>\$</del>	358,835	\$	461,330	\$	369,628	
Long-term debt (note 18)		513,639		235,566		286,379	
Note payable to The Keg Royalties Income Fund		57,000		57,000		57,000	
Provisions (note 17)		4,643		13,796		7,203	
Lease liability (notes 3 and 19)		652,598		22,824		23,623	
Other long-term liabilities (note 20)		79,207		87,667		90,348	
Deferred gain on sale of The Keg Rights (note 27)		138,182		134,257		134,664	
Deferred tax liability (note 11)		97,871		92,831		98,876	
Total Liabilities	\$	1,901,975	\$	1,105,271	\$	1,067,721	
Shareholders' Equity							
Common share capital (note 22)	\$	616,376	\$	769,662	\$	784,169	
Contributed surplus		16,042		13,546		11,453	
Merger reserve (note 27)		(216,728)		(216,728)		(216,728)	
Accumulated other comprehensive loss		(2,999)		(2,556)		(3,194)	
Deficit		(54,666)		(78,112)		(80,508)	
Total Shareholders' Equity	\$	358,025	\$	485,812	\$	495,192	
Total Liabilities and Equity	\$	2,260,000	\$	1,591,083	\$	1,562,913	
Commitments, contingencies and guarantees (note 25)							

Commitments, contingencies and guarantees (note 25) Subsequent events (note 29)

	For the 13 weeks ended										
		tember 29,		ptember 30,		tember 29,		ember 30,			
(in thousands of Canadian dollars)		2019	_	2018		2019		2018			
Cash from (used in)											
Operating Activities			_								
Net earnings		6,730	\$	23,808	\$	45,784	\$	64,811			
Depreciation and amortization		28.798		12.639		86,536		43.077			
Amortization of deferred gain  Change in fair value of exchangeable Keg		(423)		_		(1.269)		_			
Partnership units		3,066		(363)		(855)					
Net loss (gain) on disposal of property,		r		· · · · ·		` ,					
plant and equipment and other assets		463		(1,829)		923		(2,295)			
Loss on early buyout/cancellation											
of equipment rental contracts		1,582		344		1,692		819			
Impairment of assets, net of reversals		5,696		_		9,656		1,267			
Net interest expense on long-term debt (note 10)		5.609		5.197		15,497		14,608			
Interest expense on lease liability (note 10)		3.227		487		10.147		1.419			
Stock based compensation		1,418		2,249		5,132		3,837			
Income taxes paid.		(4.008)		(1,732)		(14.009)		(9.077)			
Change in right-of-use asset (note 14) Change in restructuring provision		(6,719) 1,433		2,417		(24,408) (536)		1,454			
Change in deferred tax (note 11)		(334)		4,629		2.132		1,434			
Change in franchise onerous contracts		(623)		(1,389)		(802)		(2,657)			
Other non-cash items		672		(3,796)		(168)		(5,522)			
Net change in non-cash operating											
working capital (note 24)		(7,850)		3,480		(24,471)		(41,475)			
Cash flows from operating activities	\$	38,737	\$	46,141	\$	110,981	\$	86,707			
Investing Activities											
Business acquisitions, net of cash assumed											
(notes 5 and 27)	\$	(28)	\$	(4,948)	\$	(8,446)	\$	(76,701)			
Purchase of property, plant and equipment		(12,024)		(10,861)		(35,157)		(29,141)			
Proceeds on disposal of property, plant and		( ,- ,		( - , ,		(,,		( - , ,			
equipment		(300)		5,877		630		6,106			
Proceeds on early buyout of equipment rental											
contracts		105		232		175		493			
Proceeds on sale of join ventures		_		1,369		_		1,369			
Share of loss from investment in joint		22		220		166		402			
ventures		22		238		166		482			
Additions to other assets		(124)		(348)		(124)		(475)			
Change in long-term receivables		2.588	Φ.	5.111	Φ.	31.078	•	5.915			
Cash flows (used in) investing activities	\$	(9,761)	<b>3</b>	(3,330)	<b>&gt;</b>	(11,678)	<b>3</b>	(91,952)			
Financing Activities											
Issuance of long-term credit facility (note 18)		125,000	\$	_	\$	390,000	\$	104,000			
Repayment of long-term credit facility (note 18)		(1,000)		(31,000)		(259,700)		(65,000)			
Deferred financing costs		(78)				(2,963)					
Issuance of subordinated voting		2,920		(4,306)		4,785		(4,168)			
common shares (note 22)		(141,954)		(746)		(160,707)		(1,700)			
Payment on lease liability (note 19)		(37,983)		(740)		(114.159)		(1.700)			
Change in lease liability (note 19)		25,253		(750)		58,674		(729)			
Interest paid on long-term debt and note		20,200				20,07		(, = > ,			
payable (note 10)		(3,003)		(7,876)		(10,206)		(13,265)			
Dividends paid on subordinate and multiple											
voting common shares		(6,827)	_	(6,655)		(20,609)		(19,978)			
Cash flows (used in) from financing activities	\$	(37,672)	\$	(51,333)	\$	(114,885)	\$	(840)			
Change in cash during the period	\$	(8,696)	\$	(8,522)	\$	(15,582)	\$	(6,085)			
Foreign currency translation adjustment		(91)		156		230		(177)			
Cash - Beginning of period		42,707		44,075		49,272		41,971			
Cash - End of period	\$	33,920	\$	35,709	\$	33,920	\$	35,709			
			_		_						

#### 1 Nature and description of the reporting entity

Recipe Unlimited Corporation (formerly Cara Operations Limited) is a Canadian Company incorporated under the Ontario Business Corporations Act and is a Canadian full service restaurant operator and franchisor.

The Company's subordinate voting shares are listed on the Toronto Stock Exchange under the stock symbol "RECP". As part of the Company's initial public offering ("IPO") during fiscal 2015, the Company issued multiple voting shares to Fairfax Financial Holdings Limited and its affiliates ("Fairfax") and to the Phelan family through Cara Holdings Limited and its affiliates ("Cara Holdings", and together with Fairfax, the "Principal Shareholders"). As at September 29, 2019, the Principal Shareholders hold 70.8% of the total issued and outstanding shares and have 98.2% of the voting control attached to all the shares.

The Company's registered office is located at 199 Four Valley Drive, Vaughan, Canada L4K 0B8. Recipe Unlimited Corporation and its controlled subsidiaries are together referred to in these unaudited condensed consolidated interim financial statements as "Recipe" or "the Company".

#### 2 Basis of Presentation

#### Statement of compliance

The unaudited condensed consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") and International Accounting Standard ("IAS") 34, "Interim Financial Reporting" as issued by the International Accounting Standards Board ("IASB"). The unaudited condensed consolidated interim financial statements should be read in conjunction with the Company's 2018 audited annual consolidated financial statements and accompanying notes, except for new accounting standards that have been adopted in 2019, as described in note 3.

The unaudited condensed consolidated interim financial statements were authorized for issue by the Board of Directors ("Board") on November 11, 2019.

#### Functional and presentation currency

The unaudited condensed consolidated interim financial statements are presented in Canadian dollars which is the Company's functional currency. The Company determines its foreign subsidiaries' functional currency by reviewing the currencies in which their respective operating activities occur. The Company translates assets and liabilities of its non-Canadian dollar functional currency subsidiaries into Canadian dollars using the rate in effect at the balance sheet date and revenues and expenses are translated at the average exchange rates during the year. Foreign currency translation gains and losses are included in Shareholders' equity as a component of accumulated other comprehensive loss in the accompanying unaudited condensed consolidated interim financial statements.

Monetary assets and liabilities denominated in a currency that is different from a reporting entity's functional currency must be first remeasured from the applicable currency to the legal entity's functional currency.

All financial information presented in Canadian dollars has been rounded to the nearest thousands of dollars except where otherwise indicated.

#### Seasonality of interim operations

Results of operations for the condensed consolidated interim period are not necessarily indicative of the results of operations for the full year. Total gross revenues are subject to seasonal fluctuations due to consumer spending patterns. The Company may also experience quarterly variations in its operating results as its revenues may be subject to fluctuations resulting from a number of factors such as economic conditions, the effect of severe weather and the number of new locations opened or closures of existing franchise or company-owned restaurants. Food processing and distribution sales are typically highest in the fourth quarter, followed by the third quarter, then the first quarter, with the second quarter being lowest. Occupancy related expenses, certain operating expenses, and depreciation and amortization remain relatively steady throughout the year.

## Critical accounting judgements and estimates

The preparation of the interim financial statements requires management to make judgements, estimates and assumptions that affect the Company's accounting policies that affect the reported amounts and disclosures made in the condensed consolidated interim financial statements and accompanying notes. Actual results may differ from these estimates.

In preparing these unaudited condensed consolidated interim financial statements, the significant judgements made by management in applying the Company's accounting policies during the 13 and 39 weeks ended September 29, 2019 and the key sources of estimation of uncertainty were the same as those that applied to the Company's audited annual consolidated financial statements as at and for the year ended December 30, 2018 except those adopted using the judgements noted in Note 3.

#### **Comparative information**

Certain of the Company's prior year information was reclassified to conform with the current year's presentation and changes in accounting standards.

## 3 Significant accounting policies

#### Accounting standards implemented in 2019

#### Leases

In 2016, the IASB issued IFRS 16, "Leases" ("IFRS 16"), replacing IAS 17, "Leases" ("IAS 17") and related interpretations. The standard introduces a single, on-balance sheet recognition and measurement model for lessees. Lessees recognize a right-of-use asset representing its control of and right to use the underlying asset and a lease liability representing its obligation to make future lease payments. This standard substantially carries forward the lessor accounting requirements of IAS 17, while requiring enhanced disclosures to be provided by lessors.

The Company adopted IFRS 16 – *Leases* on December 31, 2018, which is effective for annual reporting periods beginning on or after January 1, 2019. Previously, the Company classified leases as operating or finance leases based on its assessment of whether the lease transferred significantly all of the risks and rewards incidental to ownership of the underlying assets to the Company and classified operating lease payments as rent or operating costs. The Company has applied IFRS 16 using the modified retrospective approach. The modified retrospective approach applies the requirements of the standard retrospectively with the cumulative effects of initial application recorded in opening retained earnings as at December 31, 2018, with no restatement of the comparative period.

On transition to IFRS 16, the Company identified and reviewed each contract that had a lease. The Company's lease contracts consist of real estate leases for use in the operation of its corporate restaurants, call centre, retail and catering business, and corporate head offices; leased IT equipment, and leased vehicles for use in its retail and catering business. These leased assets have been recorded as right-of-use assets on the balance sheet and will be depreciated over the term of the lease. The Company is also on the head lease of many of its franchised locations whereby a corresponding sublease contract is entered into between the Company and its franchisees. These subleases are all related to non-consolidated franchisees and have been recorded as long-term receivables.

#### Definition of a lease

At inception of a contract, the Company assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Company assesses whether:

• the contract involves the use of an identified asset – this may be specified explicitly or implicitly, and should be physically distinct or represent substantially all of capacity of a physically distinct asset. If the supplier has a substantive substitution right, then the asset is not identified;

- the Company has the right to obtain substantially all of the economic benefits from use of the asset throughout the period of use; and
- the Company has the right to direct the use of the asset. The Company has this right when it has the decision-making rights that are most relevant to changing how and for what purpose the asset is used. In rare cases where the decision about how and for what purpose the asset is used is predetermined, the Company has the right to direct the use of the asset if either:
  - the Company has the right to operate the asset; or
  - the Company designed the asset in a way that predetermines how and for what purpose it will be used

The Policy is applied to contracts in place, or changed, on or after December 31, 2018.

At inception or on reassessment of a contract that contains a lease component, the Company allocates the consideration in the contract to each lease and non-lease component on the basis of their relative stand-alone prices. However, for the leases of land and buildings in which it is a lessee, the Company has elected not to separate non-lease components and account for the lease and non-lease components as a single lease component.

IFRS 16 permits the use of exemptions and practical expedients. The Company has applied the following recognition exemptions and practical expedients to grandfather the assessment of which transactions are leases:

- The Company applied IFRS 16 only to contracts that were previously identified as leases. Contracts that were not identified as leases under IAS 17 and IFRIC 4 were not reassessed.
- The Company used portfolio application of leases with similar characteristics, such as vehicle and equipment leases.
- The Company applied a single discount rate to a portfolio of leases with reasonably similar characteristics at the date of initial application, December 31, 2018.

The Company now assesses whether a contract is or contains a lease based on the new definition of a lease. The Company did not exercise the practical expedient wherein a lease may rely on its assessment of whether leases are onerous applying IAS 37, "Provisions, Contingent Liabilities, and Contingent Assets", immediately before the date of initial application as an alternative to performing an impairment review. On the date of initial application, the Company applied the requirements of IAS 36, "Impairment of Assets", and recorded an impairment of \$14.3 million to the right-of-use assets in opening retained earnings.

#### As a lessee

The Company recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-use-asset or the end of the lease term. The estimated useful lives of the right-of-use assets are determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The following is the activity for the right-of-use asset for the 13 and 39 weeks ended September 29, 2019.

(in thousands of Canadian dollars)	we	or the 13 eks ended tember 29, 2019	For the 39 weeks ended September 29, 2019			
Net asset, beginning of period	\$	274,677	\$	_		
Cost recognized						
IFRS 16 Adjustment to Opening Balance				265,423		
Other IFRS 16 transition adjustments				(9,535)		
Additions		6,719		24,408		
Disposals and adjustments		288		1,975		
Foreign exchange translation		171		(416)		
	\$	7,178	\$	281,855		
Accumulated depreciation and impairment losses						
Beginning balance		22,574				
IFRS 16 Adjustment to Opening Balance				(971)		
Other IFRS 16 transition adjustments				971		
Depreciation expense		11,408		34,322		
Impairment losses		1,779		1,779		
Disposals and adjustments		(195)		(368)		
Foreign exchange translation		58		(109)		
-	\$	35,624	\$	35,624		
Net asset, end of period	\$	246,231	\$	246,231		

The lease liability is initially measured at the present value of the lease payments that have not been paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate. Generally, the Company uses its incremental borrowing rate as the discount rate.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the Company is reasonably certain to exercise, lease payments in an optional renewal period if the Company is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Company is reasonably certain not to terminate early.

The lease liability is measured at amortized cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Company's estimate of the amount expected to be payable under a residual value guarantee, or if the Company changes its assessment of whether it will exercise a purchase, extension or termination option.

The Company used its incremental borrowing rates as at December 31, 2018, to measure lease liabilities. The weighted average borrowing rate was 3.88%. The weighted average lease term remaining as at December 31, 2018, was approximately 7.8 years.

When a lease liability is remeasured, a corresponding adjustment is made to the carrying amount of the right-ofuse asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

#### Short term leases and leases of low-value assets

The Company has elected not to recognize right-of-use assets and lease liabilities for short-term leases that have a lease term of 12 months or less and leases of low-value assets. The Company recognizes the lease payments associated with these leases as an expense in selling, general and administrative expenses on the most systematic basis over the lease term.

#### As a lessor

When the Company acts as a lessor, it determines at lease inception whether each lease is a finance lease or an operating lease.

To classify each lease, the Company makes an overall assessment of whether the lease transfers substantially all of the risks and rewards incidental to ownership of the underlying assets. If this is the case, then the lease is a finance lease; if not, then it is an operating lease. As part of this assessment, the Company considers certain indicators such as whether the lease is for the major part of the economic life of the asset.

When the Company is an intermediate lessor, it accounts for its interest in the head lease and the sub-lease separately. It assess the lease classification of a sub-lease with reference to the right-of-use asset arising from the head lease, not with reference to the underlying asset. If a head-lease is a short-term lease to which the Company applies the exemption previously described, then it classifies the sub-lease as an operating lease.

If an arrangement contains lease and non-lease components, the Company applies IFRS 15 to allocate the consideration in the contract.

The Company recognizes lease payments received under operating leases as income on a straight-line basis over the lease term as part of "other income".

The accounting policies applicable to the Company as a lessor in the comparative period were not different from IFRS 16. However, when the Company was an intermediate lessor, the sub-leases were classified with reference to the underlying asset.

While the standard was adopted on December 31, 2018, the Company continues to assess the impact of the standards on the Company's business processes, internal controls over financial reporting, data and IT systems. The Company has implemented a lease management system for the inputs and key assumptions used in its calculation of the cumulative effects of initial application to be recorded in opening retained earnings as at December 31, 2018.

IFRS 16 has a significant impact on leased and subleased assets and their related balance sheet accounts. This standard also increased operating income and decreased net earnings as at the date of application of IFRS 16. The transition adjustments affected by the application of IFRS 16 to the opening balance sheet as of December 31, 2018 are presented below:

	Dec	As at ember 30, 2018	N	IFRS 16 et Impact	Dece	As at ember 31, 2018
Assets						
Accounts receivable	\$	104,939		76,652	\$	181,591
Long-term receivables		33,544		427,789		461,333
Property, plant and equipment		399,990		256,250		656,240
Impact to Total Assets			\$	760,691		_
Liabilities						
Provisions	\$	9,679		(5,765)	\$	3,914
Current portion of lease liability		· —		120,510		120,510
Long-term debt		258,390		(26,016)		232,374
Lease liability		_		688,363		688,363
Provisions		13,796		(9,577)		4,219
Other long-term liabilities		87,667		(3,853)		83,814
Deferred tax liability		92,831		(864)		91,967
Impact to Total Liabilities		,	\$	762,798		
Impact to Total Shareholders' Equity Impact to Total Liabilities and Equity	\$	485,812	\$ \$	(2,107) 760,691		483,705

The IFRS 16 impact on net earnings for the 13 and 39 weeks ended September 29, 2019 compared to the impact of IAS 17 and IFRIC 4 on net earnings for the 13 and 39 weeks ended September 30, 2018 are presented below:

	For the 13 weeks ended September 29, 2019							For the 13 weeks ended September 30, 2018						
	II	arnings before FRS 16 mpact	ac	FRS 16 loption mpact	Co	onsolidated	1	Carnings before IAS 17 and FRIC 4 impact	in 1	Finance lease apact of IAS 17 and FRIC 4	Coi	nsolidated		
Total gross revenue	\$	308,959		_	\$	308,959	\$	310,061		_	\$	310,061		
Cost of inventories sold	,	111,829) 171,131)		_		(111,829) (171,131)		(111,022) (161,100)		_		(111,022) (161,100)		
Operating lease costs Depreciation expense		_ _		14,065 (11,408)		14,065 (11,408)		_		1,238 (772)		1,238 (772)		
Impairment of assets, net of reversals  Restructuring and other		(5,695) (2,595)				(5,695) (2,595)	_	(2,616)				(2,616)		
Operating income	\$	17,709	\$	2,657	\$	20,366	\$	35,323	\$	466	\$	35,789		
Finance costs  Net interest expense and other financing charges  Share of (loss) gain from investment in joint		(1,657)		(3,229)		(4,886)		(2,332)		(487)		(2,819)		
ventures		(527)				(527)		(921)				(921)		
Earnings before change in fair value and income taxes	\$	15,525	\$	(572)	\$	14,953	\$	32,070	\$	(21)	\$	32,049		
Change in fair value of non-controlling interest Change in fair value of Exchangeable Keg Partnership units		(2.066)		_		(3,066)		(1,000)		_		(1,000)		
1		(3,066)					_							
Earnings before income taxes	\$	12,459	\$	(572)	\$	11,887	\$	31,433	\$	(21)	\$	31,412		

	For the 39 weeks ended September 29, 2019							For the 39 weeks ended September 30, 2018							
	b IF	rnings efore 'RS 16 npact	ado	RS 16 option	Co	onsolidated	I.	arnings before IAS 17 and FRIC 4 impact	in	inance lease npact of IAS 17 and FRIC 4	Co	nsolidated			
Total gross revenue	\$ 9	925,463		_	\$	925,463	\$	863,719		_	\$	863,719			
Cost of inventories sold	(:	331,763)		_		(331,763)		(301,958)		_		(301,958)			
Selling, general and administrative expenses	,	505,706)		_		(505,706)		(457,719)		_		(457,719)			
Operating lease costs		, <u> </u>		43,012		43,012				3,638		3,638			
Depreciation expense		_	(	34,322)		(34,322)		_		(2,267)		(2,267)			
Impairment of assets, net of reversals		(9,656)		_		(9,656)		(1,267)		_		(1,267)			
Restructuring and other		(3,070)				(3,070)		(3,361)				(3,361)			
Operating income	\$	75,268	\$	8,690	\$	83,958	\$	99,414	\$	1,371	\$	100,785			
Finance costs															
Net interest expense and other financing charges		(6,710)	(	10,147)		(16,857)		(7,703)		(1,419)		(9,122)			
Share of gain (loss) from investment in joint			`												
ventures		(1,218)		_		(1,218)		(482)		_		(482)			
Earnings before change in fair value and income							_								
taxes	\$	67,340	\$	(1,457)	\$	65,883	\$	91,229	\$	(48)	\$	91,181			
Change in fair value of non-controlling interest		_		_		_		(2,000)				(2,000)			
Change in fair value of Exchangeable Keg								(=, /				(-, )			
Partnership units		855		_		855		_		_		_			
Earnings before income taxes	\$	68,195		(1,457)	\$	66,738	\$	89,229		(48)	\$	89,181			

#### **IFRIC 23 Uncertainty over Income Tax Treatments**

IFRIC 23 provides guidance on the accounting for current and deferred tax liabilities and assets in circumstances in which there is uncertainty over income tax treatments. The Interpretation requires an entity to contemplate whether uncertain tax treatments should be considered separately, or together as a group, based on which approach provides better predictions of the resolution, reflect an uncertainty in the amount of income tax payable (recoverable) if it is probable that it will pay (or recover) an amount for the uncertainty, and measure a tax uncertainty based on the most likely amount or expected value depending on whichever method better predicts the amount payable (recoverable). There was no material impact on the consolidated financial statements.

#### Annual Improvements to IFRS Standards (2015-2017) Cycle

On December 12, 2017 the IASB issued narrow-scope amendments to three standards as part of its annual improvements process. The amendments are effective on or after January 1, 2019, with early application permitted. Each of the amendments has its own specific transition requirements.

- IFRS 3 Business Combinations and IFRS 11 Joint Arrangements to clarify how a company accounts for increasing its interest in a joint operation that meets the definition of a business;
- IAS 12 Income Taxes to clarify that all income tax consequences of dividends are recognized consistently with the transactions that generated the distributable profits i.e. in profit or loss, OCI, or equity; and
- IAS 23 Borrowing Costs to clarify that specific borrowings i.e. funds borrowed specifically to finance the construction of a qualifying asset should be transferred to the general borrowings pool once the construction of the qualifying asset has been completed.

The Company has adopted these amendments in its financial statements for the annual period beginning on December 31, 2018. There was no material impact on the consolidated financial statements.

## Plan Amendment, Curtailment or Settlement (Amendments to IAS 19)

On February 7, 2018, the IASB issued Plan Amendment, Curtailment or Settlement (Amendments to IAS 19). The amendments apply for plan amendments, curtailments or settlements that occur on or after January 1, 2019, or the date on which they are first applied (earlier application is permitted). The amendments to IAS 19 clarify that:

- on amendment, curtailment or settlement of a defined benefit plan, a company now uses updated actuarial assumptions to determine its current service cost and net interest for the period; and
- the effect of the asset ceiling is disregarded when calculating the gain or loss on any settlement of the plan.

The Company has adopted the amendments to IAS 19 in its financial statements for the annual period beginning on December 31, 2018. There was no material impact on the consolidated financial statements.

#### Long-term interest in associates and joint ventures

In October 2017, the IASB issued narrow-scope amendments to IAS 28 Investments in Associates and Joint Ventures, clarifying that long-term interests in associates and joint ventures, to which the equity method is not applied, are in the scope of both IFRS 9 Financial Instruments (including its impairment requirements) and IAS 28. The amendments are effective for annual periods beginning on or after January 1, 2019. The Company has adopted the amendments to IAS 28 in its financial statements for the annual period beginning on December 31, 2018. There was no material impact on the consolidated financial statements.

#### 4 Future accounting standards

#### Transfer of assets between an investor and its associate or joint venture

On September 11, 2014 the IASB issued Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28). The amendments address an acknowledged inconsistency between the requirements in IFRS 10 and those in IAS 28 (2011), in dealing with the sale or contribution of assets between an investor and its associate or joint venture (JV). Specifically, under the existing consolidation standard the parent recognizes the full gain on the loss of control, whereas under the existing guidance on associates and JVs the parent recognizes the gain only to the extent of unrelated investors' interests in the associate or JV. The main consequence of the amendments is that a full gain/loss is recognized when the assets transferred meet the definition of a 'business' under IFRS 3 Business Combinations. A partial gain/loss is recognized when the assets transferred do not meet the definition of a business, even if these assets are housed in a subsidiary. The Company did not adopt these amendments in its financial statements for the annual period beginning December 31, 2018, as the effective date for these amendments has been deferred indefinitely.

#### **Definition of a Business (Amendment to IFRS 3)**

On October 22, 2018, the IASB issued amendments to IFRS 3 Business Combinations, that seek to clarify whether a transaction results in an asset or a business acquisition. The amendments apply to businesses acquired in annual reporting periods beginning on or after January 1, 2020. Earlier application is permitted.

#### **Definition of Material (Amendments to IAS 1 and IAS 8)**

On October 31, 2018, the IASB refined its definition of material and removed the definition of material omissions or misstatements from IAS 8. The amendments are effective for annual periods beginning on or after January 1, 2020. Early adoption is permitted.

## 5 Acquisitions and Buyouts

The Company has accounted for all acquisitions using the acquisition method, with the results of the businesses acquired included in the consolidated financial statements from the date of acquisition.

## Anejo and Blanco Cantina

On May 24, 2019, the Company purchased the assets of Anejo and Blanco Cantina, 2 Mexican themed restaurants, and related brand intellectual property for \$5.0 million, which was settled by drawing on the Company's existing credit facility on the date of acquisition.

Below is an allocation summary in connection with the acquisition of Anejo and Blanco Cantina:

	May	24, 2019
Consideration		
Cash	. \$	5,030
Total Consideration	. \$	5,030
Net assets acquired		
Inventories	. \$	30
Property, plant and equipment		616
Total Assets		646
Goodwill		4,384
Total	. \$	5,030

#### Re-acquired franchise locations

In the normal course of business, the Company may acquire or re-acquire franchise restaurants and convert them into corporate restaurants. During the 13 and 39 weeks ended September 29, 2019, 2 and 11 franchise locations (September 30, 2018 – 10 and 13 locations) were re-acquired by the Company.

Below is an allocation summary of the re-acquired franchise locations for the 13 and 39 weeks ended September 29, 2019, compared to September 30, 2018:

(in thousands of Canadian dollars)	Fo	r the 13 v	veeks o	ended	For the 39 weeks ended						
	September 29, 2019			ember 30, 2018	September 29, 2019		Sept	ember 30, 2018			
Consideration											
Cash	\$	28	\$	4,948	\$	3,416	\$	4,966			
Total Consideration	\$	28	\$	4,948	\$	3,416	\$	4,966			
Net assets acquired											
Inventories	\$	28	\$	239	\$	223	\$	257			
Property, plant and equipment		_		1,329		187		1,329			
Brands and other assets				2,480		1,971		2,480			
Total Assets		28		4,048		2,381		4,066			
Liabilities											
Accounts payable and accrued						256					
Total liabilities		_		_		256		_			
Goodwill				900		1,291		900			
Total	\$	28	\$	4,948	\$	3,416	\$	4,966			

#### **Marigolds and Onions**

On December 11, 2018, the Company completed the 100% equity interest acquisition of Marigolds and Onions Ltd., an event catering company based in Ontario, for approximately \$6.8 million, of which \$4.0 million was settled by drawing on the Company's existing credit facility on the date of acquisition. The remaining balance of \$2.8 million will be paid in December 2019 and December 2020 if certain targets and conditions are met. The Company has completed the fair value determination of the identifiable assets acquired and liabilities assumed in connection with the acquisition of Marigolds and Onions.

#### 6 Sales

Sales are made up of the direct sales of prepared food and beverage to customers at company-owned restaurants and from its catering division, sales of St-Hubert and The Keg branded and other private label products produced and shipped from the Company's manufacturing plant and distribution centers to retail grocery customers and to its network of St-Hubert restaurants, and revenue from processing off-premise phone, web and mobile orders for franchised locations.

		For the 13 v	veeks	ended	For the 39 weeks ended						
(in thousands of Canadian dollars)	September 29, 2019		Sep	September 30, 2018		tember 29, 2019	Sep	tember 30, 2018			
Sales at corporate restaurants	\$	184,510	\$	189,703	\$	557,918	\$	519,734			
Food processing and distribution sales.		68,887		67,660		206,759		194,941			
Catering sales Call centre service charge revenues		6,847 2,459		1,102 2,468		14,074 7,988		3,497 8,431			
can centre service enarge revenues	\$	262,703	\$	260,933	\$	786,739	\$	726,603			

#### 7 Franchise revenues

The Company grants license agreements to independent operators ("franchisees"). As part of the license agreements, the franchisees pay franchise fees, marketing fund contributions, conversion fees for established locations, and other payments, which may include payments for royalties, equipment and property rents.

	I	For the 13 v	veeks	ended	]	For the 39 v	weeks ended			
(in thousands of Canadian dollars)	Sept	ember 29, 2019	Sep	tember 30, 2018	Sept	zember 29, 2019	Sep	tember 30, 2018		
Royalty revenue	\$	27,406	\$	28,613	\$	81,699	\$	80,046		
Marketing fund contributions		16,156		16,108		47,451		46,117		
Other rental income		2,234		2,351		6,667		6,959		
Franchise fees on new and renewal										
licenses		450		934		1,981		1,862		
Income on finance leases		337		393		1,093		1,227		
Amortization of unearned conversion										
fees income		(327)		729		(167)		905		
	\$	46,256	\$	\$ 49,128		\$ 138,724		137,116		

#### 8 Selling, general and administrative expenses

Included in operating income are the following selling, general and administrative expenses.

		For the 13 v	veeks	ended	For the 39 weeks ended				
(in thousands of Canadian dollars)	Sep	tember 29, 2019	Sep	tember 30, 2018	Sep	tember 29, 2019	Sep	tember 30, 2018	
Corporate restaurant expenses	\$	112,295	\$	111,205	\$	335,903	\$	308,364	
Advertising fund transfers		15,970		16,108		47,265		46,117	
The Keg royalty expense		6,225		6,350		19,047		14,808	
Franchise assistance and bad debt		1,151		1,991		2,776		6,397	
Depreciation of property, plant and									
equipment (note 14)		26,347		10,294		78,845		36,449	
Amortization of other assets (note 15)		1,498		1,394		4,822		4,134	
Net (gain) loss on disposal of property, plant and equipment and other assets  Losses on early buyout/cancellation		463		(1,829)		923		(2,295)	
of equipment rental contracts		1,582		344		1,692		819	
Other		2,943		14,777		5,743		41,555	
	\$	168,474	\$	160,634	\$	497,016	\$	456,348	

For the 13 and 39 weeks ended September 29, 2019, \$1.0 million and \$2.9 million (13 and 39 weeks ended September 30, 2018 - \$1.0 million and \$2.5 million) of depreciation related to property, plant and equipment has been included in cost of inventories sold as part of food processing and distribution.

As a result of adopting IFRS 16 (see note 3), included in depreciation of property, plant and equipment for the 13 and 39 weeks ended September 29, 2019 is \$11.4 million and \$34.3 million related to depreciation of the right-of-use assets (13 and 39 weeks ended September 30, 2018 - \$0.8 and \$2.3 million finance lease depreciation reported under IAS 17 and IFRIC 4). Offsetting the increase in depreciation of property, plant and equipment is the decreased operating lease costs which were \$14.1 million and \$43.0 million for the 13 and 39 weeks ended September 29, 2019 (13 and 39 weeks ended September 30, 2018 - \$1.2 million and \$3.6 million finance lease decrease in operating lease costs reported under IAS 17 and IFRIC 4), recorded as an expense reduction in the Other category.

## 9 Restructuring and other

Restructuring and other costs consist of plans to consolidate and eliminate certain home office and brand operations positions related to Recipe's acquisitions, comprised primarily of severance costs and lease settlement costs. Restructuring costs also consist of closure costs related to repositioning certain brands.

The following table provides a summary of the costs recognized and cash payments made, as well as the corresponding net liability as at September 29, 2019:

	F	or the 13 v	veeks (	ended	]	For the 39 weeks ended				
(in thousands of Canadian dollars)		mber 29, 2019	Septe	ember 30, 2018	Sept	tember 29, 2019	Septe	ember 30, 2018		
Net liability, beginning of period	\$	9,467	\$	1,094	\$	11,524	\$	2,057		
Cost recognized										
Employee termination benefits		320		670		671		1,130		
Site closing costs and other		2,275		1,946		2,399		2,231		
	\$	2,595	\$	2,616	\$	3,070	\$	3,361		
Cash payments										
Employee termination benefits		316		131		1,371		1,081		
Site closing costs and other		758		68		2,235		826		
	\$	1,074	\$	199	\$	3,606	\$	1,907		
Net liability, end of period	\$	10,988	\$	3,511	\$	10,988	\$	3,511		

#### Recorded in the consolidated balance sheets as follows:

(in thousands of Canadian dollars)	September 29, 2019	Dece	ember 30, 2018	Septo	ember 30, 2018
Employee termination benefits:	ф. 1.22 <i>5</i>	ф	1.024	Ф	1 401
Accounts payable and accrued liabilities	\$ 1,235	\$	1,934	\$	1,401
Site closing costs and other are recorded as a reduction					
Long-term receivable	2,695		2,538		_
Provisions (current)			_		1,101
Provisions (long-term)			_		1,009
Property, plant and equipment	7,058		7,051		
_	\$ 10,988	\$	11,523	\$	3,511

## 10 Net interest expense and other financing charges

	F	or the 13 v	veek	s ended	For the 39 weeks ended						
(in thousands of Canadian dollars)	Septo	ember 29, 2019	Sep	otember 30, 2018	Sep	tember 29, 2019	Sep	tember 30, 2018			
Interest expense on long-term debt	\$	4,540	\$	4,128	\$	12,291	\$	12,060			
Interest expense on note payable to											
The Keg Royalties Income Fund		1,069		1,069		3,206		2,548			
Financing costs		(709)		200		736		558			
Interest expense - other		31		83		153		272			
Interest income on Partnership units		(2,807)		(2,734)		(8,322)		(6,280)			
Interest income		(465)		(414)		(1,354)		(1,455)			
Interest on lease obligations (note 19)		8,020		487		24,460		1,419			
Interest income on lease receivable		(4,793)			(14,313)						
	\$	4,886	\$	2,819	\$	16,857	\$	9,122			

#### 11 Income taxes

The Company's provision for income taxes is comprised of the following:

	or the 13	week	s ended	For the 39 weeks ended				
(in thousands of Canadian dollars)	Septe	ember 29, 2019	Sep	otember 30, 2018	Se	ptember 29, 2019		ptember 30, 2018
Current income tax expense Current period Adjustments for prior years		5,502 (37)	\$	3,298 (229)	\$	18,924 (37)		8,834 (217)
	\$	5,465	\$	3,069	\$	18,887	\$	8,617
Deferred income tax expense Origination and reversal of temporary differences	\$	(294)	\$	4,320	\$	1,136	\$	15,368
Adjustments for prior years  Benefit from previously unrecognized		(2)4) —	Ψ	497	Ψ	931	Ψ	623
tax asset		(14)		(282)	)	_		(238)
	\$	(308)	\$	4,535	\$	2,067	\$	15,753
Net income tax expense	\$	5,157	\$	7,604	\$	20,954	\$	24,370
Recognized deferred tax assets and liabile (in thousands of Canadian dollars)	ities		Sept	ember 29, 2019	Dec	eember 30, 2018	Sept	ember 30, 2018
Opening balance Deferred income tax (expense)/recovery The Keg acquisition Marigolds and Onions acquisition Original Joe's acquisition Income taxes recognized in other comprel Other IFRS 16 adjustment to opening balance	nensive	e income .	\$	(70,420) (2,067) — — — — (65) 864	\$	(77,437) (16,368) 24,162 (530) (40) (207)	\$	(77,437) (15,848) 24,075 — — —
irks to adjustment to opening balance		-	\$	(71,688)	\$	(70,420)	\$	(69,210)
Recorded in the consolidated balance sl Deferred tax asset Deferred tax liability				26,183 (97,871)	\$	(92,831)	\$	29,666 (98,876)
			\$	(71,688)	\$	(70,420)	\$	(69,210)

#### 12 Inventories

Inventories consist of food and packaging materials used in St-Hubert's and The Keg's food processing and distribution division and food and beverage items for use at the Company's corporately-owned locations and catering divisions. Inventories are stated at the lower of cost and estimated net realizable value of corporate restaurant inventory. Costs consist of the cost to purchase, direct labour, an allocation of variable and fixed manufacturing overheads, and other costs incurred in bringing the inventory to its present location reduced by vendor allowances. The cost of inventories is determined using the first-in, first-out method.

(in thousands of Canadian dollars)	Sept	ember 29, 2019	]	December 30, 2018	Sep	tember 30, 2018
Raw materials	\$	7,764	\$	6,678	\$	5,498
Work in progress		1,077		843		979
Finished goods		21,552		15,661		21,189
Food and beverage supplies		11,945		13,404		11,890
	\$	42,338	\$	36,586	\$	39,556

#### 13 Long-term receivables

(in thousands of Canadian dollars)	Sep	tember 29, 2019	Dec	ember 30, 2018	Sept	ember 30, 2018
Lease receivable (note 3)	\$	481,549	\$		\$	
Franchise receivable		13,264		18,430		20,179
Due from related parties (note 27)		18,475		15,448		10,771
Promissory notes		721		1,091		802
	\$	514,009	\$	34,969	\$	31,752
Recorded in the consolidated balance sheets as follows:						
(in thousands of Canadian dollars)	Sep	tember 29, 2019	Dec	ember 30, 2018	Sept	ember 30, 2018
Current portion of long-term receivables	\$	80,987	\$	4,900	\$	2,625
Long-term receivables		433,022		30,069		29,127
	\$	514,009	\$	34,969	\$	31,752

#### Lease receivable

Lease receivables are related to the lease liability where the Company is on the real estate head lease of its franchised locations and a corresponding sublease contract is entered into between the Company and its franchisees. These subleases are all related to non-consolidated franchisees and are related to the long-term obligation of the franchisee sub-tenants to pay the Company over the term of the lease agreements excluding any unexercised renewal options, as they have not been determined to be certain to be exercised.

The comparative information has not been restated and continues to be reported under IAS 17 and IFRIC 4. The impact of changes related to the adoption of IFRS 16 are disclosed in note 3.

Lease receivables are reviewed for impairment based on expected losses at each balance sheet date in accordance with IFRS 9. An impairment loss is recorded when the credit risk is assessed to have increased for the lease receivables. For the 13 and 39 weeks ended September 29, 2019, the Company recorded an impairment loss of \$0.4 million and \$0.9 million, respectively (13 and 39 weeks ended September 30, 2018 - \$nil) on long-term lease receivables.

Lease receivables have maturity dates ranging from 2020 to 2037 and bear an average effective interest rate of 3.7% to 4.4%.

#### Franchise receivable

In prior years, the Company converted certain corporate restaurants to franchise and sold the restaurants to independent operators ("franchisees"). As part of these conversion agreements certain franchisees entered into rental agreements to rent certain restaurant assets from the Company. Franchise receivables of \$13.3 million (December 30, 2018 - \$18.4 million; September 30, 2018 - \$20.2 million) relates primarily to the long-term obligation of the franchisees to pay the Company over the term of the rental agreement which is equal to the term of the license agreement or the term to the expected buyout date assuming that the franchisee is more likely than not to acquire the rented assets from the Company.

Long-term franchise receivables are reviewed for impairment based on expected losses at each balance sheet date. An impairment loss is recorded when the credit risk is assessed to have increased for the lease receivables. For the 13 and 39 weeks ended September 29, 2019, the Company recorded \$\sinl(13\) and 39 weeks ended September 30, 2018 - \$\sinl) of impairment losses on long-term franchise receivables.

Franchise receivables have maturity dates ranging from 2020 to 2034 and bear an average effective interest rate of 8% - 10%.

## 14 Property, plant and equipment

	As at September 29, 2019												
(in thousands of Canadian dollars)	Land	Buildings	Ec	quipment		Leasehold provements		Assets under finance lease		Right-of- se Assets		onstruction- n-progress	Total
Cost													
Balance, beginning of year	\$36,359	\$ 114,335	\$	231,834	\$	208,987	\$	42,811	\$	_	\$	8,947	\$643,273
IFRS 16 Adjustment to Opening Balance (note 3)	_	_		_		12,516		(41,589)		265,423		_	236,350
Other IFRS 16 transition adjustments	_	_		1,427		5,660		_		(9,535)		_	(2,448)
Additions	_	14		4,938		2,389		_		24,408		27,816	59,565
Acquisitions and Buybacks (note 5)	_	_		453		350		_		_		_	803
Disposals and adjustments	(270)	(129)		(11,609)		(9,328)		(1,222)		1,975		_	(20,583)
Foreign exchange translation	_	_		(406)		(1,012)		_		(416)		_	(1,834)
Transfer to/(from) construction-in-progress		110		8,391		11,915						(20,416)	
Balance as at September 29, 2019	\$36,089	\$ 114,330	\$	235,028	\$	231,477	\$	_	\$	281,855	\$	16,347	\$915,126
Accumulated depreciation and imp	pairment lo	osses											
Balance, beginning of year	<b>s</b> –	\$ 11,675	\$	132,848	\$	78,068	\$	20,692	\$	_	\$	_	\$243,283
IFRS 16 Adjustment to Opening Balance (note 3)	_	_		_		971		(19,900)		(971)		_	(19,900)
Other IFRS 16 transition adjustments	_	_		_		_		_		971		_	971
Depreciation expense	_	3,115		21,108		23,169		_		34,322		_	81,714
Impairment losses	_	_		1,282		5,537		_		1,779		_	8,598
Foreign exchange translation	_	_		(324)		(761)		_		(109)		_	(1,194)
Disposals and adjustments		(93)	_	(11,272)		(8,325)	_	(792)	_	(368)			(20,850)
Balance as at September 29, 2019	<u>s                                    </u>	\$ 14,697	\$	143,642	\$	98,659	\$		\$	35,624	\$		\$292,622
Carrying amount as at September 29, 2019	\$36,089	\$ 99,633	<u>\$</u>	91,386	\$	132,818	\$		\$	246,231	\$	16,347	\$622,504
June 30, 2019	\$35,971	\$ 100,590	\$	94,955	\$	135,410	\$	_	\$	252,103	\$	17,800	\$636,829
March 31, 2019	\$36,241	\$ 101,583	\$	96,664	\$	137,018	\$	_	\$	264,337	\$	11,852	\$647,695
December 30, 2018	\$36,359	\$ 102,660	\$	98,986	\$	130,919	\$	22,119	\$	_	\$	8,947	\$399,990
September 30, 2018	\$38,816	\$ 104,972	\$	87,006	\$	140,486	\$	22,883	\$	_	\$	18,860	\$413,023

## Right-of-use assets

IFRS 16 defines a lease as a contract that conveys the right to use an asset for a period of time in exchange for consideration. On December 31, 2018, the initial commencement date of IFRS 16, the Company's right-of-use assets were recognized and calculated as the initial amount of the lease liability, plus any lease payment made before the commencement date, plus any initial direct costs incurred, minus any lease incentives received. Subsequent to initial recognition, the Company measures the right-of-use assets at cost less accumulated depreciation and impairment losses. The carrying value is also adjusted for any re-measurement of the lease liability.

#### For the 13 and 39 weeks ended September 29, 2019 and September 30, 2018

The amortization period for the right-of-use asset is from the initial commencement date to the end of the lease term including any exercised renewal options.

#### **Impairment losses**

For the 13 and 39 weeks ended September 29, 2019, the Company recorded \$5.2 million and \$8.6 (13 and 39 weeks ended September 30, 2018 - \$\sin \text{land}\$ \$0.6 million) of impairment losses on property, plant and equipment in respect of 9 and 17 cash generating units ("CGUs") (13 and 39 weeks ended September 30, 2018 - nil and 1 CGUs). An impairment loss is recorded when the carrying amount of the restaurant location exceeds its recoverable amount. The recoverable amount is based on the greater of the CGU's fair value less costs to sell ("FVLCS") and its value in use ("VIU"). Approximately 59% (September 30, 2018 - 100%) of impaired CGUs had carrying values greater than their FVLCS. The remaining 41% (September 30, 2018 - 0%) of impaired CGUs had carrying values greater than their VIU.

For the 13 and 39 weeks ended September 29, 2019, the Company did not record any impairment reversals (September 30, 2018 - nil).

When determining the VIU of a restaurant location, the Company employs a discounted cash flow model for each CGU. The duration of the cash flow projections for individual CGUs varies based on the remaining useful life of the significant asset within the CGU or the remaining lease term of the location. Sales forecasts for cash flows are based on actual operating results, operating budgets and long-term growth rates that were consistent with strategic plans presented to the Company's Board and ranged between 0% and 3%. The estimate of the VIU of the relevant CGUs was determined using an after-tax discount rate of 4.0% to 18.5% at September 29, 2019 (September 30, 2018 - 8.2% to 12.5%).

#### 15 Brands and other assets

Brands and other assets including re-acquired franchise rights are recorded at their fair value at the date of acquisition. The Company assesses each intangible asset and other assets for legal, regulatory, contractual, competitive or other factors to determine if the useful life is definite. Brands are measured at cost less net accumulated impairment losses and are not amortized as they are considered to have an indefinite useful life. Indefinite life intangible assets are tested for impairment at least annually and whenever there is an indication that the asset may be impaired. Re-acquired franchise rights and other assets are amortized on a straight-line basis over their estimated useful lives, averaging approximately five years and are tested for impairment whenever there is an indication that the asset may be impaired.

	As at September 29, 2019											
(in thousands of Canadian dollars)		Brands		Other assets		vestment in int ventures (note 27)		Total				
Cost												
Balance, beginning of year	\$	526,072	\$	98,336	\$	18,635	\$	643,043				
Additions from business acquisitions (note 5)				1,971				1,971				
Additions				124				124				
Disposal				(449)		(209)		(658)				
Share of loss						(166)		(166)				
Adjustments				673		(322)		351				
Balance as at September 29, 2019	\$	526,072	\$	100,655	\$	17,938	\$	644,665				
Accumulated amortization												
Balance, beginning of year	\$		\$	26,860	\$		\$	26,860				
Amortization				4,822				4,822				
Disposal				(449)				(449)				
Impairment				150		_		150				
Other				220				220				
Adjustments				327		<u> </u>		327				
Balance as at September 29, 2019	\$	_	\$	31,930	\$	_	\$	31,930				
Carrying amount as at September 29, 2019	\$	526,072	\$	68,725	\$	17,938	\$	612,735				
June 30, 2019	\$	526,072	\$	70,313	\$	17,934	\$	614,319				
March 31, 2019	\$	526,072	\$	72,045	\$	18,357	\$	616,474				
December 30, 2018	\$	526,072	\$	71,476	\$	18,635	\$	616,183				
September 30, 2018	\$	526,072	\$	71,281	\$	18,589	\$	615,942				

#### 16 Goodwill

Goodwill arising in a business combination is recognized as an asset at the date that control is acquired. Goodwill represents the excess of the purchase price of a business acquired over the fair value of the underlying net assets acquired at the date of acquisition. Goodwill is allocated at the date of the acquisition to a group of cash generating units that are expected to benefit from the synergies of the business combination, but no higher than an operating segment. Goodwill is not amortized and is tested for impairment at least annually and whenever there is an indication that the asset may be impaired.

(in thousands of Canadian dollars)	Sep	tember 29, 2019	Dec	cember 30, 2018	September 30, 2018		
Cost							
Balance, beginning of period	\$	196,638	\$	191,111	\$	191,111	
Additions from business acquisitions (note 5)		5,675		5,527		900	
Additions resulting from change in Preliminary							
Purchase Equation		384		_			
Balance, end of period	\$	202,697	\$	196,638	\$	192,011	

#### 17 Provisions

Provisions are recognized when there is a legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and the obligation can be measured reliably. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects the risk specific to the liability. Provisions are reviewed on a regular basis and adjusted to reflect management's best current estimates. Due to the judgemental nature of these items, future settlements may differ from amounts recognized.

	<b>As at September 29, 2019</b>										
(in thousands of Canadian dollars)		Asset retirement obligations		Lease obligations for closed restaurants		Franchise onerous contracts		Other		Total	
Balance, beginning of period	\$	5,478	\$	13,154	\$	2,279	\$	2,564	\$	23,475	
Additions		183			-			98		281	
Accretion		138						_		138	
Payments		(45)		_		_		(142)		(187)	
Adjustments		(10)		(90)		_		(182)		(282)	
Impact from transition to IFRS 16				(13,064)	_	(2,279)				(15,343)	
Balance as at September 29, 2019	\$	5,744	\$		\$		\$	2,338	\$	8,082	
June 30, 2019	\$	5,672	\$		\$		\$	2,487	\$	8,159	
March 31, 2019	\$	5,631	\$		\$		\$	2,481	\$	8,112	
December 30, 2018	\$	5,478	\$	13,154	\$	2,279	\$	2,564	\$	23,475	
September 30, 2018	\$	5,740	\$	4,792	\$	1,407	\$	2,626	\$	14,565	

#### Recorded in the consolidated balance sheets as follows:

(in thousands of Canadian dollars)	Septe	mber 29, 2019	Dec	ember 30, 2018	Sep	ptember 30, 2018
Provisions-current	\$	3,439	\$	9,679	\$	7,362
Provisions-long-term		4,643		13,796		7,203
	\$	8,082	\$	23,475	\$	14,565

#### 18 Long-term debt

(in thousands of Canadian dollars)	September 29, 2019	Dec	2018	Sep	tember 30, 2018
Private debt	\$ 250,000	\$	_	\$	_
Term credit facility - revolving	253,325		220,025		270,025
Term credit facility - non-revolving			150,000		150,000
The Keg credit facilities	18,000		21,000		22,000
	521,325		391,025		442,025
Less: financing costs	3,686		1,459		1,646
	\$ 517,639	\$	389,566	\$	440,379

## Recorded in the consolidated balance sheets as follows:

(in thousands of Canadian dollars)	September 29, 2019	December 30, 2018	September 30, 2018
Current portion of long-term debt	4,000	154,000	154,000
Long-term portion of long-term debt	513,639	235,566	286,379
	\$ 517,639	\$ 389,566	\$ 440,379

#### Private debt

On May 1, 2019, the Company issued \$250.0 million First Lien 10 year Senior Secured Notes by way of a private placement (the "Notes"). The Notes rank pari passu in right of payment with the lenders under the Company's amended and restated credit agreement ("New Credit Facility"), is secured on a first lien basis on the assets that secure the Company's New Credit Facility, and is guaranteed by all material subsidiaries and holding companies of the Company on the same basis as the New Credit Facility. The Notes bear interest from their date of issue at a rate of 4.72% per annum, payable semi-annually and maturing on May 1, 2029. As at September 29, 2019, \$250.0 million (December 30, 2018 - \$nil; September 30, 2018 - \$nil) was drawn under the Notes.

#### Term credit facility

On May 1, 2019, the Company amended and extended the terms of its existing syndicated bank credit facility. The New Credit Facility, the fifth amended and restated credit agreement, is comprised of a revolving credit facility in the amount of \$550.0 million with an accordion feature of up to \$250.0 million. The \$550.0 million revolving facility includes a \$400.0 million tranche that matures on May 1, 2024 (5 years) and a \$150.0 million tranche that matures on May 1, 2022 (3 years). The \$250.0 million accordion feature is applicable to either tranche and it has been upsized from \$50.0 million under the Company's previous credit facility.

The interest rate applied on amounts drawn by the Company under its new credit facility is the effective bankers' acceptance rate or prime rate plus a spread. The spread is based on the Company's total funded net debt to Earnings Before Interest, Taxes, Depreciation and Amortization ("EBITDA") ratio, as defined in the new credit agreement, measured using EBITDA for the four most recently completed fiscal quarters.

As at September 29, 2019, \$253.3 million (December 30, 2018 - \$370.0 million; September 30, 2018 - \$420.0 million) was drawn under the amended and extended credit facilities. The effective interest rate for the 39 weeks ended September 29, 2019 was 3.94% representing bankers acceptance rate of 2.19% plus 1.25% borrowing spread, standby fees and the amortization of deferred financing fees of 0.50%.

The Company is also required to pay a standby fee of between 0.20% and 0.46% per annum on the undrawn portion of the \$550.0 million revolving facility. The standby fee, like the interest rate, is based on the Company's total funded net debt to EBITDA ratio. As of September 29, 2019, the standby fee rate was 0.25%.

As at September 29, 2019, the Company was in compliance with all covenants and has not exceeded any covenant levels requiring early repayments.

#### The Keg Credit Facilities

In connection with The Keg merger (note 27), the Company assumed a multi-option credit agreement with a Canadian banking syndicate for the expansion of restaurant operations. The revolving credit and term loan facilities, with a syndicate of two Canadian banks, are available to finance the construction of certain new corporate restaurants and major renovations in Canada. These facilities are comprised of a \$9.0 million reducing term facility, a \$35.0 million revolving facility for future restaurant expansion which is subject to annual repayment based on 25% of excess operating cash flow, and a revolving demand operating facility of up to \$3.0 million available for general corporate purposes, including working capital, overdrafts and letters of credit.

Excess operating cash flow is defined in the credit agreement as operating cash flow for the financial year plus extraordinary or non-recurring items and any net decrease in working capital less interest paid, debt principal repayments, unfunded capital expenditures, income taxes paid and any net increase in working capital. Operating cash flow is defined as the sum of net income for the financial year, adjusted for gains or losses from dispositions not in the ordinary course of business, extraordinary or non-recurring items and equity income or losses from subsidiaries plus interest expense, income tax expense and depreciation and amortization.

As at September 29, 2019, \$18.0 million of the revolving facility has been drawn. On September 26, 2019, the maturity date was extended from July 2, 2020 to October 1, 2020. No other terms of these facilities were amended. Less than \$0.1 million of the revolving demand operating facility has been used to issue letters of credit.

On June 18, 2018, the Company renegotiated the terms of its credit agreement with its existing banking syndicate. The credit facilities now bear interest at a rate between bank prime plus 0.25% to bank prime plus 1.0% based on certain financial criteria. As at September 29, 2019, the Company meets the criteria for interest at bank prime plus 0.25%.

The above credit facilities are secured by a general security agreement and hypothecation over Keg Restaurants Ltd.'s ("KRL's") Canadian and US assets and a pledge of all equity interests in The Keg Rights Limited Partnership (the "Partnership").

The movement in long-term debt from December 30, 2018 to September 29, 2019 is as follows:

(in thousands of Canadian dollars)	 Private Debt	Te	rm Credit facility	Keg credit facilities	 Total
Balance at December 30, 2018	\$ 	\$	370,025	\$ 21,000	\$ 391,025
Less Financing costs	 		(1,306)	 (153)	 (1,459)
	_		368,719	20,847	389,566
Changes from financing cash flows					
Repayment of borrowings		-	_	(1,000)	(1,000)
Balance due to changes from financing cash flows as at March 31, 2019	\$ 	\$	368,719	\$ 19,847	\$ 388,566
Repayment of borrowings			(256,700)	(1,000)	(257,700)
Issuance of borrowings	250,000		15,000		265,000
Addition to deferred financing costs	(1,664)		(1,221)		(2,885)
Balance due to changes from financing cash flows as at June 30, 2019	\$ 248,336	\$	125,798	\$ 18,847	\$ 392,981
Repayment of borrowings	_		_	(1,000)	(1,000)
Issuance of borrowings			125,000		125,000
Addition to deferred financing costs	(78)		, <u> </u>		(78)
Balance due to changes from financing cash flows as at September 29, 2019	\$ 248,258	\$	250,798	\$ 17,847	\$ 516,903
Non-cash movements					
Amortization of deferred financing costs	73		589	74	736
Balance at September 29, 2019	\$ 248,331	\$	251,387	\$ 17,921	\$ 517,639

## For the 13 and 39 weeks ended September 29, 2019 and September 30, 2018

The movement in long-term debt from December 31, 2017 to September 30, 2018 is as follows:

(in thousands of Canadian dollars)	Term Credit facility		Keg credit facilities		Total
Balance at December 31, 2017 Less Financing costs	\$	379,025 (1,905)	\$	_	\$ 379,025 (1,905)
		377,120		_	377,120
Changes from financing cash flows					
Issuance of borrowings		104,000			104,000
Repayment of borrowings		(15,000)			(15,000)
Debt assumed on acquisition (note 26)				23,774	23,774
Balance due to changes from financing cash flows as at April 1, 2018	\$	466,120	\$	23,774	\$ 489,894
Repayment of borrowings Issuance of borrowings		(18,000)		(1,000)	(19,000)
Balance due to changes from financing cash flows as at July 1, 2018	\$	448,120	\$	22,774	\$ 470,894
Repayment of borrowings		(30,000)		(774)	(30,774)
Balance due to changes from financing cash flows as at September 30, 2018	\$	418,120	\$	22,000	\$ 440,120
Non-cash movements					
Amortization of deferred financing costs		421		(162)	259
Balance at September 30, 2018	\$	418,541	\$	21,838	\$ 440,379

#### 19 Leases

The Company's lease contracts consist of real estate leases for use in the operation of its corporate restaurants, call centre, retail and catering business, and corporate head offices; leased IT equipment, leased vehicles and equipment for use in its retail and catering business. The Company is also on the head lease of many of its franchised locations whereby a corresponding sublease contract is entered into between the Company and its franchisees (see note 13).

At the initial commencement date, the Company's lease liabilities are measured at the present value of the future lease payments using the Company's incremental borrowing rate. After initial recognition, the lease liabilities are measured at amortized cost using the effective interest method. The comparative information has not been restated and continues to be reported under IAS 17 and IFRIC 4. The impact of changes related to the adoption of IFRS 16 are disclosed in note 3.

(in thousands of Canadian dollars)	Sep	tember 29, 2019	Dec	ember 30, 2018	Sept	ember 30, 2018
Balance, beginning of year	\$	26,016	\$	27,496	\$	27,496
IFRS 16 inception adjustment (note 3)		782,857		_		_
Additions		27,016		1,490		1,490
Lease renewals and modifications		39,216		_		_
Early lease terminations		(5,619)		_		_
Adjustments		(5,690)		_		_
Interest expense		24,461		1,906		1,419
Foreign translation adjustment		(410)		_		_
Payments		(114,159)		(4,876)		(3,638)
Balance, end of period		773,688	\$	26,016	\$	26,767
Recorded in the consolidated balance sheets as follows:	:					
(in thousands of Canadian dollars)	Sep	tember 29, 2019	Dec	ember 30, 2018	Sept	ember 30, 2018
Current portion of lease liability	\$	121,090	\$	3,192	\$	3,144
Lease liability		652,598		22,824		23,623
	\$	773,688	\$	26,016	\$	26,767

#### 20 Other long-term liabilities

(in thousands of Canadian dollars)	Sept	tember 29, 2019	Dec	ember 30, 2018	Sept	ember 30, 2018
Accrued pension and other benefit plans	. \$	21,523	\$	22,132	\$	23,208
Non-controlling interest liability		23,011		23,011		21,511
Contingent liability		19,778		19,778		17,000
Deferred income		12,440		8,012		8,569
Deferred rental income		5,239		7,055		7,591
Accrued rent expense (note 3)		_		7,554		7,020
Other long-term liabilities		3,717		3,572		7,732
Deferred share units		1,539		1,141		1,164
	\$	87,247	\$	92,255	<b>\$</b>	93,795
Recorded in the consolidated balance sheets as follows:						
(in thousands of Canadian dollars)	Sept	tember 29, 2019	Dec	ember 30, 2018	Sept	ember 30, 2018
Accounts payable and accrued liabilities		8,040	\$	4,588	\$	3,447
Other long-term liabilities		79,207		87,667		90,348
	\$	87,247	\$	92,255	\$	93,795

#### Accrued pension and other benefit plans

The Company sponsors a number of pension plans, including a registered funded defined benefit pension plan, a multi-employer pension plan, a defined contribution plan and other supplemental unfunded unsecured arrangements providing pension benefits in excess of statutory limits. The defined benefit plans are non-contributory and these benefits are, in general, based on career average earnings subject to limits.

For the 13 and 39 weeks ended September 29, 2019, the Company recorded expenses of \$0.2 million and \$0.5 million (13 and 39 weeks ended September 30, 2018 - \$0.2 million and \$0.6 million) related to pension benefits.

#### Non-controlling interest liability

In connection with the Original Joe's transaction, a non-controlling interest liability representing the expected earn-out liability, on a discounted basis, to purchase the remaining 10.8% ownership of Original Joe's Franchise Group Inc. based on meeting certain targets over a period of time.

#### Contingent liability

In connection with The Keg and the Marigolds and Onions acquisitions, a contingent liability in the amounts of \$17.0 million and \$2.8 million, respectively, has been recorded as at September 29, 2019 (December 30, 2018 - \$17.0 million and \$2.8 million; September 30, 2018 - \$17.0 million and \$nil), representing amounts payable to the former shareholders contingent on certain targets and conditions being met.

#### **Deferred income**

Unearned franchise and conversion fee income

At September 29, 2019, the Company had deferred \$3.6 million (December 30, 2018 - \$4.0 million; September 30, 2018 - \$4.2 million) of initial franchise fees and conversion fees received from franchisees that will be recognized over the remaining term of the respective franchise agreements.

#### Sale-leaseback transactions

At September 29, 2019, the Company had deferred \$2.4 million (December 30, 2018 - \$2.9 million; September 30, 2018 - \$3.0 million) related to gains realized on sale-leaseback transactions.

#### Covenancy fees

The Company collects covenancy fees from franchisees on subtenant leases. At September 29, 2019, the Company had unearned convenancy fees of \$4.3 million (December 30, 2018 - nil; September 30, 2018 - \$nil) in connection with recording a lease receivable on transition to IFRS 16 (see note 3 and 13).

#### Unearned Revenue

The Company earns sales incentives which includes rebates and promotional programs based on achievement of specified volume or growth in volume levels and other agreed promotional activities. At September 29, 2019, the Company had unearned revenue of \$2.1 million (December 30, 2018 - \$0.5 million; September 30, 2018 - \$0.9 million).

#### **Deferred rental income**

In prior years, the Company converted certain corporate restaurants to franchise and sold the restaurants to independent operators ("franchisees"). As part of these conversion agreements, certain franchisees entered into rental agreements to rent certain restaurant assets from the Company. The \$5.2 million balance at September 29, 2019 (December 30, 2018 - \$7.1 million; September 30, 2018 - \$7.6 million) represents the unearned revenue associated with the rental agreements calculated as the present value of the minimum lease payments using an interest rate implicit in the rental agreement.

#### Deferred share units ("DSU")

The non-employee board members receive DSUs as compensation for their participation on the board. These DSUs are settled for cash when members cease to participate on the board of directors. For the 13 and 39 weeks ended September 29, 2019, the Company recognized an expense of \$0.1 million and \$0.4 million (13 and 39 weeks ended September 30, 2018 - \$0.2 million and \$0.5 million) and a liability was recorded as part of Other Long-Term Liabilities in the amount of \$1.5 million as at September 29, 2019 (December 30, 2018 - \$1.1 million; September 30, 2018 - \$1.2 million).

## 21 Long-term incentive plans

Under the various stock option plans, the Company may grant options to buy up to 15% of its total Subordinate and Multiple Voting Shares outstanding, a total of 8.5 million shares, a guideline the Company has set on the number of stock option grants. As at September 29, 2019, approximately 6.8 million stock options were granted and outstanding.

Stock options outstanding as at September 29, 2019 have a term of up to eight years from the initial grant date. Each stock option is exercisable into one Subordinate Voting Share at the price specified in the terms of the option agreement. There were no accelerated vesting features upon the initial public offering under any of the plans described below.

The following table summarizes the options granted:

For the 13	and 39 weeks	s ended Septe	ember 29, 2019

	CEO stock option plan		Employee st pla		Total					
	Options (number of shares)	<b>2</b>	eighted average exercise e/share	Options (number of shares)	Weighted average exercise price/share	Options (number of shares)	Weighted average exercise price/share			
Outstanding options, December 30, 2018  Exercised  Forfeited	2,899,355 — —	\$	11.61	4,495,106 (125,040) (30,250)	\$ 10.31	7,394,461 (125,040) (30,250)	\$ 10.31			
Outstanding options, March 31, 2019 Exercised	2,899,355		11.61 —	4,339,816 (94,203)	\$ 30.21	7,239,171 (94,203)	\$ 22.76			
Outstanding options, June 30, 2019	2,899,355	\$	11.61	4,245,613	\$ 30.75	7,144,968	\$ 22.98			
Exercised Forfeited	_			(316,473) (51,144)		(316,473) (51,144)				
Outstanding options, September 29, 2019	2,899,355	\$	11.61	3,877,996	\$ 32.64	6,777,351	\$ 23.64			
Options exercisable, September 29, 2019	2,419,355	\$	8.51	495,814	\$ 24.73	2,915,169	\$ 11.27			

For the 13 and 39 weeks ended September 30, 2	2018
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	CEO stock option plan		Employee st pla		Total		
	Options (number of shares)	Weighted average exercise price/share	Options (number of shares)	Weighted average exercise price/share	Options (number of shares)	Weighted average exercise price/share	
Outstanding options, December 31, 2017	2,449,355	\$ 8.74	1,680,071	\$ 17.06	4,129,426	\$ 12.12	
Exercised	· · · —	\$ —	(16,270)	\$ 8.51	(16,270)	\$ 8.51	
Forfeited		\$ <u> </u>	(32,181)	\$ 23.06	(32,181)	\$ 23.06	
Outstanding options, April 1, 2018	2,449,355	\$ 8.74	1,631,620	\$ 17.02	4,080,975	\$ 12.05	
Granted	450,000	\$ 27.24	3,150,000	\$ 34.63	3,600,000	\$ 33.71	
Forfeited		\$	(2,080)	\$ 25.51	(2,080)	\$ 25.51	
Outstanding options, July 1, 2018	2,899,355	\$ 11.61	4,779,540	\$ 28.43	7,678,895	\$ 22.20	
Exercised	_	<b>s</b> —	(215,054)	\$ 8.51	(215,054)	\$ 8.51	
Forfeited	_	\$ —	(56,318)	\$ 26.63	(56,318)	\$ 26.63	
Outstanding options, September 30, 2018	2,899,355	\$ 11.61	4,508,168	\$ 29.61	7,407,523	\$ 22.56	
Options exercisable, September 30, 2018	2,419,355	\$ 8.51	241,935	\$ 8.51	2,661,290	\$ 8.51	

#### CEO stock option plan

Under the CEO Stock Option Plan ("CEO Plan"), the Company's CEO was granted the right to purchase Subordinate Voting Shares of the Company. The options vest pro-rata each year and expire after eight years. The settlement of the option can only be into the common share equity of the Company.

During the 13 and 39 weeks ended September 29, 2019, no stock options were granted under the CEO Plan. During the 13 and 39 weeks ended September 30, 2018, nil and 150,000 stock options at an exercise price of \$27.39 were granted under the CEO Plan to the Executive Chair of the Board and the former CEO, Bill Gregson and 300,000 stock options at an exercise price of \$27.17 were granted to the current CEO, Frank Hennessey. These options vest over five years and expire after eight years.

During the 13 and 39 weeks ended September 29, 2019 and September 30, 2018, no stock options were exercised or forfeited under the CEO Plan.

For the 13 and 39 weeks ended September 29, 2019, the Company recognized stock-based compensation costs of \$0.2 million and \$0.8 million (13 and 39 weeks ended September 30, 2018 - \$0.4 million and \$0.6 million) related to the CEO Plan with a corresponding increase to contributed surplus.

#### Employee stock option plan

Under the Employee Stock Option Plan ("Employee Plan"), the Company granted options in accordance with certain terms of the CFO employment agreement to purchase Subordinate Voting Shares of the Company.

Under the Employee Plan, the Company also granted options to various members of the Company's management team to purchase Subordinate Voting Shares of the Company. The options vest after 3 years and expire after eight years.

Under this plan, the CFO has 180,000 options at an average exercise price of \$27.36 and the Company's management team has 3,697,996 at an average exercise price of \$32.91.

During the 13 and 39 weeks ended September 29, 2019, no options were granted to the CFO (13 and 39 weeks ended September 30, 2018 the CFO was granted 150,000 stock options at an exercise price of \$27.39, with a 5 year vesting period and expire after ten years).

During the 13 and 39 weeks ended September 29, 2019, the Company granted no stock options under the Employee Plan. During the 13 and 39 weeks ended September 30, 2018, in connection with his appointment to the board, Mr. David Aisenstat was granted 3,000,000 stock options at an exercise price of \$35.00. These stock options vest upon the achievement of specific Company performance measures and expire after 8 years.

During the 13 and 39 weeks ended September 29, 2019, 316,473 and 535,716 stock options with a weighted average exercise price of \$8.51 and \$8.93 were exercised, respectively (13 and 39 weeks ended September 30, 2018 – 215,054 and 231,324 stock options with a weighted average exercise price of \$8.51).

During the 13 and 39 weeks ended September 29, 2019, 51,144 and 81,394 stock options with a weighted average exercise price of \$24.82 and \$24.97 were forfeited, respectively (13 and 39 weeks ended September 30, 2018 – 56,318 and 90,579 stock options with a weighted average exercise price of \$26.63 and \$25.33).

For the 13 and 39 weeks ended September 29, 2019, the Company recognized stock-based compensation cost of \$0.7 million and \$2.7 million, respectively (13 and 39 weeks ended September 30, 2018 - \$1.1 million and \$2.5 million) related to the Employee Plan with a corresponding increase to contributed surplus.

## Restricted share units ("RSU")

RSUs are granted at the beginning of each year and are earned only if certain performance conditions are met. RSUs earned and outstanding represent RSUs that have been earned as a result of achieving certain performance targets. RSUs vest after 3 or 4 years and will be settled for subordinate voting shares.

	For the 13	weeks ended	For the 39 weeks ended				
RSUs earned and outstanding	September 29, 2019	September 30, 2018	September 29, 2019	September 30, 2018			
RSUs outstanding, beginning	280,700	234,042	256,470	_			
RSUs earned in the period	_	_	38,164	234,042			
RSUs forfeited	(1,947)		(15,881)				
RSUs outstanding, end of period	278,753	234,042	278,753	234,042			
RSUs vested, end of period	_	_	_	_			
RSUs granted, not yet earned	110,787		110,787	_			

During the 13 and 39 weeks ended September 29, 2019, nil and 38,164 RSUs were granted to certain key employees in connection with new long-term employment agreements. For the 13 and 39 weeks ended September 29, 2019, the Company recognized an expense of \$0.4 million and \$1.7 million (13 and 39 weeks ended September 30, 2018 - \$0.4 and \$0.7 million).

#### Performance Share Units ("PSU")

PSUs are granted at the beginning of each year and are earned when certain long-term performance targets are achieved. The total number of PSUs earned can increase if maximum performance targets are met. PSUs are earned only if the performance target is achieved at the end of the 3-year period from grant date and vest 5 years from the grant date. As at September 29, 2019, there were 135,551 PSUs granted but not yet earned or vested that can increase to 251,103 PSUs if maximum 3 year performance targets are achieved. PSUs vest after 5 years and will be settled for subordinate voting shares.

# 22 Share capital

The Company's authorized share capital consists of an unlimited number of two classes of issued and outstanding shares: Subordinate Voting Shares and Multiple Voting Shares, and together with the Subordinate Voting Shares (the "Shares"). The Multiple Voting Shares are held by the Principal Shareholders, either directly or indirectly. Multiple Voting Shares may only be issued to the Principal Shareholders. The Subordinate Voting Shares and the Multiple Voting Shares are substantially identical with the exception of the voting, pre-emptive and conversion rights attached to the Multiple Voting Shares. Each Subordinate Voting Share is entitled to one vote and each Multiple Voting Share is entitled to 25 votes on all matters. The Multiple Voting Shares are convertible into Subordinate Voting Shares on a one-for-one basis at any time at the option of the holders thereof and automatically in certain other circumstances. The holders of Subordinate Voting Shares benefit from "coattail" provisions that give them certain rights in the event of a take-over bid for the Multiple Voting Shares.

Holders of Multiple Voting Shares and Subordinate Voting Shares will be entitled to receive dividends out of the assets of the Company legally available for the payment of dividends at such times and in such amount and form as the Board may determine. The Company will pay dividends thereon on a pari passu basis, if, as and when declared by the Board.

On February 22, 2018 the Company issued 3,801,284 subordinate voting shares in connection with the Keg merger (note 27).

On June 20, 2019, the Company announced its notice of intention to make a normal course issuer bid ("NCIB") for its Subordinate Voting Shares. The Company may purchase up to 1,822,329 Subordinate Voting Shares during the period from June 24, 2019 to June 23, 2020. Purchases of the Subordinate Voting Shares are made at market prices and any Subordinate Voting Shares purchased through the NCIB will be canceled. During the 13 and 39 weeks ended September 29, 2019, the Company purchased and canceled 618,947 and 1,322,871 Subordinate Voting Shares for \$16.5 million and \$35.2 million (13 and 39 weeks ended September 30, 2018 – 27,700 and 66,147 Subordinate Voting Shares for \$0.7 million and \$1.7 million).

On August 14, 2019, the Company announced its notice of intention to make a substantial issuer bid ("SIB") to purchase for cancellation its Subordinate Voting and Multiple Voting Shares. On September 25, 2019, the Company completed the repurchase and cancellation of 4,629,629 Subordinate Voting Shares at a price of \$27.00 per share under the SIB for an aggregate purchase price of \$125.0 million.

As at September 29, 2019, there were 34,054,824 Multiple Voting Shares and 22,283,986 Subordinate Voting Shares issued and outstanding.

The following table provides a summary of changes to the Company's share capital:

	Numb	er of Common S (in thousands)	hares	Share Capital (in thousands of dollars)							
	Multiple voting common shares	Subordinate voting common shares	Total Common Shares	Multiple voting common shares	Su	bordinate voting common shares	Total Share Capital				
Balance at December 31, 2017  Shares issued under stock option plan (note 21)  Shares re-purchased under NCIB  Shares issued as part of Keg merger	34,396	24,176 17 (635) 3,801	58,572 17 (635) 3,801	\$ 192,548 — — —	\$	<b>498,420</b> 173 (16,207) 94,728	\$ <b>690,968</b> 173 (16,207) 94,728				
Balance at December 30, 2018	34,396	27,359	61,755	\$ 192,548	\$	577,114	\$ 769,662				
Shares issued under stock option plan (note 21) Shares re-purchased under NCIB		125 (266)	125 (266)			2,222 (7,079)	2,222 (7,079)				
Balance at March 31, 2019	34,396	27,218	61,614	\$ 192,548	\$	572,257	\$ 764,805				
Shares issued under stock option plan (note 21). Shares re-purchased under NCIB		94 (438)	94 (438)			1,068 (11,674)	1,068 (11,674)				
Balance at June 30, 2019	34,396	26,874	61,270	\$ 192,548	\$	561,651	\$ 754,199				
Shares issued under stock option plan (note 21). Shares re-purchased under NCIB & SIB	(341)	316 (4,907)	316 (5,248)	(9,255)		4,131 (132,699)	4,131 (141,954)				
Balance at September 29, 2019	34,055	22,283	56,338	\$ 183,293	\$	433,083	\$ 616,376				
	Number	of Common Sh thousands)	ares (in	Share Capital (in thousands of dollars)							
	Multiple voting common shares	Subordinate voting common shares	Total Common Shares	Multiple voting common shares	Su	bordinate voting common shares	Total Share Capital				
Balance at December 25, 2016	34,396	25,586 28 (1,468)	<b>59,982</b> 28 (1,468)	\$ 192,548 —	\$	<b>531,176</b> 351 (33,857)	\$ <b>723,724</b> 351 (33,857)				
Shares issued as part of Pickle Barrel transaction	_	30	30	_		750	750				
Balance at December 31, 2017	34,396	24,176	58,572	\$ 192,548	\$	498,420	\$ 690,968				
Shares issued under stock option plan (note 21). Shares re-purchased under NCIB	_	17 (27) 3,801	17 (27) 3,801	_		173 (654) 94,728	173 (654) 94,728				
Balance at April 1, 2018	34,396	27,967	62,363	\$ 192,548	\$	592,667	\$ 785,215				
Shares re-purchase under NCIB  Balance at July 1, 2018	34,396	<u>(11)</u> 27,956	(11) 62,352	<u> </u>	\$	(300) 592,367	(300) \$ 784,915				
Shares re-purchase under NCIB  Balance at September 30, 2018	34,396	(28) 27,928	(28) <b>62,324</b>	<u>\$ —</u> 192,548	\$	(746) <b>591,621</b>	\$ (746) 784,169				

# 23 Earnings per share

Basic earnings per share amounts are calculated by dividing the net earnings attributable to common shareholders of the Company by the weighted average number of shares issued during the period. Diluted earnings per share amounts are calculated by dividing the net earnings attributable to common shareholders of the Company by the weighted average number of shares issued during the period.

The following table sets forth the calculation of basic and diluted earnings per share ("EPS") attributable to Common Shareholders:

	13 weeks ended September 29, 2019					13 weeks ended September 30, 2018							
	at sha	Net earnings tributable to reholders of the Company	Weighted average number of shares		EPS	at sha	Net earnings tributable to reholders of the Company	Weighted average number of shares		EPS			
Basic	\$	6,844	60,651	\$	0.11	\$	23,617	62,334	\$	0.38			
Diluted	\$	6,844	62,728	\$	0.11	\$	23,617	64,643	\$	0.37			
		39 weeks	ended Septe	mber	29, 2019		39 week	s ended Septe	mber	30, 2018			
	at sha	Net earnings tributable to reholders of ne Company	Weighted average number of shares		EPS	at sha	Net earnings tributable to reholders of ne Company	Weighted average number of shares		EPS			
Basic	\$	46,162	61,217	<u> </u>	0.75	\$	64,766	61,638	<u> </u>	1.05			
Diluted	\$	46,162	63,279	\$	0.73	\$	64,766	63,858	\$	1.01			

The weighted average number of shares used in the calculation of basic and diluted earnings per share ("EPS"):

	For the 13 v	veeks ended	For the 39 weeks ended					
	September 29, 2019	September 30, 2018	September 29, 2019	September 30, 2018				
Common shares	60,651,488	62,333,643	61,216,670	61,637,928				
Effect of stock options issued (1)	2,076,839	2,309,592	2,062,814	2,219,754				
	62,728,327	64,643,235	63,279,484	63,857,682				

<sup>(1) 3,995,083</sup> and 3,995,083 shares have been excluded from the 13 and 39 weeks ended September 29, 2019 because they are anti-dilutive (13 and 39 weeks ended September 30, 2018 - 3,393,913 and 3,694,490 shares)

## 24 Cash flows

The changes in non-cash working capital components, net of the effects of acquisitions and discontinued operations, are as follows:

	]	For the 13 v	vee	eks ended	For the 39 weeks ended					
(in thousands of Canadian dollars)	Sept	ember 29, 2019	S	eptember 30, 2018	Se	ptember 29, 2019	Sep	otember 30, 2018		
Accounts receivable	\$	3,623	\$	8,220	\$	32,600	\$	2,658		
Inventories		(2,311)		452		(5,500)		(7,006)		
Income taxes (recoverable) payable		3,951		1,086		4,949		(743)		
Prepaid expenses and other assets		1,914		7,605		3,216		1,800		
Accounts payable and accrued liabilities		(3,826)		(11,809)		(8,921)		(9,575)		
Gift card liability		(10,551)		(9,053)		(59,533)		(42,389)		
Income taxes paid		4,008		1,732		14,009		9,077		
Change in interest payable		(4,658)	_	5,247		(5,291)		4,703		
Net change in non-cash operating										
working capital	\$	(7,850)	\$	3,480	\$	(24,471)	\$	(41,475)		

## 25 Commitments, contingencies and guarantees

The Company is involved in and potentially subject to various claims by third parties arising out of the normal course and conduct of its business including, but not limited to, labour and employment, regulatory, franchisee related and environmental claims. In addition, the Company is involved in and potentially subject to regular audits from federal and provincial tax authorities relating to income, commodity and capital taxes and as a result of these audits may receive assessments and reassessments.

Although such matters cannot be predicted with certainty, management currently considers the Company's exposure to such claims and litigation, to the extent not covered by the Company's insurance policies or otherwise provided for, not to be material to these consolidated financial statements.

The Company has outstanding letters of credit amounting to \$0.5 million (December 30, 2018 - \$0.6 million); September 30, 2018 - \$0.6 million) primarily for various utility companies that provide services to corporate owned or franchised locations and support for certain franchisees' external financing used to fund their initial franchise fees and conversion fees, if applicable, payable to the Company. The probability of the letters of credit being drawn as a result of default by a franchisee is low.

# Indemnification provisions

In addition to the above guarantees, the Company has also provided and the Company receives customary indemnifications in the normal course of business and in connection with business dispositions and acquisitions. These indemnifications include items relating to taxation, litigation or claims that may be suffered by a counterparty as a consequence of the transaction. Until such times as events take place and/or claims are made under these provisions, it is not possible to reasonably determine the amount of liability under these arrangements. Historically, the Company has not made significant payments relating to these types of indemnifications.

## 26 Financial instruments and risk management

#### Market risk

Market risk is the loss that may arise from changes in factors such as interest rate, commodity prices and the impact these factors may have on other counterparties.

Interest rate risk

The Company is exposed to interest rate risk from the issuance of variable rate long-term debt. To manage the exposure, the Company closely monitors market conditions for potential changes in interest rates and may enter into interest rate derivatives from time to time.

# Commodity price risk

The Company is exposed to increases in the prices of commodities in operating its corporate restaurants and food manufacturing and distribution division. To manage this exposure, the Company uses purchase arrangements for a portion of its needs for certain consumer products that may be commodities based.

#### Liquidity and capital availability risk

Liquidity risk is the risk that the Company cannot meet a demand for cash or fund its obligations as they come due. Liquidity risk also includes the risk of not being able to liquidate assets in a timely manner at a reasonable price.

Should the Company's financial performance and condition deteriorate, the Company's ability to obtain funding from external sources may be restricted. In addition, credit and capital markets are subject to inherent global risks that may negatively affect the Company's access and ability to fund its long-term debt as it matures. The Company mitigates these risks by maintaining appropriate availability under the credit facilities and varying maturity dates of long-term obligations and by actively monitoring market conditions.

#### Credit risk

Credit risk refers to the risk of losses due to failure of the Company's customers or other counterparties to meet their payment obligations.

In the normal course of business, the Company is exposed to credit risk from its customers, primarily franchisees, joint ventures, and retail customers of the Company's food manufacturing operations. The Company performs ongoing credit evaluations of new and existing customers', primarily franchisees, financial condition and reviews the collectability of its trade and long-term accounts receivable in order to mitigate any possible credit losses.

The following is an aging of the Company's accounts receivable, net of the allowance for uncollectible accounts, as at September 29, 2019, December 30, 2018, and September 30, 2018:

(in thousands of Canadian dollars)				Septo	emt	oer 29, 2019
		Current	> 30 days past due	> 60 days past due		Total
Accounts receivable (net of allowance)	\$	61,869	\$ 5,853	\$ 3,538	\$	71,260
Balance at December 30, 2018  Balance at September 30, 2018	\$ \$	90,441 55,741	7,869 6,803	5,204 5,359		103,514 67,903

There are no significant impaired receivables that have not been provided for in the allowance. As at September 29, 2019, the Company believes that the \$13.9 million (December 30, 2018 - \$15.9 million; September 30, 2018 - \$15.6 million) allowance sufficiently covers any credit risk related to the receivable balances past due. The remaining amounts past due were not classified as impaired as the past due status was reasonably expected to remedied.

#### Fair value of financial instruments

The fair value of derivative financial instruments is the estimated amount that the Company would receive or pay to terminate the instrument at the reporting date. The fair values have been determined by reference to prices provided by counterparties. The fair values of all derivative financial instruments are recorded in other long-term liabilities on the consolidated balance sheets.

The different levels used to determine fair values have been defined as follows:

- Level 1 inputs use quoted prices (unadjusted) in active markets for identical financial assets or financial liabilities that the Company has the ability to access.
- Level 2 inputs other than quoted prices included in Level 1 that are observable for the financial asset or financial liability, either directly or indirectly. Level 2 inputs include quoted prices for similar financial assets and financial liabilities in active markets, and inputs other than quoted prices that are observable for the financial assets or financial liabilities.
- Level 3 inputs are unobservable inputs for the financial asset or financial liability and include situations where there is little, if any, market activity for the financial asset or financial liability.

The following describes the fair value determinations of financial instruments:

## Long-term debt

Fair value (Level 2) is based on the Company's current incremental borrowing rate for similar types of borrowing arrangements. The carrying amount of the debt associated with the Company's current financing would approximate its fair value as at September 29, 2019.

#### Other financial instruments

Other financial instruments of the Company consist of cash, accounts receivable, franchise receivables, due from related parties, and accounts payable and accrued liabilities. The carrying amount for these financial instruments approximates fair value due to the short term maturity of these instruments and/or the use of at market interest rates.

## 27 Related parties

#### **Shareholders**

As at September 29, 2019, the Principal Shareholders hold 70.8% of the total issued and outstanding shares and have 98.2% of the voting control attached to all the shares. Cara Holdings holds 22.6% of the total issued and outstanding shares, representing 36.5% voting control. Fairfax holds 48.2% of the total issued and outstanding shares, representing 61.7% voting control. During the 13 and 39 weeks ended September 29, 2019, Fairfax sold 1,411,335 Subordinate Voting Shares under the SIB in order to purchase an equal number of Multiple Voting Shares from Cara Holdings. Fairfax's voting interest and equity ownership increased as a result of this exchange in combination with less voting shares and outstanding overall after the SIB. Under the SIB, Cara Holdings participated and tendered 341,460 Multiple Voting Shares. These Multiple Voting Shares were converted into Subordinate Voting Shares on a one-for one basis immediately prior to the completion of the SIB.

During the 13 and 39 weeks ended September 29, 2019, the Company paid a dividend of \$0.1121 and \$0.3363 per share (13 and 39 weeks ended September 30, 2018, 2018 - \$0.1068 and \$0.3204 per share) on the Subordinate and Multiple Voting Shares of which Fairfax received \$9.1 million (September 30, 2018 - \$8.7 million) and Cara Holdings received \$4.3 million (September 30, 2018 - \$4.6 million), respectively, on a year to date basis.

Fairfax and the Company are parties to a Shared Services and Purchasing Agreement. Under this agreement, Fairfax is authorized to enter into negotiations on behalf of the Company (and Fairfax associated restaurant companies) to source shared services and purchasing arrangements for any aspect of Recipe's operations, including food and beverages, information technology, payment processing, marketing and advertising or other logistics. There were no transactions under this agreement for 13 and 39 weeks ended September 29, 2019 and September 30, 2018.

The Company's policy is to conduct all transactions and settle all balances with related parties on market terms and conditions.

#### **Insurance Provider**

Some of Recipe's insurance policies are held by a company that is a subsidiary of Fairfax. The transaction is on market terms and conditions. As at September 29, 2019, no payments were outstanding.

## The Keg

On February 22, 2018 (the "Keg Acquisition Date"), the Company completed the merger with the Keg Restaurants Limited (the "The Keg") for approximately \$200.0 million comprised of \$105.0 million in cash and 3,801,284 Recipe subordinate voting shares at the exchange amount. In addition, Recipe may be required to pay up to an additional \$30.0 million of cash consideration upon the achievement of certain financial milestones. The cash portion of the purchase price was settled by drawing on its existing credit facility. A merger reserve equal to total consideration of \$216.7 million has been recorded on the balance sheet. The results from The Keg are included in the statement of earnings from The Keg acquisition date.

During the year ended December 30, 2018, 3,400,000 subordinate voting shares were issued at the exchange amount to Fairfax as part of the merger with The Keg on February 22, 2018.

On January 1, 2019, an estimated \$12.6 million in annual net sales were added to the KRIF Royalty Pool and the total number of restaurants in the Royalty Pool increased to 105. As a result of the contribution of the additional net sales to the KRIF Royalty Pool, KRL expects to receive 294,741 additional Exchangeable Keg Partnership Units, being 1.87% of the KRIF units on a fully diluted basis.

On January 1, 2019, KRL received 80% of this entitlement, representing the equivalent of 235,793 KRIF units, being 1.50% of the KRIF units on a fully diluted basis. KRL will also receive a proportionate increase in monthly distributions from the Keg Partnership. Including the initial 235,793 portion of the KRIF Fund units described above, KRL will have the right to exchange its units in the capital of the Partnership for 4,318,857 KRIF units,

representing 27.56% of the KRIF units on a fully diluted basis. The balance of the additional entitlement will be adjusted on December 31, 2019, to be effective January 1, 2019, once the actual performance of new restaurants has been confirmed. If the Company were to receive 100% of the estimated Additional Entitlement for 2019, it would have the right to exchange its Partnership units for 4,377,805 Fund units, representing 27.83% of the KRIF units on a fully diluted basis.

The Company has elected not to account for the merger as a business combination under IFRS 3 Business Combinations, as the transaction represents a combination of entities under common control of Fairfax. Accordingly, the combination will be recorded on a book value basis.

## **Investment in The Keg Partnership**

The Company's equity investment in the Partnership is represented by the investment in The Keg GP Ltd ("KGP"). The value of the equity investment in the Partnership is nominal as substantially all of the cash flows from the Partnership are attributable to the Class C and Class A, B and D Partnership units ("Exchangeable Partnership units" or "Exchangeable units").

## **Exchangeable Unit Investment in the Partnership**

	Septemb 201	,	Decemb 201	,	September 30, 2018			
(in thousands of Canadian dollars)	# of units	Fair Value			# of units	Fair Value		
Class A Partnership units	905,944	\$ 14,930	905,944	\$ 14,640	905,944	\$ 16,071		
Class B Partnership units	176,700	2,912	176,700	2,856	176,700	3,135		
Class D Partnership units	3,236,213	53,333	2,947,424	47,630	2,947,424	52,287		
Exchangeable unit investment								
in the Partnership	4,318,857	\$ 71,175	4,030,068	\$ 65,126	4,030,068	\$ 71,493		
Class C unit investment in the								
Partnership	5,700,000	57,000	5,700,000	57,000	5,700,000	57,000		
	10,018,857	\$128,175	9,730,068	\$122,126	9,730,068	\$128,493		

The Exchangeable unit investment in the Partnership is comprised of the Exchangeable Partnership units held by the Company, and measured at fair value through profit or loss. The closing market price of a Fund unit as at September 29, 2019 was \$16.48.

#### **Investment in The Keg Royalties Income Fund**

During the 13 and 39 weeks ended September 29, 2019, the Company purchased 300 KRIF units for \$5.0 thousand.

#### Other

As at September 29, 2019, long-term receivables include a non-interest bearing employee demand note in the amount \$0.8 million (December 30, 2018 - \$0.8 million).

As at September 29, 2019, the Company has a \$2.5 million royalty fee payable, including GST, to the Fund (December 30, 2018 - \$3.0, September 30, 2018 - \$2.5 million) and a \$0.4 million interest payable amount due to the Fund on the Keg Loan (December 30, 2018 - \$0.4 million, September 30, 2018 - \$0.4 million) included in accounts payable and accrued liabilities.

As at September 29, 2019, the Company has \$1.1 million in distributions receivable from the Partnership (December 30, 2018 - \$1.2 million, September 30, 2018 - \$1.0 million) related to its ownership of the Class C and Exchangeable Partnership units. These amounts were received from the Partnership when due, subsequent to the above periods.

The Company performs accounting services for a company owned by a director. For the 13 and 39 weeks ended September 29, 2019, KRL earned \$0.1 million and \$0.2 million for these services, respectively (13 and 39 weeks ended September 30, 2018 – \$0.1 million and \$0.2 million), which has been recognized by the Company as other income, net of the costs to provide these services.

The Company incurs royalty expense with respect to the licence and royalty agreement between the Company and the Partnership. As a result of the common directors on the board of the Company and on the board of The Keg GP, the general partner of the Partnership, the royalty expense is treated as a related party transaction. The Company incurred royalty expense of \$6.2 million and \$19.0 million, respectively, for the 13 and 39 weeks ended September 29, 2019 (13 and 39 weeks ended September 30, 2018 – \$6.4 million and \$14.8 million).

The Company also records investment income on its investment in Exchangeable and Class C units of the Partnership, which is presented as interest income on Partnership units in the condensed consolidated interim statements of earnings and comprehensive income. During the 13 and 39 weeks ended September 29, 2019, the Company recorded investment income of \$2.8 million and \$8.3 million, respectively, related to these units (13 and 39 weeks ended September 30, 2018 – \$2.7 million and \$6.3 million).

## **Investment in Original Joe's joint venture companies**

The Company has joint venture arrangements with certain Original Joe's franchises. The Company has an equity investment in these restaurants at varying ownership interests as well as term loans and demand loans related to new restaurant construction, renovation and working capital. As at September 29, 2019 there was a due from related party balance of \$12.3 million (December 30, 2018 - \$9.9 million; September 30, 2018 - \$8.4 million) which consists of term loans and demand loans secured by restaurant assets of the joint venture company which has been recorded at fair value and will be accreted up to the recoverable value over the remaining term of the loans. The term loans bear interest at rates ranging from 7.75% to 9.76% and all mature September 21, 2020. The term loans are reviewed and renewed on an annual basis. The expected current portion of these loans is \$1.0 million (December 30, 2018 - \$1.0 million; September 30, 2018 - \$2.2 million). The demand loans bear interest at 5% and have no specific terms of repayment. Pooling arrangements between the joint venture companies to share costs and repay the loans exist such that restaurants within a certain restaurant pool of common ownership agree that available cash from restaurants can be used to apply against balances outstanding among the group. For the 13 and 39 weeks ended September 29, 2019, the Company charged interest in the amount of \$0.1 million and \$0.2 million, respectively (13 and 39 weeks ended September 30, 2018 - \$0.1 million and \$0.5 million) on the term loans and demand loans.

The Company charges Original Joe's joint venture franchises a royalty and marketing fee of 5% and 2%, respectively, on net sales. As at September 29, 2019 the accounts receivable balance included \$0.1 million (December 30, 2018 - \$0.3 million; September 30, 2018 - \$0.1 million) due from related parties in relation to these royalty and marketing payments. These transactions are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties in accordance with the franchise agreement.

The Company's investment in joint ventures and associates are increased by the proportionate share of income earned. For the 13 and 39 weeks ended September 29, 2019, an increase of \$0.1 million and an increase of \$0.2 million, respectively (13 and 39 weeks ended September 30, 2018 - \$0.1 million and \$0.5 million increase) to the investment balance was recorded in relation to the Company's proportionate share of income or loss for the period and included in share of income from investment in associates and joint ventures on the statement of earnings.

## **Investment in Burger's Priest joint venture**

The Company has a 79.4% ownership interest in New & Old Kings and Priests Restaurants Inc. ("Burger's Priest") with the remaining 20.6% owned by a third party who has an earn-out agreement that can grow their ownership interest to 50% if certain earnings targets are met. Both parties have joint control and all relevant activities require the unanimous consent from both parties. The Company has accounted for the investment by using the equity method.

The Company's investment is increased by the proportionate share of income earned. There was no change to the investment for the 13 weeks ended September 29, 2019 and a decrease of \$0.2 million for the 39 weeks ended September 29, 2019 (13 and 39 weeks ended September 30, 2018 - \$0.1 million and \$0.2 million increase). The changes were recorded in relation to the Company's proportionate share of income for the period and included in share of loss from investment in joint ventures on the statement of earnings.

#### Investment in restaurant joint venture

The Company has an investment in a joint venture to operate two 1909 Taverne Moderne restaurants with a third party. As at September 29, 2019, the Company has invested \$5.2 million, recorded in long-term receivables (December 30, 2018 - \$4.5 million, September 30, 2018 - \$3.8 million). The loan receivable is unsecured, non-interest bearing and does not have defined repayment terms. The Company and the third party each have a 50% ownership interest in the joint venture. Both parties have joint control and all relevant activities require the unanimous consent from both parties. The Company has accounted for the investment by using the equity method.

The Company's investment is increased by the proportionate share of income earned. For the 13 and 39 weeks ended September 29, 2019, a decrease of \$0.5 million and \$1.1 million, respectively, to the long term receivable balance (13 and 39 weeks ended September 30, 2018 - \$0.6 million and \$1.3 million decrease) was recorded in relation to the Company's proportionate share of loss for the period and included in share of loss from investment in joint ventures on the statement of earnings.

## **Investment in Rose Reisman Catering joint venture**

In connection with the acquisition of Pickle Barrel on December 1, 2017, the Company has a 50% ownership interest in Rose Reisman Catering. The investment is considered a joint venture arrangement as both parties have joint control and all relevant activities require the unanimous consent from both parties. As at September 29, 2019, the Company has invested \$0.2 million, recorded in long-term receivables (December 30, 2018 - \$0.2 million, September 30, 2018 - \$nil). The Company has accounted for the investment by using the equity method.

The Company's investment is increased by the proportionate share of income earned. For the 13 and 39 weeks ended September 29, 2019, the Company recorded a decrease of \$0.1 and \$0.2 million decrease, respectively, to the investment balance (13 and 39 weeks ended September 30, 2018 - \$0.1 million decrease and \$nil) in relation to the Company's proportionate share of income for the period and included in share of loss from investment in joint ventures on the statement of earnings.

All entities above are related by virtue of being under joint control with, or significant influence by, the Company.

#### Significant subsidiaries

Subsidiaries are entities controlled by the Company. The financial statements of subsidiaries are included in the consolidated financial statements. Intercompany balances and transactions are eliminated in preparing the consolidated financial statements.

## 28 Segmented information

Recipe divides its operations into the following four business segments: corporate restaurants, franchise restaurants, retail and catering, and central operations.

The Corporate restaurant segment includes the operations of the company-owned restaurants, the proportionate results from the Company's joint venture restaurants from the Original Joe's investment, the Burger's Priest investment, and 1909 Taverne Moderne joint venture, which generate revenues from the direct sale of prepared food and beverages to consumers.

Franchised restaurants represent the operations of its franchised restaurant network operating under the Company's several brand names from which the Company earns royalties calculated at an agreed upon percentage of franchise and joint venture restaurant sales. Recipe provides financial assistance to certain franchisees and the franchise royalty income reported is net of any assistance being provided.

Retail and catering represent sales of St-Hubert, Swiss Chalet, and Keg branded products; and other private label products produced and shipped from the Company's manufacturing plant and distribution centers to retail grocery customers and to its network of St-Hubert restaurants. Catering represents sales and operating expenses related to the Company's catering divisions which operate under the names of Pickle Barrel, Rose Reisman, and Marigolds and Onions.

Central operations includes sales from call centre services which earn fees from off-premise phone, mobile and web orders processed for corporate and franchised restaurants; income generated from the lease of buildings and certain equipment to franchisees; and the collection of new franchise and franchise renewal fees. Central operations also includes corporate (non-restaurant) expenses which include head office people and non-people overhead expenses, finance and IT support, occupancy costs, and general and administrative support services offset by vendor purchase allowances. The Company has determined that the allocation of corporate (non-restaurant) revenues and expenses which include finance and IT support, occupancy costs, and general and administrative support services would not reflect how the Company manages the business and has not allocated these revenues and expenses to a specific segment.

The CEO, the Executive Chair of the Board, and the CFO are the chief operating decision makers and they regularly review the operations and performance by segment. The CEO, the Executive Chair of the Board and CFO review operating income as a key measure of performance for each segment and to make decisions about the allocation of resources. The accounting policies of the reportable operating segments are the same as those described in the Company's summary of significant accounting policies. Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

	For the 13 weeks ended			For the 39 weeks ended				
(in thousands of Canadian dollars)		September 29, 2019		September 30, 2018		September 29, 2019		September 30, 2018
Gross revenue								
Sales	\$	191,262	\$	199,033	\$	580,089	\$	548,750
Proportionate share of equity accounted joint venture sales		(6,752)		(9,330)		(22,171)		(29,016)
Sales at corporate restaurants	\$	184,510	\$	189,703	\$	557,918	\$	519,734
Franchise revenues		27,279		27,662		81,275		79,148
Proportionate share of equity accounted joint venture royalty revenue		127		951		424		898
Royalty revenue		27,406	\$	28,613	\$	81,699	\$	80,046
Retail & Catering		75,734		67,660		220,833		194,941
Central		5,480		7,248		17,729		21,976
Non-allocated revenue		15,829		16,837		47,284		47,022
Total gross revenue	\$	308,959	\$	310,061	\$	925,463	\$	863,719
O								
Operating income	\$	3,594	Φ	11,794	ф	22 940	Φ	22.051
Corporate Franchise	Э	26,128	\$	25,671	\$	22,849 78,499	\$	33,051 72,750
Retail & Catering		2,511		1,923		7,701		1,542
Central		(11,412)		59		(40,023)		2,967
Proportionate share equity accounted		(11,412)		3)		(40,023)		2,707
joint venture results included in								
corporate and franchise segment		(154)		358		(43)		1,647
Non-allocated costs		(301)		(4,016)		14,975		(11,172)
Tion unocuted costs	\$	20,366	\$	35,789	\$		\$	100,785
Depreciation and amortization								
Corporate	\$	13,335	\$	8,708	\$	32,829	\$	23,844
Franchise		· —		· —		· —		· —
Retail & Catering		1,932		2,440		4,616		8,253
Central		13,531		1,534	_	49,092		10,980
	\$	28,798	\$	12,682	\$	86,537	\$	43,077
Capital expenditures								
Corporate	\$	7,512	\$	4,787	\$	22,825	\$	15,345
Franchise								
Retail & Catering		1,382		2,487		2,904		3,890
Central		3,130		3,587	_	9,428		9,906
	\$	12,024	\$	10,861	\$	35,157	\$	29,141

# For the 13 and 39 weeks ended September 29, 2019 and September 30, 2018

# 29 Subsequent Events

## Dividend

On November 11, 2019 the Company's Board of Directors declared a dividend of \$0.1121 per share of subordinate and multiple voting common stock. Payment of the dividend will be made on December 13, 2019 to shareholders of record at the close of business on November 29, 2019.

# Share re-purchases

Subsequent to September 29, 2019 until November 11, 2019, the Company has purchased 249,700 units of The Keg Royalties Income Fund ("KRIF") for \$4.0 million. These units are not cancelled and will be held by the Company as an investment in KRIF in addition to the 4,318,857 exchangeable KRIF units held by Keg Restaurants Ltd, a wholly owned subsidiary of Recipe.